



CHAPTER OUTREACH PROGRAM



About the Chapter Outreach Program

The NECA Chapter Outreach Program was designed to assist Chapters in offering additional educational opportunities to its members at no cost to Chapters. The program offers over 80 courses put together by our Premier Partners and Ambassador Sponsors in the areas of leadership, safety, best practices, technology and more.

- Participation in this outreach is voluntary for Premier Partners and Ambassadors.
- This is an opt-in benefit for NECA Chapters and members. Chapter Executives have full discretion as to when, how, or if Premier Partners and/or Ambassadors are invited to interact with their members.
- Chapter Executives, Premier Partner, and Ambassadors acknowledge that Sponsors will pay no additional rights fees or other sponsorship fees to the Chapters in exchange for participation. However, Chapters may request that participating Sponsors help financially support the cost of breakfasts, lunches, cocktails, etc., which may be provided in conjunction with these events. NECA National will not be involved in these discussions.
- Chapters, Premier Partner, and Ambassadors acknowledge that the program may be altered or cancelled at NECA's discretion.
- This program will not interfere with or limit any Chapter's Associate Member Program or sponsorship efforts.
- Chapter Executives, Premier Partner, and Ambassadors acknowledge that participation in this program is provided to NECA Premier Partners and Ambassador Sponsors who are operating under a current contract with NECA.
- NECA will continuously evaluate the value of the program to members and the engagement of the Premier Partners and Ambassador Sponsors.

Scheduling a Course

- NECA National will provide Premier Partner and Ambassador Sponsors contact information. Chapter Executives will then contact the Sponsors regarding topics that are of interest to their members and arrange the details of the content delivery. NECA National will not be involved in negotiating or managing these presentations.
- Should Chapters have trouble connecting with the Sponsors, please contact the Partnerships team.
- For questions, contact Wanessa Alves at 202-991-6231 or wanessa.alves@necanet.org and Beata Silverman at 202-991-6236 or beata.silverman@necanet.org.

Premier Partner Courses



About 3M

3M Electrical provides you with innovative electrical construction and management solutions you can rely on.

3M Construction Services

3M Discusses the challenges of Major Construction Projects. We will walk you through the process of using 3M to help you identify the proper Medium Voltage Cable Accessory, create custom kits with everything needed for installation, and provide onsite training to make sure the job is done right. A value-added service designed to save time and money and satisfy your client!

Fire Protection of Critical Circuitry

Local building codes typically require distributed antenna systems and fire pumps within a building to be protected for 2 hours. This ensures that all of these systems will maintain their integrity in the event of a fire. These codes protect electrical systems that supply power for distributed antenna systems, fire pumps and other critical electrically powered assets. 3M will provide information on various solutions for meeting the IBC, NFPA and NEC codes.

Cable Theory and Failure Analysis

Failures in the field can be very costly and require replacement, rapidly. Understanding basic Cable Theory and the common reasons for product failures can help your installers deliver a quality installation every time.



About ABB

ABB is a global technology leader in electrification and automation, enabling a more sustainable and resource-efficient future.

Self-Serve Offerings

ABB Webinar Resource Center

Visit the ABB webinar center anytime and take advantage of the many options to stay current by accessing our wide variety of topics available online and for download. Expand your expertise and learn more about topics ranging from arc flash, codes and standards updates, safety, product and solutions offerings, digital productivity tools and much more. [Visit Webinar Center today!](#)

Simu-live or Live Presentations

Future-Proofing Critical Infrastructure by Enhancing Operational Resilience

Discover how digital and wireless innovations are eliminating failure points and strengthening resilience in critical industries like healthcare, finance, and data centers. Learn how ABB's advanced circuit breaker solutions enable streamlined operations, remote monitoring, and proactive maintenance to ensure uptime and future-proof infrastructure.

Simplifying Energy Management in Commercial and Industrial Buildings

This webinar demystifies energy management in commercial and industrial buildings and shows how you can lead the charge in smarter, more efficient systems. As the U.S. accelerates electrification, contractors and facilities managers face rising costs and increasing pressure to manage energy more effectively. These evolving expectations add new layers of complexity to already demanding projects. This session will show you how to simplify energy management with solutions that make it easier to connect electrical equipment to monitoring and control systems. You'll also learn how streamlined commissioning and integrated low voltage monitoring can help meet customer needs while reducing overall project complexity.

How we are going to solve the doubling of electricity demand between now and 2050

Electricity demand in the U.S. is expected to double by 2050, driven by data centers, electrified fleets, EV charging, and the broader electrification of everything. For electrical contractors, this represents one of the largest market expansions in decades and a major opportunity for those who understand the technologies shaping the future. This session breaks down what rising demand really means for contractors, including the impact of higher density renewables, digital substations, smart breakers, and grid enhancing technologies. We'll also explore how microgrids, VPP ready systems, and battery storage at every scale create new pathways for service, monitoring, and retrofit work. Contractors will leave with a clear understanding of where the market is headed and how to build the capabilities needed to capture the next generation of projects.

Electrical Product Solutions for Increased Productivity and Labor Savings

Learn how to boost efficiency and reduce costs with innovative electrical product solutions designed to streamline installation and optimize performance. From preconfigured electrical enclosures to time-saving connectors and framing systems, learn how products help contractors and facility managers complete projects faster, minimize downtime, and lower labor expenses. By integrating smart design and durable materials, deliver solutions that not only meet industry standards but also enhance productivity across every phase of your operation.

Grid to Charger: How electrical contractors can win in the EV space

How can the Electrical Contractor win in the EV space? Learn what's driving EV adoption, why this trend is accelerating, how EV charging will transform the electrical market, and where to look for revenue opportunities. We'll explore these topics as well as what to consider for the right electrical equipment and safely connecting it to the grid.



About Altec

Keeping crews safe on the job is important to us. For nearly 20 years, Altec Sentry® has helped employers train and certify Altec equipment operators on safe and proper operation. We are committed to your safety and believe that industry-leading equipment deserves industry-leading training. That's exactly what Altec Sentry provides.

Operator Training

Altec Sentry's training programs equip operators with the skills and knowledge needed to proficiently operate aerial devices, digger derricks, and cranes, ensuring safe and efficient handling in various work environments. Sentry's operator training and train-the-trainer programs provide the OSHA- and ANSI-compliant General Training that each operator is required to complete before using aerial units or digger derricks.

