2011
BOARD OF GOVERNORS
MEETING

Minutes of Meeting

Hilton Bayfront Hotel
San Diego, CA
October 21, 2011
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October 21, 2011  San Diego, California
Call To Order: Chairman Ferry called the regular meeting of the Board of Governors of the National Electrical Contractors Association, Inc. to order at 1:00 p.m. on October 21. Mr. Ferry welcomed the members of the Board and guests.

Regarding the conduct of the meeting, the following are applicable in accordance with sections 4.4 and 8 of the Bylaws:

- In all elections of officers, except when the candidate is unopposed, and in voting on amendments to the Bylaws, the Board of Governors shall take a ballot vote. On other matters, the usual form of voice voting shall prevail with each member of the Board of Governors having one vote. When a ballot is not required, any member of the Board of Governors may call for a ballot vote on any question before the question is put to the Board of Governors for a vote.

- On ballot votes, except on matters pertaining to Labor Relations, each Governor shall cast, as a unit, all the number of votes as provided in the Bylaws for the members of the chapter who are in good standing thirty (30) days prior to the date of the meeting. On any matter pertaining to labor relations, the number of votes shall be limited to those attributable to members that are signatory to an I.B.E.W. labor agreement. The President, District Vice-Presidents and the Vice-President-at-Large shall cast one (1) vote each.

- Effective date of these proposals shall be immediate upon passage unless otherwise indicated.

- Robert’s Rules of Order will govern such discussion as may be desired on these proposals.

ROSTER - The following is a list of the members of the NECA Board of Governors that were in attendance:

EXECUTIVE COMMITTEE

President: Rex A Ferry - Girard, Ohio
President Elect: Dennis F Quebe - Dayton, Ohio
Vice President, District 1: David R MacKay - Weymouth, Massachusetts
Vice President, District 2: Greg E Stewart - Columbus, Ohio
Vice President, District 3: Alex Owen - Mableton, Georgia
Vice President, District 4: David Hardt - Chicago, Illinois
Vice President, District 5: John Lambert - Austin, Texas
Vice President, District 6: George Adams - Portland, Oregon
Vice President, District 7: Daniel G Schaeffer - St. Louis, Missouri
Vice President, District 8: Raymond K Friend - Boise, Idaho
Vice President, District 9: Stan Lazarian - Pasadena, California
Vice President, District 10: Gary A Tucci - Sumner, Washington
Vice President at Large: Ron Autrey - Jacksonville, Florida
CHAPTER AND GOVERNOR

