

# NECA RECHARGED

## 2021 Annual Report

The Voice of the \$171 Billion Electrical Construction Industry



## VISION

Empowering Lives and Communities

## MISSION

- ★ Deliver exceptional value for our members through relentless focus on their success
- ★ Attract, develop and retain the best talent
- ★ Collaborate with world-class partners to advance our industry
- ★ Foster member relationships

## CORE VALUES

- ★ **Customer Focused:** Our customers are our members
- ★ **Leadership:** To be the driving force to shape our industry
- ★ **Partnership:** NECA and its Chapters will collaborate to deliver optimal value for our members
- ★ **Accountability:** We measure what we do with a commitment to continuous improvement, transparency and integrity
- ★ **Excellence:** The standard by which individual and team performance is measured and rewarded
- ★ **Innovative:** A declaration to be more effective through delivering creative solutions
- ★ **Stewardship:** Invest in our people and industry to leave our world a safer and better place for future generations
- ★ **Community:** To share experiences, ideas and have fun



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TOP: PAR ELECTRICAL CONTRACTORS INC.  
BOTTOM: ERMCO, INC

The last two years have challenged everyone, both personally and professionally, but through it all the essential work of NECA contractors has never waned. The same has been true of the National Electrical Contractors Association throughout this time—challenged to serve our members with greater urgency than ever, we are proud to be in the middle of an era where NECA has not just survived; it has thrived and grown.

This growth shows no signs of slowing down.

Just as our contractors are the leaders in the world of electrical construction, NECA seeks to be a leader not just in our industry, but in what associations can provide for their members. Just as our contractors empower lives and communities across the United States, we are driven to provide the resources and services that NECA members need to make this vision a reality.

This has meant continuing to ask ourselves questions and challenge ourselves every step of the way. What does a virtual NECA leadership conference look like? How do we continue to utilize virtual meeting technology even as we welcome the return of in-person events? How do we give our members even greater access to more of the industry's top solution providers? How do we remain one of the top voices on Capitol Hill when infrastructure legislation is the topic at the top of everyone's mind?

All the while, we acknowledged one simple truth: our industry does not remain stagnant, and neither can we. Whether this means preparing our contractors for the next generation of innovative technologies, or simply informing them of the latest developments out of OSHA, it falls on us to keep our contractors ahead of the pack.

We see NECA as a full-service organization, able to provide for contractors and chapters of all sizes from all across the country. No matter the need, no matter the challenge, NECA is here to provide the tools for success. No two electrical contractors are alike; just like no two projects are alike. It is our job to anticipate all potential challenges, prepare for them, and provide the resources and tools to take your companies to the next level.

NECA will continue to grow, change, and adapt. As we look back at 2021, we see an association that has remained forward-thinking and revolutionary. As we prepared for this first in-person Convention since 2019, we have attacked every challenge with a renewed focus as we learn from yesterday, be the best we can today, and prepare for an exciting future.

Let's continue to charge into this future and see what's next.



David Long  
Chief Executive Officer



Larry Beltramo  
President



# 4E

TOP: CACHE VALLEY ELECTRIC COMPANY  
MIDDLE: RIGGS DISTLER & COMPANY, INC.  
BOTTOM: CACHE VALLEY ELECTRIC COMPANY

# NECA RECHARGED

## 2021 IN REVIEW



Being a part of NECA has always meant many things. It means you are connected to a nation of electrical contractors responsible for the safest and most innovative electrical construction in the United States. It has meant access to resources in labor relations, education, safety, codes and standards, and business development, as well as other publications and advocacy on Capitol Hill. It has meant being a part of events such as the NECA Convention and Trade Show, as well as a direct connection to the Premier Partner companies that lead our industry.



However, as we enter the home stretch of 2021, NECA is looking to continually evolve and reinvigorate its offerings for member companies. This means strengthening what we already do exceptionally well, and taking everything else to the next level. We are changing every day, responding to an industry that is changing with us.

This is what we mean by **NECA Recharged**.