Maintenance Training

Altec Service offers specialized maintenance training programs that focus on empowering technicians with the expertise required for the optimal care and upkeep of equipment, promoting longevity and minimizing downtime through effective maintenance practices.

CPR/AED/1st Aid Training

Altec Sentry is a certified CPR, AED, and 1st aid training organization through the American Red Cross. Altec trainers instruct participants on life-saving skills including proper CPR techniques and how to use an automated external defibrillator.

Crane Certification

Altec Sentry facilitates crane certification through the National Commission for the Certification of Crane Operators and provides rigorous training to prepare operators for the written and practical tests. Sentry trainers are authorized proctors and can conduct the training and examinations at your location with your equipment.



Introduction to PVC Coated Conduit

This PVC Coated Conduit course is designed to equip you with comprehensive knowledge of PVC coated conduit. PVC Coated Conduit is specifically engineered for environments that are prone to high corrosion. This course will delve into the different types of corrosion, their impact on electrical conduit systems, and how PVC Coated Conduit stands as a reliable solution by offering superior resistance to highly corrosive environments. Learn more about our Certified Installer Training for your upcoming projects.

Introduction to Fiberglass Conduit

Deep dive into the world of Fiberglass Conduit covering its fundamental composition, key properties, typical applications, manufacturing processes and the advantages it offers compared to other materials. Additionally, you will gain essential knowledge regarding Fiberglass Conduit compliance and quality control procedures to ensure your projects meet industry standards and achieve successful outcomes. Learn more about our Certified Installer Training for your upcoming projects.

Premier Partner Courses

Introduction to Stainless Steel Conduit Systems

This comprehensive course covers the fundamental aspects of Stainless-Steel Conduit Systems, exploring its composition, key properties like corrosion, and the various types of stainless steel available to empower you to make the right stainless-steel selection for your upcoming project. more about our Certified Installer Training for your upcoming projects.

NEC Changes in 2023

Learn the 2023 Changes to the US National Electrical Code (NEC) that governs the safe installation of electrical wiring and equipment in the US. Additionally, this course will delve into the best practices for electrical installations, ensuring a thorough understanding of current safety and compliance guidelines.

90°C Rating for PVC Conduit

As 90°C Rating for PVC Conduit is the standard in the US for PVC Conduit Manufacturers, this course dives deep into the proper identification of 90°C Conduit, compliance, certifications, common applications, safe installations processes and how to differentiate it from normal PVC piping.

Do you want to keep learning more about Conduit? We offer an Overall Conduit Training that is a set of short-beginner courses that will cover the fundamentals of 10 different types of conduits: Steel, Stainless Steel, Aluminum Rigid, PVC, PVC Coated, Fiberglass, Flexible Metal, liquid tight Flexible Metal, Flexible non-metallic and HDPE. Each of these courses will touch on key properties, applications, manufacturing processes and the advantages that each type of conduit offers.



About Buckingham Manufacturing

Buckingham's mission is to manufacture high-quality, reliable and innovative products that make linemen, arborists, and workers in the many industries that we serve more efficient, more effective, and most importantly, SAFER.

Fall Protection in High Voltage Work Locations

Learn about the various options for fall protection in high and low voltage work locations, along with the standards that govern those options.

New Fall Protection Products, Ideas, and Customized Solutions for Your Needs

Buckingham releases new and innovative fall protection products at a very high rate. These product ideas are generally given to us from those working in the field. Whether you are the world's largest electric utility or an electrician at a two-man shop, the best ideas come from those in the field, not a conference room. We pride ourselves in learning and working together to present customized solutions that provide answers to the challenges you face.

Maintenance, Care and Inspection

Your personal protective equipment and fall protection equipment are some of the most important aspects to going home safely to your family at the end of each day. Maintenance, Care, and Inspection of those products plays an enormous role in safety and those at Buckingham, including our engineers, are here to help run you through proper inspection, care and maintenance of those products.

Leadership at Buckingham – Why Mistakes Are OK

Buckingham Manufacturing is the world's leading manufacturer of fall protection equipment for those working at height. Through its 125 years, the company, under the leadership of President Andy Batty and General Manager, Tim Batty, Buckingham has developed a unique and proprietary system of feedback for those working in the factory. We'll explore topics like exponential feedback decay and why punishing mistakes is one of the worst things that a leader can do in manufacturing.

Future Challenges & Opportunities for Fall Protection

With the world changing at a rapid rate and advancement coming faster than it ever has in the history of our nation and world, this will provide not only many challenges to NECA contractors, but many opportunities as well. Buckingham is happy to present our views on what this industry may look like in the next decade or next decade and work together with the NECA contractors to turn these challenges into opportunities to become more efficient and more importantly safer.



About Federated Insurance

Federated is mutual insurance company that has proudly partnered with NECA since 2009 for its members insurance and risk management programs.

A Lasting Legacy

Planning for a time when you're no longer running your business can be overwhelming. Join us for a business succession and estate planning conversation. We will discuss how you can avoid frustration, taxation, and litigation when the time comes to exit your business.

Risk Managing Your Fleet

Automotive crashes continue to be a large exposure for all types of businesses. With more drivers – and their mobile devices – on the road every day, the potential for behind-the-wheel distractions increases, and so does your business's exposure to this risk. This presentation will address leadership strategies to impact employee driving behavior and ideas for implementing a mobile device/driving policy. It will also introduce you to technology tools to aid in restricting mobile phone use in vehicles – such as the Federated DriveSAFESM telematics app. Be prepared to discuss actions that can make a positive difference to your business and your employees.

Insurance Claims & Coverages

Insurance is complex and can be confusing. Attendees will leave with a better understanding of how they can take more control of their insurance and risk management programs, which in turn should help reduce future costs.

Managing Workers Compensation

On-the-job injuries affect not only the injured employee, but the business and the employee's family as well. This session provides a condensed view of the complex and frustrating aspects of workers compensation, with a goal sharing our experience on delivering workers compensation managed care with effective results.

Surety Made Simple

We'll discuss the keys to an effective relationship with your surety. The characteristics of successful contractors to help you benchmark your

own business will be examined and we'll also share how to negotiate with your surety to best position your business in this arena. We'll make surety simple. Create a culture of risk management in your business with our Risk Management AcademySM seminars tailored to the unique needs of individual industries. Learn more at <https://www.federatedinsurance.com/services/risk-mgmt-academy>.