Alaska ........................................Mick E Manning
Albany ......................................Joseph P Gross
American Line Builders .................Thomas M Wolden
Arizona ......................................Gregory Russell
Arkansas ......................................Jimmy D Coker
Atlanta ......................................Rilo Stephens
Atlantic Coast.................................Terry J Lette (Alternate)
Augusta ......................................Rudolph Dixon
Baton Rouge ................................Hermon L Milton
Boston .......................................Thomas M Driscoll
California Central Coast .................Louis J Angelos
Cascade .....................................Paul C Sorensen
Central Florida ..............................Scott Maddox
Central Illinois .........................David A Zeller (Alternate)
Central Indiana ..............................Jeff W Cardwell
Central Ohio .................................Ronald D Becker
Central Texas .................................Christopher J Lambert (Alternate)
Chicago & Cook County ..................Brad R Weir
Cincinnati ...................................William J Meyer
Connecticut ..................................Jack Fiora
Contra Costa ................................Rick Henry
Dakotas ......................................Gregory A Rick
Eas: Central California .................David J Helsel
Eas: Tennessee ..............................Michael A Grant
Eastern Illinois .........................Larry H Clemmon
Eastern Oklahoma .......................Larry K LaFave
Finger Lakes NY .........................John Amicucci (Alternate)
Florida West Coast ......................Andy DeLaParte
Georgia ......................................Brad Butler
Greater Cleveland ........................Michael B Joyce
Greater Sacramento ......................Frank E Schetter
Gulf Coast ..................................Charles Freeman
Hudson Valley ..............................Jeffrey L Seidel
Idaho ..........................................Jeff L Wheeler
Illinois ......................................Daniel M Wilcox
Inland Empire ..............................Andrew R Dahlin
Intermountain ................................Thomas W Nelson
Iowa ..........................................Donald D Barrigar
Karas ........................................Doug Hague
Karahs City ..................................Robert W Blake
Kem County ..................................Bret C Smith (Alternate)
Long Island .................................Nicolaus Feldman
Los Angeles County ......................John S Everson
Louisville ..................................William B Lich
Mahoning Valley .........................David A Dickey
Maryland .....................................James H Cornelius
Michigan .....................................Robert J Turner
Milwaukee ...................................Michael Kellibier
Minneapolis ................................Paul Kosmides
Montana .....................................James McDonald (Alternate)
Monterey Bay California ...............Frederick A Jensen
Nebraska .....................................Gary Demmel
New Mexico ................................Bob McDade
New York City ..............................Steven Lazzaro
North Central Ohio ......................Laverne A Wolgamott
North Florida ...............................David Long
North Louisiana ............................Kirk Davis
North Texas ................................Steve Hargrove
Northeastern Louisiana .................Martin West
Northeastern Illinois .......................Craig R Martin
Northeastern Line Constructors ........George Troutman
Northern California ......................Lewis Frain
Northern Illinois .........................John Corsiglia
Northern Indiana .........................Anthony J Maloney III
Northern New Jersey .....................Neil C Vitale
Northern New York .......................Leo J Villeneuve
Northwest Line Constructors ..........Donald Wilson
Ohio/Michigan ..............................Donald L Turner (Alternate)
Oklahoma ....................................Rob Cherry
Orange County ..............................Robert L Douglass
Oregon-Columbia .........................Karl Jensen
Oregon-Pacific-Cascade .................Michael J Hamilton
Penn-Del-Jersey ...........................Thomas C Moore Jr
Puget Sound ................................Marvin D Nelson
Quad-Cities ................................Daniel F Palmer
Red River Valley ...........................Marvin L Groves II
Redwood Empire ...........................Robert Smith
Rhode Island & Southeast Massachusetts...Henry Kandzierski Jr
Rochester New York ......................Vic Salerno (Alternate)
Rocky Mountain ...........................Craig Clark
San Diego County ........................Thomas L Hedges
San Francisco .............................Leonard E Lynch Jr (Alternate)
San Mateo County ........................Robert Gonzales
South Florida ..............................Jonathan R Borden
South Louisiana ...........................E. J. Deubler III
South Texas ................................Orvil Anthony
Southeast Texas ............................Wayne Brinkmeyer
Southeastern Line Constructors ........Jody Shea
Southeastern Michigan ...................Jerry Dancey
Southern Arizona ........................John F Kostyo
Southern Colorado .......................James L Peterson
Southern Indiana ........................Dan Harpenau
Southern Nevada .........................Robert J Lisowski
Southern New Jersey ......................George Brestle
Southern Sierras ...........................Thomas G Ispas
Southern Tier ................................Bill G Emmons
Southwest Washington ....................Don E Baker
St Louis .....................................Robert J Untereiner
St Paul .......................................Michael Hanson
Twin Ports-Arrowhead .....................Blair Mahan
Washington DC ............................Albert E Winfield
West Virginia-Ohio Valley ............James A Smith
Western Line Constructors .............Rich Holbeck
Western NY State ........................Joseph R Pellerite
Western Ohio ................................John S Frantz
Western Pennsylvania ....................Robert J Bruce
Wisconsin ...................................Gerald W Schulz
Wyoming ....................................Bob Blackham
INTERNATIONAL CHAPTERS
ACEN NECA Monterrey .................. Eduardo Mariscal-Hay
Canadian Electrical Contractors
    Association Inc .......................... Colin M Campbell
NECA (Australia) - New South Wales .......... Stephen Griffiths
NECA ACEH Honduras ........................ Charles H George

The following Chapters were not represented:

Domestic Chapters
Central Massachusetts Chapter
Central Mississippi Chapter
El Paso Chapter
Hawaii Chapter
Memphis Chapter
Missouri Valley Line Constructors Chapter
Santa Clara Valley Chapter
Southwestern Line Constructors Chapter
Southwest Louisiana Chapter
West Texas Chapter
Western Massachusetts Chapter

International Chapter
Bermuda Electrical Contractors
    Association (BECA) ..................... Ray Beulne
Korea Electrical Contractors Association .... Mun-Sik Shin
MEA (Master Electricians Australia) .......... Richard Flanagan
National Electrical & Communications
Association Western Australia .................. Ian Swain
NECA (Australia) - National Office .......... John Robinson
NECA (Australia) - South Australia ......... John Robinson
NECA ACOEO (Guadalajara, Mexico) .... Oscar A Torres Araujo
NECA Americ (Mexico) -
    National Office .......................... Jaime D Quintana
Pledge of Allegiance and Invocation: Dan Schaeffer and Alex Owen led the group in the Pledge of Allegiance and invocation, respectively.

Welcome from Host City: Thomas Hedges, Governor of the San Diego County Chapter welcomed the governors and guests to San Diego.

Recognition of Fellows of the Academy of Electrical Contracting: Mr. Ferry requested that all Fellows stand and be recognized.

Recognition of Deceased Governors: A moment of silence honored all chapter governors who have died since the last meeting.