This is a very exciting moment for our association, which has not only found tremendous success in the past two years, but continued to grow in new and exciting ways. It has led us to think about all the ways we can continue to serve our members, from providing virtual options for our in-person events and education offerings, to bringing more companies into the Industry Alliance Network, to releasing new podcasts, and forming new task forces to attack our industry's greatest challenges head-on.

TOP: ERMCO, INC.  
BOTTOM: CACHE VALLEY ELECTRIC COMPANY



ROSENDIN ELECTRIC INC. <



The value of NECA membership has never been clearer—even through the challenges of the COVID-19 pandemic, membership has grown. Between October 2020 and September 2021, NECA added 159 members overall.

We were excited to add a new NECA Student Chapter at Indiana State University. This is the fourth Student chapter in Central Indiana, and brings the total count of NECA Student Chapters to 39.

In a particularly exciting development, we have received interest to grow our organization beyond our current borders. This January, we will be adding a new Chapter based in Ontario, Canada, bringing a new family of industry-leading electrical contractors into the NECA fold. This shows the impact that we continue to make as an association.

We have launched new initiatives, education courses, leadership programs, media offerings and so much more. These will all be touched on throughout this Annual Report.

**159**  
NECA members  
added overall

**39**  
NECA Student  
Chapters





CUPERTINO ELECTRIC INC. ◀



Internally, NECA operations continue to run smoothly and efficiently. We have continued to make our new national office in Washington, D.C., the heart of all that NECA does, providing an open door to chapters and members who wish to connect with our national staff.

As we gather again in Nashville, it may feel like the beginning of a new normal for NECA. But the truth is we cannot be satisfied with doing what we have done before. We must always look for ways to improve and grow, and establish NECA as leaders not just in the world of electrical construction, but as an organization that is leading the pack whenever and wherever possible.

The story of NECA in 2021 is one of growth and evolution. Read on to see all we have accomplished, and consider what “NECA Recharged” means to you.

# NECA RECHARGED:

## EXPANSION AND GROWTH



NECA's reach continues to grow further and with more purpose than ever before. With **159 new members** joining the association since October 2020, it is clear that interest is at an all-time high. However, NECA has grown in ways beyond memberships.



The **NECA Sales and Partnerships** team, newly formed at the end of 2020, has quickly contributed to the association's growth, touching events and meetings across the calendar year. The 2021 NECA Show exceeded the budgeted exhibit sales goal despite not having a live event since 2019. Additionally, sponsorships for the NECA Show and Convention sold 170% over the budgeted goal. In other events, all sponsorship slots were sold out for the NECA Political Leadership Council retreat, and other sponsorship success could be found at NECA Now 2021 and the virtual NECA Safety Professionals Conference.

One key piece in NECA's growth and evolution has been the launch of the **NECA Industry Alliance Network**, spearheaded by the Sales & Partnerships team. The Industry Alliance Network is a new sponsorship program designed to directly connect NECA contractors to a wide array of products and services at the forefront of the industry. It expanded NECA's sponsorship options outside of the high-level Premier Partner program, and generated immediate interest.

The Industry Alliance Network was launched with 14 Ambassador-level sponsors and five Affiliate-level sponsors. These new sponsorships generate new income for the association and connect members with a wide array of the industry's leading solution providers. This also came with the expansion of the NECA Premier Partner program from 10 to 12: this year we welcomed Buckingham Manufacturing, Procore, and Day & Night Solar.

**ELECTRI International** is very proud to say it has more than doubled its foundation commitments over the previous three calendar years.

In 2021, the **NECA Podcast Network** was launched, featuring four podcasts that connected thousands of listeners with leaders and innovators from around the world of NECA. The shows include Innovation Overload, Labored Thoughts, Think Like a Leader by ELECTRI International, and NECA Live. These podcasts have seen more than 16,000 downloads since being launched.