About Graybar

Graybar is a leader in the distribution of high quality electrical, communications and data networking products, and specializes in advanced supply chain management.

Market Outlook and Economic Outlook

We will assemble a local & regional that starts with our forecasting tools and analytics. We will comment on the macro economic outlook, construction spending and segment trends, product category trends and then address questions.

Continuous Improvement & Innovation

The Graybar Service team is certified in Opportunity Waste Walks to identify areas of waste and improvement in a contractor or contractor/supply chain process. We describe the process utilized and typical results when completed with a contractor. This leads to Q&A regarding innovation as well.

Emerging Technology Opportunities

We will highlight technology spaces for electrical contractors to enter including 4G/5G wireless, Public Safety Communications, Security, and data networks. The focus will be on the market opportunity and business development aspects of the market.

Physical & Digital Services Impact on Contractor Productivity

Contractors can improve back office, job site, and prefab shop by employing a thoughtful process that includes both physical and digital services from the distributors. We will discuss common services, and the process to identify what will drive impact to the contractor. We can provide examples and demonstrate services as well.

Helping Contractors Win More EVSE Projects and Making Them More Profitable

This class will focus on helping contractors understand all the important pieces to the EVSE puzzle. It will point out key things to look for, strategies to employ, and pitfalls to avoid. The presentation will help you take first steps on getting started and preparation to build a profitable business around EV.

- On-site product training and best practices for NECA members
- Providing content for Chapter newsletters and social media posts
- Guest speakers for podcasts, meetings and other events

Optimizing Cable Operations: Enhancing Safety, Ergonomics and Efficiency

Unlock the secrets to safe and efficient cable pulling and fishing in this comprehensive session. Gain valuable insights on selecting the optimal cable pulling tools for each task, focusing on delivering the best results while prioritizing ergonomics and incident prevention. Learn how strategic tool selection can save valuable time and discover the specific benefits of different tools tailored to enhance the success of each cable pull.

Mastering Conduit Bending Efficiency

Unlock the mastery of conduit bending as a true art form in this in-depth session. Explore the invaluable role of different benders and their impact on the conduit bending workflow. Learn the practical value of each feature and its applications, and witness the seamless integration of the BIM process, providing insights into how it can enhance communication with and the skills of the bender operator.

Optimizing Panel Box Hole Creation: Tools, Punch Types and Efficiency

Discover the optimal approach to crafting holes in panel boxes for maximum efficiency and durability in this insightful session. Explore a range of tools and punch types that excel in enhancing the hole-making process. Gain a thorough understanding of the unique benefits associated with each punch type and uncover how different tools can contribute to improved ergonomics and efficiency.

Ergonomics on the Utility Jobsite

Ergonomic considerations can enhance employee health and safety efforts by showing how the impact of tool selection and other practices in the field can make a big impact. These enhancements can help improve productivity, decrease injuries and save money over time. Learn how Greenlee uses quantitative biometric data to aid in tool design to optimize tool topography and balance.

Working Safely in an Energized Environment When Terminating Cable

The importance of using the right tools combined with best-practice work standards from the industry will be key factors in driving improved safety outcomes. When working on or near live circuits in high or low-voltage areas, the use of remote cutting and crimping tools or insulated manual hand tools is often required. In tight or enclosed workspaces, exerting the force necessary to operate manual hand tools can be challenging and dangerous. Join us to learn how the use of remote or battery-operated cutting and crimping tools can help improve precision and safety in these hazardous and confined work conditions.



About Greenlee

Whether it's new technology, professional grade materials or innovative design, trade professionals depend on Greenlee tools to deliver customer-focused innovation and job site efficiency every time. Some ways Greenlee can assist NECA Chapter Executives:

Premier Partner Courses



About Leviton Manufacturing

At Leviton, we are committed to helping the contractor Learn, Do, and Sell More.

We build what's next to light, power, and

connect everyday spaces, encompassing electrical, lighting, controls, data networks, and energy management. With a rich history spanning over 115 years, Leviton develops thoughtful solutions that streamline processes, elevate safety standards, increase efficiency, and enhance productivity. We are committed to our people as their innovation, ingenuity, and dedication to safety and quality are fundamental to the success of every product we deliver to our customers. Our goal is to empower the contractor.

Thoughtful Product Innovation

Does it Really Matter?: Thoughtful product innovation can enhance the human experience. Join us as we explore design's role in reducing risks, boosting profits, and providing lasting solutions in construction. Learn how innovative products enhance productivity and safety, benefiting contractors and facility owners. Additionally, uncover profitability hotspots, navigate operational goals, and explore risk mitigation strategies.

Unlocking Revenue Opportunities

Navigating the NFPA 70B Update: The NFPA 70B, Standard for Electrical Equipment Maintenance, underwent a major update in 2023, going from a recommended practice to a Standard. Whether you're seeking guidance on compliance or exploring new revenue avenues, this presentation will be a key resource. Understand the significance of the 2023 changes and the critical aspects of Chapter 9, focusing on required maintenance intervals. Discover how staying informed about these intervals enhances equipment performance, prevents safety hazards, and boosts overall operational efficiency. And most importantly, uncover how you as an electrical contractor can use this as a revenue opportunity.

Best Practices for a Multi-Generational Workplace

Bridge generational gaps! Gain insights into the common communication styles and processes of generations currently in the workspace. Learn practical tools, techniques, and tactics to foster meaningful and effective communications, ensuring a collaborative work environment.

Core Skills for the Electrical Contractor Business Development Professional

As economic pressures continue to mount; we find ourselves reliving cyclical trends of slowing new commercial and residential construction spending. Even so, spending hasn't slowed, the opportunities have just shifted to other market segments. Without the glut of work to bid, contractors are now trying to reestablish their sales and business development teams, most of whom had neglected or eliminated these groups over the past decade. This presentation discusses some of the essential and core skills a Business Development Professional will need to employ to secure new customer bases, find new opportunities, and ultimately win project opportunities in a competitive position.