Report of the President: Mr. Rex A Ferry, President, presented a report on the state of the association.

Report of the Chief Executive Officer: Mr. John M. Grau, Chief Executive Officer, provided an overview of important issues confronting the industry and actions NECA is taking to address them.

Report of the Chief Operating Officer: Mr. Daniel G. Walter, Chief Operating Officer, provided an update on several projects including NECAWORKSTM, an online tool for determining financial feasibility of energy projects. Stan Lazarian, Chairman of the Energy Solutions Task Force, also provided comments.

Report on Labor Relations: Mr. Geary M. Higgins, Vice President, Labor Relations, reported on the current status of Labor Relations issues.

Report of the Secretary-Treasurer: Mr. J. Michael Thompson, Secretary-Treasurer, reported on the financial and membership status as of August 31, 2011.

Presentation of Industry Partner Award: Due to the unavailability of the award winner, Mr. Ferry requested a video be shown of the acceptance of the award by the recipient, Robert Gasperow, of the Construction Labor Research Council.

Remarks: Mr. Edwin D. Hill, International President of the IBEW discussed the state of the electrical construction industry.

Actions:

Action on Minutes of Previous Meeting:
Upon motion duly made and seconded, the minutes of the meeting held in Boston, MA on October 2, 2010, were approved as submitted by voice vote.

Action to Reaffirm Standing Policy Statements:
Upon motion duly made and seconded, Standing Policy Statements 1 to 14 and 16 to 19 were reaffirmed by voice vote.

Action on Bylaw Amendment Proposal #1:
Being properly submitted by the NECA 3.0 Task Force and the NECA Executive Committee, this proposal to amend Section 12.1(d) regarding the elimination of the Marketing Committee was ADOPTED. A ballot vote was required and the results showed 4,051 votes cast FOR and 26 votes cast AGAINST. A two-thirds majority was required to adopt this amendment.

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<th>Bylaw Amendment Proposal #1</th>
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<td>Section 12.1 (d) Marketing Committee.</td>
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<td>In addition to the “Executive Committee” which shall also be the “Finance Committee” and the “Labor Relations Committee” there shall be the following Standing Committees (See ARTICLE IX.)</td>
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(a) Government Affairs Committee - NECA
Government Affairs Committee is charged with bringing to the attention of the industry proposed national legislation that may threaten or enhance the American system of competitive private enterprise or the rights or civil liberties of individuals, minorities or States as may impact the electrical construction industry, and to take such action, subject to the approval of the Executive Committee, as it may see fit for the protection and furtherance of its rights and interests.

(b) Codes and Standards Committee - NECA Codes and Standards Committee is charged with developing codes and standards intended to improve the reliability and performance of installed electrical systems.

(c) Workforce Development Committee - NECA Workforce Development Committee is charged with development of programs to ensure an adequate supply of qualified craftsmen in all areas of the country and providing adequate, continuing, and diverse training for technological requirements and the expanding needs of the Industry.

(d) Marketing Committee.
(e) Management Development Committee.
(f) The National Employees Benefit Board for the Electrical Contracting Industry.
(g) Council on Industrial Relations for Electrical Contracting Industry.

Action on Ordinary Proposal #1:
Being properly submitted by the Marketing Committee, this proposal to amend Standing Policy 15 regarding Electrical Industry Contractor Utility Relations was ADOPTED by voice vote.

| Ordinary Proposal #1 |

Current Language:

POLICY 15
Electrical Industry Contractor Utility Relations

Throughout most of the twentieth century, the electrical contractor and the utility company were viewed as individual parts of the total, integrated electrical industry. Each performed a unique role. The electric utility company generated, transmitted, and distributed electrical power to its customers, while the electrical contractor supplied the materials, equipment, labor, and expertise to build and maintain electrical facilities that allowed customers to convert electrical power into a wide variety of beneficial uses. Those distinct roles have changed dramatically in recent times. Lines of separation of responsibility and domain have blurred as

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deregulation, mergers, acquisitions, consolidations, and divestitures have altered the industry. Rapid changes in corporate structure and high turnover at utility companies have interrupted communication channels between utility firms and contractors. The good will that existed between the industry partners has practically evaporated.

Utilities are now engaged in activities traditionally performed by electrical contractors, either through acquisition of contracting firms or by independent development of capabilities. These actions raise concerns among electrical contractors that utilities are unfairly competing: first, by using resources subsidized by regulated electricity rates to lower direct costs; and second, by ignoring codes and standards that electrical contractors must observe.

On the first point, NECA opposes the practice of cross-subsidization, whereby electrical utility companies, or the holding companies that own them, use resources obtained through regulated utility rates to enable their contracting subsidiaries to gain competitive advantage in the marketplace over electrical contractors. As a matter of principle and policy, NECA will endeavor to thwart this abusive practice whenever and wherever it occurs. NECA recognizes the legitimate right of businesses to compete in the electrical contracting market through legal and ethical practices, but will not hesitate to use its resources to oppose those practices it sees as illegal or unethical.