**NECA Public Affairs** continued to generate growth across all channels, including social media, media coverage, website visits and more. Currently, NECA has more than 71,000 followers on social media—with more than 27,000 on LinkedIn—and 41,000 contacts in NECA's marketing automation database. NECA's website, necanet.org, saw more than 98,000 visitors in 2021, with more than 470,000 pageviews.

The new, redesigned NECA website will also be launching soon, providing a new, streamlined content experience and a simplified login process.

This year saw a renewed push to provide resources specifically for NECA's outside line contractors. **Line Contractor magazine** was launched in the spring, going to 22,000 subscribers and featuring content specifically designed for this audience. NECA exhibited at the Utility Expo in September, and in the summer, hired Mike Starner as the first **Director of Outside Line Safety**.

12

Premier Partners

19

new Industry Alliance Network sponsors

Four new podcasts have seen

16,000+

downloads since being launched.

NECA has more than

71,000

followers on social media.

Line Contractor magazine was launched in the spring, going to

22,000

subscribers.

# NECA RECHARGED: WORKING FOR AND REPRESENTING YOU



NECA aspires to represent and serve members of all sizes from all across the country. Through our staff in the field, to those impacting codes, standards, and safety across the industry, to our advocacy on Capitol Hill, we ensure the needs and interests of our contractors are met no matter where or how they work.



MEADOWS CORPORATION

The **NECA Field Service** team remained the tip of the spear for serving our Chapters and Members all across the country. In the **Eastern Region**, virtual monthly meetings were scheduled with Chapter Executives to report on information coming from NECA National, to share ideas among Chapters, and keep communication open. The Field Representatives worked with local Chapters to settle a record number of expiring labor agreements.

In the **Midwestern Region**, the focus on the NECA 1025 initiative continued, and they worked to provide wage and benefit data to Chapters and have 100% online wage and agreement database compliance. The **Southern Region** co-developed manpower projection documents for use in the IBEW's 5th and 7th Districts to assist with organizing efforts across the region. It also oversaw the participation of the Nashville, Austin, and San Antonio jurisdictions in the Workforce Recruitment Task Force Initiative.

The **Western Region** continues to see great membership growth and currently has 1,078 NECA members, an overall increase of 83 new members since 2019. Western Region members continue to grow in the sound and communications market, with agreements offering increased portability.



Midwestern Region has remained focused on NECA 1025.

Western Region has **1,078** NECA members, an overall increase of 83 new members.

TOP: CACHE VALLEY ELECTRIC COMPANY  
BOTTOM: HOOPER CORPORATION





NECA has developed a **Risk Management Task Force** with the goal of creating a risk management assessment for the entirety of the association. Risk management assessments take place for all major NECA travel and conferences, and risk management overall has become a core tenet of how NECA does business.

**NECA Safety** continued to be the industry's go-to resource, with updates made to the NECA series of guides to the 2021 Edition of NFPA 70E. A new NECA Guide was published on Shock and Arc Flash Risk Assessments. NECA also developed COVID-19 guidance and training materials based on the latest OSHA and CDC information. A new NECA Guide to Pandemic Response is currently in development.

New Safety Talks were developed for both Inside Electrical Construction and Outside Line Construction, including the expertise of NECA's New Director of Outside Line Safety, Mike Starnier. NECA's Director of Safety, Wesley Wheeler, was appointed to the U.S. Department of Labor's Advisory Committee on Construction Safety and Health for the second time.

The group behind **NECA Codes & Standards** remains hard at work on the 2023 National Electrical Code, which is active in first and second draft stages. NECA has completed the submission of Public Inputs for the next edition of NFPA 70E, and NFPA 70B is in the final stages of development.

RIGHT: BIG SKY ELECTRIC INC.  
LEFT: HARLAN ELECTRIC COMPANY  
BOTTOM: CACHE VALLEY ELECTRIC COMPANY



**NECA Government Affairs** is your voice on Capitol Hill, and this work has never been more critical than in a year when “infrastructure” was the word on everyone’s lips. NECA voiced support early for comprehensive infrastructure legislation, and was constantly working on Capitol Hill to make the priorities of NECA contractors clear.