Exploring the Electrical Contractors' emerging role as the Master Systems Integrator

The discussions of electrification, smart building, integration, and convergence have grown from curiosity to what is now the urgent subject of articles, papers, and seminars around our industry. Momentum of

this emerged trend grows while the reality of these subjects has quietly snuck into our daily lives, changing and expanding the scope of contracts and exposing the contractor to unaccounted risk. What has changed and what new hats do the electrical professionals need to prepare to wear. This presentation looks to explore some of the new risks and challenges stemming from Electrification and Convergence while offering some insights and best practices for the contractor in preparation for continued technological innovation and disruption to construction management we have grown accustomed to.



About Milwaukee Tool

Milwaukee Tool® is a dedicated partner in making electrical contractors more productive every day, with a shared vision to increase jobsite efficiency, overall safety, and grow the workforce.

Unlocking Operational Excellence

Unlocking operational excellence requires mobilizing your team to drive meaningful improvement—without adding unnecessary burden to an already demanding workload. In this session, we'll explore how to build a culture that embraces continuous improvement and leverages technology to elevate productivity, safety, and quality. You'll also learn how to identify and eliminate the 8 wastes that silently erode profitability and hinder growth, applying lean principles at a strategic level to drive cost savings and operational consistency. Leave with a practical toolkit of solutions you can implement immediately to deliver measurable impact, strengthen customer value, and create long-term competitive advantage.

Building a Winning Workplace Culture

Creating a thriving workplace culture is paramount for your business's success. In this session we will delve into some core aspects of building a positive culture that not only attracts top talent but also retains it. Explore effective strategies for recruitment and retention that address common challenges faced by businesses. We will discuss different strategies and insights to overcome these challenges and foster a workplace environment where your team can thrive. Discover the keys to attracting and keeping the best in the industry.

Elevating Jobsite Safety through Innovation

Safety is paramount in the electrical industry, and innovation plays a crucial role in addressing common jobsite injuries. During this session we will highlight innovative solutions for a safer workplace. We'll discuss prevalent jobsite injuries, innovative health and safety practices, and how these align with the Safety Hierarchy of Controls. Walk away with actionable ideas to enhance safety and protect your workforce.

Smarter Assets, Smarter Operations: Unlocking Peak Efficiency

This session will dive into the intricacies of tool management and provide actionable solutions for your workforce. Explore how the integration of cutting-edge connected tools can revolutionize your operations. We'll showcase real-world examples of contractors harnessing technology to enhance project efficiency, reduce losses, and gather critical data for improved project performance. Join us to discover the keys to success that can transform your business.

Embracing Technology in the Ever-Changing Electrical Industry

In a rapidly evolving industry, staying ahead means embracing innovation & technology. During this session we will explore the latest innovations and technologies shaping the construction field. Learn how to apply these advancements to improve safety and productivity on your projects. Gain valuable insights into industry trends, leaving you well-equipped to navigate the dynamic construction environment.

PROCORE®

About Procore

Procore is a leading provider of construction management software.

Their platform connects every project stakeholder to solutions they've built specifically for the construction industry.

How Culture Drives Business Success - Key Learnings from the Procore Story

Learn from a gifted orator and talented facilitator about the ways culture drives the business flywheel - elevating and improving the capabilities of your workforce. You will be guided through how culture can work at your organization and how you might work to create it for the long haul. Learn meaningful language to use to describe your ideal culture with a clear understanding that language drives culture and culture drives business performance. Take culture to an elevation in your organization that does more than just describe your ideal workplace to become your business's competitive advantage. Hear tips, tricks, and meaningful applications of this information in your organization now.

Get Construction Talking Campaign

The Get Construction Talking campaign is an initiative aimed at addressing and improving mental health awareness within the construction industry. This session will delve into the various aspects of the campaign, highlighting its significance, objectives, and the collaborative efforts that make it a success.

Combating the Labor Shortage Through Generational Workers and Tech

The electrical trades are facing a dual challenge: the "Silver Tsunami" of retiring experts and a new generation of "Digital Natives" who expect a modern workplace. This session provides a strategic playbook for NECA leaders to use technology not just as a tool for efficiency, but as the glue that connects these two demographics. We will explore how a unified System of Intelligence allows you to capture the institutional knowledge of your veteran workforce and transfer it to the next generation in real-time. By standardizing operations through mobile-first workforce management, you remove the "friction" that causes turnover among young talent while providing senior leaders with the high-level visibility they need to stay effective.

Decisions Fueled by Data - The Road to Artificial Intelligence Integration

In 2026, an AI subscription is not an AI strategy. This session provides the "how-to" for NECA leaders to transition from fragmented data to a unified System of Intelligence. Using Procore's Helix as a blueprint, learn

how a common data model turns massive volumes of project information into a strategic, predictive asset. We will move past basic "maturity" to show how native intelligence automates complex workflows, allowing your team to focus on high-impact strategy rather than manual entry.



About Schneider Electric

Schneider Electric is a global specialist in energy management that offers integrated solutions

across all market segments to enhance your workforce safety and save time and money during installation and operation.

Grow Residential Business in the New Electric World

Power outages continue to rise in frequency. At the same time, more people are working, learning, and aging at home — meaning power reliability is increasingly vital. How can electrical contractors help homeowners keep the power on? Learn how to meet new customer needs and grow your business with connected home solutions.

Boost Your Revenue by Expanding Services

What makes up 68 percent of the construction industry's revenue? No, it's not new construction. Maintenance, modernization, and other services are the largest sources of income for contractors. In this session, we explore why and how to grow your business with service offers.

The Evolution of Electrical Distribution

In this guided virtual tour of the Schneider Electric Innovation Experience Lab, you'll get a firsthand look at the future of electrical distribution systems. Explore cutting-edge technologies integrating connected equipment, edge software, apps, analytics, services, and more.

Changing Times Require Changing Strategies. Connect Your Teams with the Latest Digital Training Resources.

Recent events have shown us that change is now the new normal. We can help you stay competitive in this evolving landscape. Access exclusive tools and training to understand emerging trends and build stronger relationships with your customers. Follow this link to start your journey: <https://www.se.com/us/en/partners/channels/electrical-contractors/>.

Premier Partner Courses



Southwire®

About Southwire

Southwire Company, LLC is North America's leading wire and cable manufacturer, devoted to developing innovative product and

service solutions to help create a safer and more efficient way for union contractors to install wire and cable.