On the second point, NECA recognizes that both electrical contractors and utility companies must adapt to meet challenges in the business and regulatory environments where they operate. NECA maintains, however, that all firms engaged in the business of electrical contracting should operate under uniform industry standards that insure fair and open competition. Electrical utilities and contractors alike have a responsibility to their customers and the public-at-large to maintain a high level of quality, ensure effective electrical safety, and provide a high degree of electrical system reliability in the installations they provide. NECA believes that uniform standards like the National Electrical Code® and the National Electrical Installation Standards™ should be adopted for their appropriate applications by all firms engaged in electrical contracting. NECA will oppose efforts to lower the standards that protect the public and that demand a high level of quality and reliability.

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Even prior to the deregulation of the electric utility industry, the communications industry experienced perhaps a greater transformation through industry deregulation and the dismantling and restructuring of the corporate giants that comprised the Bell Telephone System. An industry that was almost exclusively voice communications over telephones and text messages sent over telegraph wires has exploded into a world of voice, data, and visual information delivered through vast networks of copper and aluminum conductors, fiber optic cables, microwaves and other wireless transmission. These networks have spawned a much more diverse set of communications utilities with widely varying business models, reaching across the traditional boundary at the service point. With the transformation of the voice-data-video industry have come broad opportunities for electrical contractors for specialty contracting work. As with electric power utilities, the communications utilities have become both customers and competitors for electrical contractors. NECA has responded to the market transformation by developing National Electrical Installation Standards for the emerging communication technologies, and works along with industry associates to develop appropriate codes and safety standards. NECA will continue to use its resources to expand opportunities for electrical contractors and insure that fair and open competition exists among contractors and communications utilities.

NECA advocates positive relations between electric utilities and electrical contractors, and encourages effective channels of communications at all levels. Electrical contractors and utility companies are most productive, and customers are best served, when the industry partners cooperate to deliver the goods. Disputes will arise and the parties will have to “agree to disagree” on some issues, but the industry and the end-users of electrical power will benefit from electric utilities and contractors working together on common interest and competing fairly when interests diverge.

(Adopted Oct. 20, 2001)
(Revised Sept. 17, 2005)
Action on Ordinary Proposal #2:

Being properly submitted by the Arizona Chapter, NECA, this proposal to request a change in the CIR procedures when there is a grievance presentation, was ADOPTED by voice vote.

WHEREAS, the presentation of a grievance case demands a more orderly, structured, chronological approach to the presentation in order to adequately track the issue at hand; and,

WHEREAS the practice of many local NECA/IBEW Labor Management Committee is to require the grieving party to present its argument first so as to achieve a more orderly flow to the dispute resolution process; and,

WHEREAS, NECA is a sponsoring body to the CIR and continues to promote the effective use of the CIR as the preferred method of adjudication of disputes;

THEREFORE, be it resolved that NECA will work with the IBEW to modify the CIR presentation policy and procedure to reflect that the grieved party (defendant) will be allowed to decide who makes the opening argument before CIR.

Establishment of the NECA Executive Committee:

Election of Member Vice Presidents:

There being no opposition, upon motion duly made and seconded, the following candidates were elected to two-year terms commencing January 1, 2012:

- Vice President, District 1: David Pinter, New York, New York
- Vice President, District 3: Alex Owen, Mableton, Georgia
- Vice President, District 5: John Lambert, Austin, Texas
- Vice President, District 7: Daniel G. Schaeffer, St. Louis, Missouri
- Vice President, District 9: Stan Lazarian, Pasadena, California

Announcement of Executive Committee Selection for Vice President At Large

President Ferry announced that the Executive Committee had appointed Ron Autrey as the Vice President at Large for a second two-year term commencing January 1, 2012. Mr. Autrey represents Miller Electric of Jacksonville, Florida.

Special thanks were offered to retiring Vice President David MacKay.

Action on Honorary Memberships for President Ferry and Secretary-Treasurer Thompson

The Executive Committee had nominated Rex A Ferry and J. Michael Thompson for honorary memberships. President Ferry relinquished the chair to President Elect Dennis Quebe.

Based upon their significant contributions to the industry, Honorary Memberships for Mr. Ferry and Mr. Thompson were ADOPTED by voice vote.

Other Business:

There being no further business to come before the meeting, the Chairman thanked the members for their presence and cooperation and officially adjourned the meeting at 4:35 pm.

J. Michael Thompson
Secretary

October 21, 2011 Page 8 of 8 San Diego, California
National Electrical Contractors Association
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www.necanet.org