On June 10, Josh Bone, ELECTRI International’s Executive Director, testified on behalf of NECA before the House Small Business Committee’s Subcommittee on Contracting and Infrastructure. His testimony touched on such issues as emerging technologies, small contractors’ access to capital, rising materials costs, and increased workforce demands. Overall, the message is clear: significant infrastructure investment will be beneficial to NECA contractors and the economy at large.

On August 5, Marco Giamberardino, NECA’s Vice President of Government and Public Affairs, took part in a roundtable discussion with the U.S. Department of Energy, conducted by Secretary of Energy Jennifer M. Granholm. Giamberardino discussed how national funding for electric vehicle storage equipment (EVSE) could impact the electrical construction industry, our nation’s infrastructure, and the overall economy.

NECA will continue to advocate for comprehensive, impactful infrastructure investment as we move closer to final legislation.

RIGHT: GETTY IMAGES / DRNADIG

# NECA RECHARGED:

## EDUCATION AND CONNECTION



At NECA, it has always been clear how much our members value the education, events, and meetings we put together every year. These bring our industry together like little else can, and we have tasked ourselves with making sure we are providing for all those who wish to engage with what our association has to offer in this arena.





This year saw the return of in-seat education for **NECA Education**, with 16 in-seat classes completed to date, 24 booked for the remainder of 2021, and seven classes already booked for 2022.

However, virtual education continued to be a cornerstone of NECA's offerings, and will remain a critical piece moving forward. This year saw 31 virtual classrooms with nine still booked for the rest of the year. One of the most notable new offerings is "Electrical Contractor Essentials," designed for small to medium firms and providing them best practices for success. Already two fully booked sessions have been run, with 100 member registrations. This course will continue with an in-person option as well.

The very popular virtual classroom, Basic Estimating of Electrical Constriction, has run six fully booked sessions with 192 member registrations; two future sessions are still to come in 2021.

**NECA EARN**, the Education Advancement Resource Network, continues to be a vital resource, connecting people in our industry with degree and certification programs all across the United States. In 2021, two new schools joined the program: The Community College of Allegheny County (CCAC) and Dunwoody College of Technology. NECA EARN was promoted at more than 25 different industry meetings, and will continue to be one of the industry's most unique and impactful education programs.

This has been a transformational year for **NECA's Meetings and Convention** team, which will continue to lay the groundwork for years of innovation and success to come. The spring saw the first-ever virtual NECA Now, a leadership conference featuring keynotes by such high-profile figures as Mike Rowe and Marcus Lemonis.

However, one of the biggest stories of the year has been the record attendance seen as NECA returned to in-person events. The Association Executives Institute (AEI) in June saw a dramatic uptick in registrations, as did the ELECTRI International meeting in July. Registrations for the 2021 Convention and Trade Show in Nashville have been record-breaking, and the addition of a virtual option ensures that all content can be available to those who cannot travel.

NECA has hosted multiple Chapter visits and meetings in the new Washington, D.C., national office, with more to come. Any in-person meetings in 2021 that needed to be renegotiated were done so effectively, limiting NECA financial liability.

Through many industry agreements, NECA has grown its footprint to include significant presences at other industry events. We partnered with the Utility Expo as well as BICSI to become part of their events, and we have joined forces with the Mechanical Contractors Association of America (MCAA) and the Sheet Metal and Air Conditioning Contractors' National Association (SMACNA) to take part in the MEP Innovation Conference. The in-person event will occur in January 2022.

16

in-seat classes completed to date, 24 booked for the remainder of 2021.

31

virtual classrooms with nine still booked for the rest of the year.