SIMpull Wire Pulling

Southwire will focus on setting up and performing a safe, efficient cable pull. Attendees will also learn how to set up and use the cable puller, rope, triggers, etc. We will also include branch & feeder wire pulls showing the advantages of our SIMpull CoilPAK™ Wire Payoff, SIMpull™ CoilPAK™ Cart & XD1 Circuit Puller.

Calculating Wire Pulls

This program reviews the NEC requirements and manufacturer recommended limits for installing wire in conduit and/or cable tray. Review of all variables including equipment that causes problems and solves problems.

Proper VFD Installation - Why it matters

Learn about proper VFD cable termination through guidelines that emphasize correct shield bonding, low-impedance connections, and appropriate handling of drain and ground wires to maximize system performance and reduce risks to equipment.

Guidelines for Wire & Cable Handling And Storage

Southwire will provide training on the top 25 comprehensive guidelines for the proper handling and storage of wire and cable products to ensure their quality, protect against environmental damage, and maintain their reliability and service life.

Accelerating Infrastructure Projects with Southwire's Engineering Calculators

Southwire will provide instruction on how to best utilize a range of online calculators, such as the building wire selector, voltage drop, and conduit fill calculators, designed to streamline and accelerate infrastructure projects by providing accurate, efficient solutions for engineers & contractors.



About United Rentals

As North America's largest provider of commercial and industrial rental equipment, United Rentals is also an industry leader in jobsite safety and compliance.

United Academy classroom and blended learning training can be completed onsite at your location or one of our hundreds of participating locations throughout U.S. and Canada. Courses are also available online, providing convenient 24/7 access to training when and where you need it, without conflicting with the work day. Many courses are available in Spanish and French in addition to English.

Equipment Operator Training

Equipment operator certification courses are offered online or in a classroom setting in English, Spanish and French. Both require a live practical evaluation that can be done at one of our many participating branches or your jobsite.

OSHA Training

Need the courses to satisfy your OSHA training requirements? Our course library has them including OSHA 10 and OSHA 30 for the construction worker in both online and classroom formats.

Trench & Excavation Training

Excavation Safety Training for Competent Persons is offered in English and Spanish and are available online, onsite, or at select United Rentals locations. For additional classes, blended and virtual safety training options, please visit www.unitedacademy.ur.com

3M

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Ambassador Sponsor Courses



About Adrian

Adrian is the cargo management powerhouse revolutionizing commercial vehicle upfits. Built on

over 70 years of innovation and real-world insight, we don't just install gear — we engineer solutions that transform your workday. By digging deep into how your business really operates, we design custom upfits that boost productivity, improve safety, and deliver measurable ROI. From industry-leading shelving and rack systems to fully integrated truck and van solutions, Adrian helps fleets and trade professionals work smarter, stay organized, and get more done on the road. Made in the USA and trusted across the skilled trades, Adrian keeps you equipped, efficient, and ready for whatever the job throws your way.

How to Get the Most Out of Your Cargo Van Upfit

Your van upfit can produce a return on your investment, in this session learn how increase your bottom line by choosing the right van upfit.

- Safety: Keeping your people safe with the right van upfit
- Efficiency: How to increase your billable hours with the right van upfit
- Industry incentives on Cargo Vans and Electric Vehicles

Augmenta **About Augmenta**

Your BIM team is stretched thin. Projects are getting bigger and more complex, but your modeling capacity hasn't changed. You're caught between winning work and actually delivering it on time. Augmenta automates electrical raceway routing and coordination. Our platform cuts your BIM time in half so you can get to coordination quicker, add capacity, and take on more work. Built for electrical contractors, by people who understand what happens in the field. One of the main reasons we created ACP Electrical first is to help electrical contractors (traditionally underrepresented in the BIM process) to claim the space first and have others prove why they need it, rather than telling the electrical contractor they can't have it.

AI in Electrical Construction: Separating Hype from Reality

This session cuts through the noise. Learn how AI applications can deliver measurable results today versus what's still experimental. We'll cover the real risks: implementation costs, change management, and technology readiness. Plus the real opportunities: capacity gains, competitive positioning, and workforce challenges AI can actually solve. Walk away knowing what questions to ask vendors and how to spot solutions purpose-built for electrical work.

Getting AI into Your Existing Workflow Without Breaking Everything

You don't need to overhaul your entire process to automate conduit routing and coordination. Learn more about practical integration: how to set up your projects, what to expect during the learning curve, and how to manage the transition without disrupting active work.

Cut Your BIM Time in Half: What AI-Powered Routing Actually Means

See how contractors are modeling 3X faster with automated conduit routing. We'll show you the actual workflow: from schedule resolution

to routing guidance, and final QC in Revit. Learn why C&R Electric says Augmenta is "the next logical step to get fabrication out the door faster and more accurately." Augmenta works with customers who are working on complex facilities like data centers, hospitals, and institutional infrastructure.

AUTODESK Construction Cloud

About Autodesk

Autodesk Construction Cloud connects workflows, teams and data

at every stage of construction to reduce risk, maximize efficiency, and increase profits.

Building a Construction Technology Stack

This presentation will provide an overview of the current state of technology in construction and how one goes about developing a technology strategy for one's business. The presentation includes survey data from hundreds of contractors and industry experts on implementation best-practices that apply to any technology your company hopes to adopt.

Leveraging Software and Data for Better Business Outcomes

With construction projects getting more complex and opportunities for more work increasing globally, electrical contractors need to streamline workflows and scale with ease in order to succeed. By harnessing software, electrical contractors may produce higher-quality work, communicate better with their teams, and deliver ahead of or right on time.

How Bidding Technology Can Help Subs Navigate a New Construction World

Successful subcontractors are quickly adopting new preconstruction processes and technological solutions. Learn why centralized bidding software is becoming a requirement for subcontractors over manual excel files to create efficiency and win more bids.



About Brady

As a leading manufacturer of printers, label materials, and visual workplace

safety products, Brady is committed to helping contractors work safely and efficiently. With a nationwide network of over 80 direct field specialists, they can actively engage with NECA members, local chapters, and JATCs to provide training and demo equipment for contractors. Brady is proud to support the electrical industry and help train the electricians of today and the future.

From Drawing to Label - Saving Time with Identification

Identification of wire, terminal, panels, and assets is a stated requirement for multiple governing organizations. Whether it is arc flash labels on your panel, heat shrink wire labels, component and device IDs, or a QR code label with maintenance records. All of these labels help save time for future maintenance and service work, but creating these labels can be time-consuming and prone to error. In this session, we will present new technology to help pull data from your drawings and import it and print

directly onto your label, whether at the pre-fab shop or in the field. We will touch on the following regulations:

- NFPA 70B - Printing QR labels with maintenance records that can be easily updated
- NEC Section 409.110 - Marking control panels with their appropriate SCCR
- NFPA 70E - Printing arc flash labels with appropriate incident energy, boundaries, required PPE, and system voltage

Lock Out Tag Out Overview

This course will explain the purpose of Lockout Tagout (LOTO), explain the supporting regulations, and identify devices and practices to lock out energy points. Learn more about the 6 steps to lockout compliance and sustainability.

BuildOps

About BuildOps

BuildOps is the only platform purpose-built for commercial

electrical contractors, bringing sales, service, and project management together in one place. From lead generation to invoicing, BuildOps gives contractors total control over their business, helping them move faster, increase profitability, and scale smarter.

Early Warning Signs You're on a Bad Job—And What to Do About It

Bad jobs don't just happen—they build up over time. Contractors who catch the warning signs early can protect their margins and avoid costly overruns. This session breaks down the biggest red flags: outstanding change orders, overdue RFIs, and schedule compression that drives up labor costs. See how top contractors track risk, stay ahead of issues, and use technology to maintain control before problems spiral.

Turning Standards into Service: How Regulations Can Grow Your Business

Industry standards like NFPA 70B aren't just compliance checkboxes—they're a blueprint for securing recurring revenue. This session covers how electrical contractors are using standards to lock in long-term service agreements, minimize downtime for customers, and build predictable revenue streams. See how to position compliance as a business advantage and turn industry mandates into profitable service opportunities.

AI for Electrical Contractors: The Competitive Edge You Can't Ignore

From smarter scheduling and automated paperwork to spotting hidden revenue in service agreements, AI is helping contractors get more done—without making work harder. This session cuts through the noise to show exactly how AI is helping contractors lower costs, run jobs more smoothly, and make more money. Whether you're just starting with AI or looking for the next edge, see how it can impact your bottom line today.

of life and protecting the environment for people everywhere. We are guided by our commitment to do business right, to operate sustainably and to help our customers manage power – today and well into the future. By capitalizing on the global growth trends of electrification and digitalization, we're accelerating the planet's transition to renewable energy and helping to solve the world's most urgent power management challenges.

Recommended Practices for Electrical Wiring and Equipment in Hazardous Locations and General Knowledge of Hazardous Locations

This program is offered to ensure an understanding of baseline quality and workmanship for installing electrical products and systems in hazardous locations. Based on the NEIS™, National Electrical Installation Standards, the topic is presented in combination with basic principles of hazardous areas, using in person instruction, videos, and hands on product.

Electrical System Maintenance - Often Missing Ingredient of NFPA 70E

NFPA 70B just became a standard. This program will help electrical contractors recognize the important role that must be filled in our electrical industry to address a need that is often not met. The electrical worker must be able to identify the condition of maintenance to properly apply the rules found in NFPA 70E whether they are establishing an electrically safe work condition or performing justified energized work. This session will help the attendee understand and navigate NFPA 70B to build an electrical maintenance program.

Productivity Solutions for Electrical and Mechanical Infrastructure Projects

In today's market, engineers, specifiers, and contractors are being asked to do more with less. Eaton understands these challenges and provides innovative solutions to streamline your project from pre-bid to installation and site inspection. This program will introduce contractors to:

- Innovative & integrated products – quick installs that reduce both complexity and waste.
- Engineering services - help ensure the right products to meet code and compliances.
- Helpful resources – 2D/3D drawings, specifications, design, technical guides and more.

Additional Eaton training offerings from free, on-line fundamentals of electrical systems and products to paid, in-person, electrical worker training offerings including safety programs, power quality analysis, arc flash safety, overcurrent protection, and more can be accessed from the following web address: <https://www.eaton.com/br/en-us/support/training.html>

About Egnyte

Egnyte helps electrical contractors take control of their project data, protect sensitive information, and improve productivity throughout construction. Serving thousands of construction firms worldwide, Egnyte provides a secure, centralized platform for managing drawings, specifications, contracts, emails, and field documentation so teams can work efficiently without compromising security or compliance.

About Eaton

Eaton is an intelligent power management company dedicated to improving the quality

Ambassador Sponsor Courses

Electrical contractors face increasing pressure to deliver projects faster, manage distributed teams, and protect critical business and project data. Egnyte supports both office and field workflows by enabling secure access to large files, improving document control, and ensuring the right people have the right information at the right time. From preconstruction and estimating to active construction and closeout, Egnyte helps reduce rework, improve coordination, and protect margins.

Egnyte offers a Discount Program for National Electrical Contractors Association chapter members, providing eligible contractors with preferred pricing and access to Egnyte's secure data management platform. The program includes a 50 percent storage benefit, meaning contractors receive additional capacity at no extra cost, for example 15TB of storage for the price of 10TB, helping offset future storage needs over the next one to three years. Members also receive additional savings based on user volume and one, two, or three year term commitments. Learn more at <https://pages.egnyte.com/egnyte-aec-professional-contact-request.html>

Through Egnyte's Data Security Insights (DSI) program, contractors gain greater visibility into how sensitive data is accessed, shared, and protected across their organization. As part of the program, electrical contractors can receive a free Data Security Insights report that highlights potential risk areas, data exposure trends, and opportunities to strengthen governance. The program helps firms establish the data discipline required to safely adopt emerging technologies, including AI, without exposing proprietary or confidential information. Learn more at https://pages.egnyte.com/aec_data_security_insight_program_2025.html

As technology continues to reshape electrical construction, Egnyte supports contractors not just with tools, but with practical frameworks to build stronger data foundations, reduce risk, and position their organizations for long term growth.



About Fluke

The leading global manufacturer of test and measurement tools for 75 years.

EV Charging Infrastructure Trends & Opportunities

With the industry requirements expanding in EV, being equipped with the right information, training and tools is essential. Learn from Fluke about the essential tools and resources for EV customers solutions in this thriving market.