2

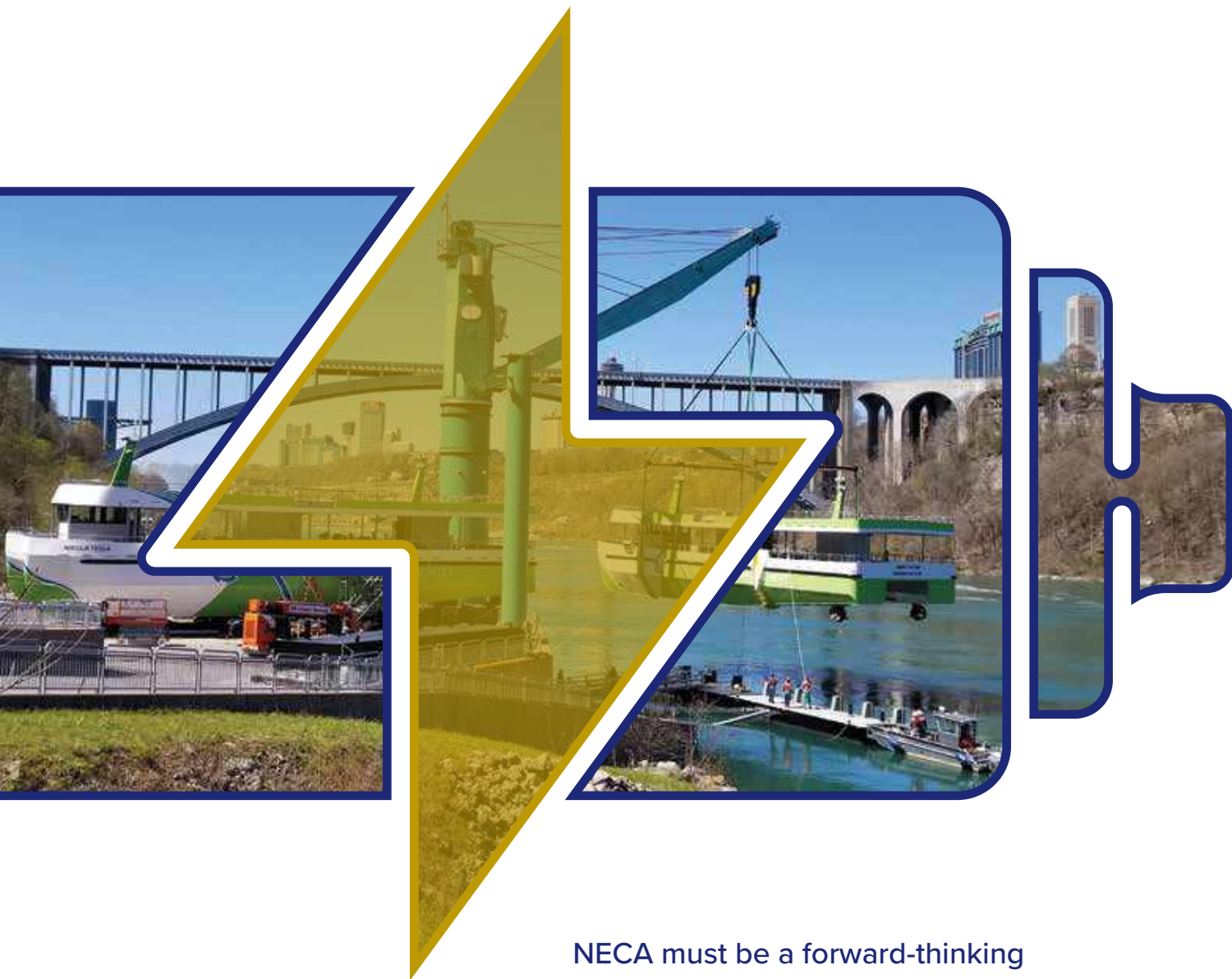
new schools joined NECA EARN this year.

## Partnered Organizations:

Utility Expo  
BICSI  
MCAA  
SMACNA

# NECA RECHARGED:

## INNOVATION AND EVOLUTION



NECA must be a forward-thinking organization in order to properly position its members for success. From the latest technology, to workforce development, to positioning our people to drive innovation within our companies, it is important that we think beyond the present. Only then can our industry reach its full potential.



FERGUSON ELECTRIC

NECA has evolved its thinking when it comes to **Innovation**—it is not just about technology, but also how we evolve. We have developed six pillars of innovation that form the basis of this new approach: people, culture, awareness, strategy, technology, and productivity.

With these pillars in mind, we launched the **NECA Innovation Institute**, a program designed to elevate innovators and leaders all across NECA. The first group of innovators—the Edison cohort—began its year-long journey in August. This is the first of many groups that will pass through the NECA Innovation Institute, growing leaders and innovators all across NECA's membership.

Additionally, innovation was a major focus in the planning of NECA 2021 Nashville, with the Innovation Zone on the show floor promoting these six pillars, offering live podcast recordings, and offering tours of some of the most innovative exhibitors on the show floor.

Innovation is not optional in today's climate for electrical contractors, particularly as new types of work enter the industry. NECA has reinvigorated its approach to **Business Development**, including quarterly meetings with business developers from both NECA and the IBEW to discuss industry trends, threats and best practices. The NECA Business Development Task Force is revamping its presence throughout NECA and then industry, creating valuable connections and tools for NECA contractors.

Evolving with the industry also means exploring new ways to bring the next generation of workers into the fold, and identifying ways to solve the ongoing workforce shortage. Under the direction of NECA CEO David Long and IBEW International President Lonnie Stephenson, a **joint NECA-IBEW workforce recruitment task force** was formed with the mission of developing strategies to solve this shortage in many areas of the country. The task force developed and implemented a proposal, identifying two pilot areas, and has met with local parties to strengthen recruitment efforts to meet their area's workforce needs.

Recruiting the next generation of electrical workers means promoting the industry to young people who otherwise might not be aware of the opportunity our work represents. Additionally, this means showing that electrical construction goes beyond traditional wiring and requires very deep skills and knowledge. **ELECTRI International** has made promoting our industry to a new audience one of its missions.

The foundation created a new student outreach program to educate students (as young as fourth grade) on the advancements in construction technology and the new career paths that are developing as a result of industrialization within the construction industry. A series of videos on the Construction Technologist career path also show how much technology has changed the industry, and the potential careers within it.

In order to better provide Chapters and Members with meaningful reports on the state of the industry, **NECA Labor Relations** has started gathering more information with the end result being a database—currently in beta testing—that will begin by providing trend information for wage settlements across the country. More information will be announced in the near future.



We have developed six pillars of innovation that form the basis of this new approach:

**People**  
**Culture**  
**Awareness**  
**Strategy**  
**Technology**  
**Productivity**

# RECOGNITION

The National Electrical Contractors Association recognizes exceptional performances within our membership. Each year, NECA presents a group of national awards to members who have made significant contributions both to the association and our industry. Additionally, the Project Excellence Awards celebrate the most outstanding projects taken on by NECA Member companies. The Academy of Electrical Contracting also celebrates and salutes contractors for their extraordinary work over their careers.

## 2021 National Award Winners



**Coggeshall Award**



**Earl 'Duke' Austin Jr**

*Quanta Services Inc  
Houston, TX*

*Missouri Valley Line Constructors  
Chapter, NECA*



**Comstock Award**



**Larry Beltramo**

*Rosendin Electric Inc  
San Jose, CA*

*Santa Clara Valley Chapter, NECA*



**McGraw Award**



**Henry Brown**

*Miller Electric Company  
Jacksonville, FL  
North Florida Chapter, NECA*



**Abraham Lincoln  
Leadership Award**



**Gregory A. Rick**

*Rick Electric Inc  
Moorhead, MN  
Dakotas Chapter, NECA*



**Robert L. Higgins Association Executive  
Distinguished Service Award**



**David M. Manderson**

*Minneapolis, MN  
Minneapolis Chapter, NECA*



**Industry Partner Award**



**Mechanical Contractors  
Association of America  
(MCAA)**

*Rockville, MD*

## 2021 Project Excellence Award Winners

### COMMERCIAL/INSTITUTIONAL OVER \$1M

O'Connell Electric Company  
Syracuse Stadium  
Finger Lakes New York Chapter

### COMMERCIAL/INSTITUTIONAL UNDER \$1M

Mayberry Electric, Inc.  
Hargray  
Atlanta Chapter

### DESIGN BUILD OVER \$1M

Ferguson Electric  
Maid of the Mist—Electric Vessels  
Western New York State Chapter