Troubleshooting Methods & Solutions for the Solar Professional

As the solar market continues to grow at a rapid pace, knowing the latest test solutions for solar applications is essential to meeting customer needs. Learn about the new and existing tools Fluke is offering for solar applications.

Networking & Automation: Current Solutions, Trends, and Future Outlook

Fiber Optic, data, controls and more. Learn about Fluke's Network tools, solutions, and certifications to keep you current and ready with the latest applications.



About Hilti

Hilti is committed to building a better future for their local communities and for the people with whom they work. They want to help their customers build faster, safer and more sustainably, while being mindful of the legacy they leave behind.

Ergonomics – Repetitive Task, Right Tools for the Job

Having the right tools for the job can greatly increase a worker's comfortability and productivity. The wrong tools can introduce higher levels of fatigue and decrease productivity. We will discuss how a worker's productivity decreases due to fatigue and what solutions are available to assist.

BIM Design Services: Here Today, More Tomorrow!

High-tech construction methods aren't a passing trend – they're here to stay. Hilti has a dedicated BIM team ready to collaborate from design through construction and we extend continuous support from the office to the jobsite.

Dropped Objects – Tethering

Dropped objects can present serious issues on a jobsite especially when dropped from heights or when it results in injuries or property damage. During this discussion we will talk about different ways to help ensure safety on your jobsites from dropped objects such as tools.

Information about the Hilti Academy can be found on our website: <https://www.hilti.com/content/hilti/W1/US/en/services/contractor-services/hilti-academy.html>



About iTOOLco.

iTOOLco is a unique research and development company that has led the electrical tool industry with their groundbreaking designs since 2001. With real world experience as electrical contractors, they have a deep understanding of the kind of quality, time-saving tools electricians really need.

30/30 Advantage Program

The 30/30 program is all about ensuring members are cutting down on material and labor costs by keeping the materials their guys need within 30 feet or 30 seconds. By doing so they can cut down on lost productivity and increase their ROI on any products or services they are using within the industry. This is a recommendation we make no matter what products they are using and no matter what job site and is all about improving the processes the members are putting into place by making daily improvements to the way they work.



About Lutron

Lutron is a technology-centered and people-driven company, with a long history of significant growth and smart innovations. A leader in light control products that range from individual dimmers to total light management systems that control entire building complexes.

Simplifying Your Projects with Wireless Lighting Control

Over the last two years electrical contractors have had to reinvent their business models in the face of ongoing and unpredictable supply chain interruptions, a persistent labor shortage, rising prices, and significant code changes in many markets. Using wireless lighting control solutions can help contractors continue to build their business, add value to their customers, and stay competitive in the field. Wireless offers smart control that integrates with other building systems, and it can make jobs easier to bid, install, and service.



About Maddox

Maddox serves electrical contractors with the fastest lead times for new and remanufactured transformers in the industry. We sell, rent, repair, and buy transformers. And in all of it, we provide our customers with a quick and easy experience.

We have thousands of padmounts, dry-types, substations, and switches in stock at our locations around the country. Get a quote today: maddox.com

How to Better Navigate Transformer Supply Chain Delays in 2026

The global supply chains have been struggling for years due to labor shortages, material shortages, and economic fears. It may take years for supply chains to recover, and the transformer industry is not exempt from these challenges. Learn tips on how to better navigate our broken transformer supply chain.

Scrap, Sell, or Recycle Your Surplus Transformers

Did you know surplus transformers are often worth much more than their scrap value in today's market? In this presentation, you can learn how to read your transformer nameplate, understand if your transformer is electrically OK, and whether you should scrap or sell your old transformer.

How to Buy The Right Transformer for Your Project

When choosing a transformer, you'll need to consider phase type, kVA rating, input and output voltage, and a myriad of other factors. In this course, learn how to get the proper transformer for your project.



About Prysmian | Encore Wire

Prysmian | Encore Wire is your trusted provider for electrical solutions. Our goal is to empower

Contractors with a complete range of wire and cable products designed to save time, boost productivity, and drive results. We are your one-stop source for electrical needs—THHN, XHHW, NM-B, MC, tray, power, MV, AIRGUARD®, DLO & more—plus cutting, paralleling, and industry-leading delivery.

Wire Academy by Prysmian | Encore Wire

Enhance your knowledge with the latest content. From our latest FREP® and Medium Voltage training courses to our Productivity Enhancing

Solutions videos, learn how to boost efficiency while saving valuable time and money on the jobsite. Learn more by visiting our Wire Academy located at encorewire.com.

RIVET About RIVET Work

RIVET's Workforce Management platform is for electrical and self-perform contractors.

Better labor planning can significantly improve labor productivity and project profitability. With RIVET, commercial project teams have a centralized labor command center where they can build labor plans, monitor workforce capacity, schedule and manage their field force. The RIVET team is stacked with a growing roster of construction veterans, contractors and Workforce Management specialists who have guided thousands of contractors through successful business transformations that led to improved labor margins and a sustainable foundation for growth.

The importance of a disciplined, technology-enabled Labor Planning process

Labor Planning is hard, and most electrical contractors report they struggle to do it well. It's a delicate mix of getting project teams bought in and evolving teams into consistent standards. A strong Labor Planning and Workforce Management practice drives success at scale for the best electrical contractors. For contractors looking to expand their business, come learn how the best contractors marry people, process, and technology to drive profitable project outcomes; and learn how it can be applied to your business. Invite RIVET to present live with relevant NECA contractor panelists sharing their personal experiences.

The Blueprint for Workforce Management - Download the e-book

This book is the result of hundreds of mostly electrical contractors sharing their practices for Workforce Management. Learn how the symbiotic pillars of Forecasting, Rostering, Scheduling, Communications, Information and Productivity come together to create a sustainable Workforce Management business practice. The book is available by download or you can invite RIVET Workforce Management specialists to present the blueprint in a live presentation. Download the book at <https://www.rivet.work/specialty-ebook/>

RIVET's Labor Operations Master Class

Labor is the #1 risk or reward on projects. Go from labor chaos to labor control. The chaos of labor planning is costing contractors more than ever; but should be their greatest opportunity. RIVET's Labor Operations Master Class shares industry best practices, data-driven productivity trends, and repeatable strategies/processes to take control and gain visibility around labor planning, forecasting, and productivity. Attendees will learn more around mitigation factors to combat productivity-killers of project turnover, under/overmanning, project compression/saturation, and margin-fade (project exit strategy) impacts.

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ServiceTitan

About Service Titan

ServiceTitan is the operating system that powers the trades. Trusted by over 10,000 of the

most successful contractors in the industry, our end-to-end business management platform unifies service and construction operations in one place – from prospecting and bidding to building, maintenance, and everything in between. We empower commercial and residential contractors to simplify complex project management and streamline operations for long-term, profitable growth.

ServiceTitan's Commercial Contractor Playbook

Life in the trades is a journey. From starting before sunrise to middle-of-the-night calls, and from one person in a truck growing into a thriving operation — there's no end to the challenges, and no end to the rewards of a job well done. Through storms and pandemics, contractors deliver for their customers, each and every day. View our playbook online at servicetitan.com/neca-commercial-playbook.

At ServiceTitan, our goal is to help contractors succeed — because your success is our success. This contractor playbook is just one step along the way — sharing best practices from our team, as well as some of the top leaders in our industry. We have created it to take you from creating a company and a culture to making an impact with marketing, and from answering the phone to closing the books on another successful month. The Playbook will continue to evolve, because our journey — just like yours — never ends.

The Ultimate Guide to KPIs – Download E-Book

Our free e-book is a comprehensive educational guide that will help you: 1. Understand the benefit of KPIs in measuring success. 2. Introduce and implement new KPIs. 3. Customize KPIs for different job roles within your business. 4. Leverage ServiceTitan to establish and manage your KPI dashboards. View our e-book online at servicetitan.com/neca-kpi-guide.

Software Buyer's Guide for Commercial Contractors

Few things have a bigger impact than the software on which you operate. Selecting the right software can influence the trajectory of your commercial contracting business for years to come. That said, the decision doesn't have to be complicated or overwhelming. Evaluate your choices with confidence using our checklist of essential capabilities, including: 1. Real-time insights into profits, cost, and progress. 2. Cloud-based technology allowing for remote updates. 3. SaaS best practices for data safety and security. Visit ServiceTitan online at servicetitan.com/neca-commercial and view our guide at servicetitan.com/neca-buyers-guide.



About Sonepar USA

Sonepar is the global leader in B2B electrical distribution. Our regional brands serve all 50 U.S. states out of more than 570 branches, offering broad and deep inventory as well as services that make contractors' lives easier.

Productivity on the Jobsite

Material management on the jobsite can be a big source of wasted time and material. Sonepar will outline jobsite services that can save you time

and effort and increase your team's productivity, including various levels of prefabrication, wire solutions, real-time order tracking and more.

EV charging Market and Product Overview

Our EV specialists can speak to the electrification of the transportation sector. Our experts will provide a high-level overview of the EV charging market, mounting and station options for different applications, and available incentives and rebates.

Solar Market and Product Overview

We can overview current legislation, rebates and incentives in your area, as well as solar products from modules to full balance of system. Learn about direct pay financing packages available to help your business grow at a faster pace in the solar market.

Keep Lighting & Gear Jobs Organized

Your time is valuable. Learn how you can keep complex lighting and gear projects organized and up-to-date in Sonepar's Digital Job Center. Find everything you need to manage jobs online, from submittals and invoices to real-time shipment statuses and the option to release pre-ordered material from our warehouse as needed.

Prefab for All: How to Win More Bids & Work Efficiently

Find out how contractors of all sizes can implement prefab, whether you've never used it before, have some experience and want to be more strategic, or have invested in prefab and are looking for ways to be more efficient and leaner. The session will explore topics like when to build vs. buy and how to get the most impact out of prefab for any scope of work or level of investment.

How to Win More Lighting Business

Would you rather replace a few fixtures or get an entire LED retrofit job? Our trained lighting specialists can demonstrate energy audit software that shows your end customer the ROI of an upgrade. We'll also outline lighting support you can take advantage of, such as specification assistance, layouts, AI-assisted take-offs, rebates, and more.



About Trimble

Trimble is empowering stakeholders through planning, design, construction and the entire asset lifecycle. The company's innovative and connected ecosystem of solutions improves coordination and collaboration between teams, phases and processes. Automating work and transforming workflows, Trimble is enabling teams to deliver with confidence at every turn.

Using Reality Capture for Progress Tracking & QA/QC in Electrical Construction

Reality capture technologies have revolutionized the way electrical contractors approach and execute projects. This session will explore recent advancements in reality capture, including scanning, 360° photos and video, and how reality capture can be used to create digital twins, ensure quality and document work as completed. Explore how reality capture technologies are becoming increasingly accessible across the

construction industry and enabling wider adoption. Through expert insights, participants will gain a deeper understanding of best practices for implementing reality capture into their own projects, unlocking the potential for enhanced efficiency, accuracy, and cost savings.

The Impact of Artificial Intelligence on Electrical Estimating and Project Operations

The future of electrical construction is here! Discover how Artificial Intelligence (AI) is transforming the electrical construction industry, streamlining workflows, and boosting productivity – from the office to the field. We'll explore practical applications of AI and Machine Learning (ML) – in estimating and takeoff to project management and beyond – that are delivering real benefits today. With the ability to automate tedious tasks, such as data entry; simplify redundant work; efficiently gather data from job sites; and extract valuable insights from project data, AI is not about replacing human expertise but rather empowering your teams to work smarter (not harder). So, join us to learn how you can leverage AI to achieve greater efficiency and profitability in your organization.

Supply Chain 3.0: Unlocking productivity by unblocking the flow of material information

Friction in supply chain operations is driving up costs and driving down productivity for MEP contractors—who aren't alone—with nearly 92% of U.S. construction projects going over budget, over schedule or both. Specialty contractors are often forced to work without an easy and reliable way to access complete and up-to-date material information at the line-item level across their supply chain workflows, making it difficult to oversee and manage material and labor costs.

What is causing the roadblocks in material information flow across projects and how can you unblock it? In this session you will learn to identify where your product data is getting log jammed and tips for accessing synchronized, cloud-enabled product data between systems and with suppliers unlike ever before. This newly found increase in collaboration and visibility across material management operations will help electrical contractors experience unparalleled gains in productivity and profitability across their supply chain.

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