### DESIGN BUILD UNDER \$1M

Osborne Electric Company  
BC Clark Jewelers  
Oklahoma Chapter

### EDUCATIONAL OVER \$1M

Cupertino Electric, Inc.  
Merced 2020  
Northern California Chapter

### EDUCATIONAL UNDER \$1M

Tri-City Electric Company of Iowa  
St. Ambrose University—McMullen Hall  
Iowa Chapter

### ENERGY SOLUTIONS/GREEN BUILDINGS OVER \$1M

Sequoyah Electric  
Watershed  
Puget Sound Chapter

### ENERGY SOLUTIONS/GREEN BUILDINGS UNDER \$1M

Johnson-Peltier, Inc.  
FirstElement Fuel—  
Hydrogen Fueling Station  
Los Angeles County

### HEALTHCARE OVER \$1M

Haugland Energy  
Westchester Community Center Alternative  
Care Facilities (ACF)  
New York City Chapter

### INDUSTRIAL

Tri-City Electric Company of Iowa  
Amazon Fulfillment Center  
Iowa Chapter

### LOW VOLTAGE/INTEGRATED SYSTEMS

Lan-Tel Communications Inc.  
City of Lawrence Massachusetts Safe City  
Integrated Video Surveillance Project  
Boston Chapter

### OVERHEAD TRANSMISSION

Hooper Corporation/Wilson Construction  
Joint Venture  
Great Northern Transmission Line  
Missouri Valley Line Constructors Chapter

### RESIDENTIAL OVER \$1 MILLION

Guarantee Electrical Company  
Ballpark Village—One Cardinal Way  
St Louis Chapter

### STREETLIGHTING/TRAFFIC SIGNALS OVER \$1M

E-J Electric Installation Co.  
NYCWIn—Wireless Internal Network  
New York City Chapter

### STREETLIGHTING/TRAFFIC SIGNALS UNDER \$1M

Amaya Electric  
Summer Bridge Street Bridge Replacement  
Southwest Washington Chapter

### SUBSTATION/INTERCONNECTION

Forest Electric Corp.  
69kV Design Build Substation Overview  
Northern New Jersey Chapter

### TRANSPORTATION/INFRASTRUCTURE

Johnson-Peltier, Inc.  
FirstElement Fuel—  
Hydrogen Fueling Station  
Los Angeles County Chapter



## 2021 Academy of Electrical Contracting Inductees

### Earl 'Duke' Austin Jr.

Quanta Services Inc.  
Houston, TX  
Missouri Valley Line Constructors Chapter

### Andrew Berg

San Diego Chapter  
San Diego, CA

### Kurt Brinkman

Intrepid Electronic Systems, Inc.  
Crockett, CA  
Northern California Chapter

### Henry Brown

Miller Electric Company  
Jacksonville, FL  
North Florida Chapter

### Jerri L. Champlin

Monterey Bay California Chapter  
Salinas, CA

### James A. Engler

Engler Electric, Inc.  
Utica, NY  
Finger Lakes NY Chapter

### David M. Manderson

Minneapolis Chapter  
Minneapolis, MI

### Francis "Fran" McDermott

Greater Sacramento Chapter  
Sacramento, CA

### Charles Markley "Mark" Melton

Melton Electric, Inc.  
Houston, TX  
Southeast Texas Chapter

### Fred Neubauer

Neubauer Electric, Inc.  
Los Alamitos, CA  
Los Angeles County Chapter

### Loyal D. O'Leary

Wisconsin Chapter  
Madison, WI

### Robert D. Rayburn

Milwaukee Chapter  
Wauwatosa, WI

### Shawn P. Smith

DL Smith Electric  
Topeka, KS  
Kansas Chapter

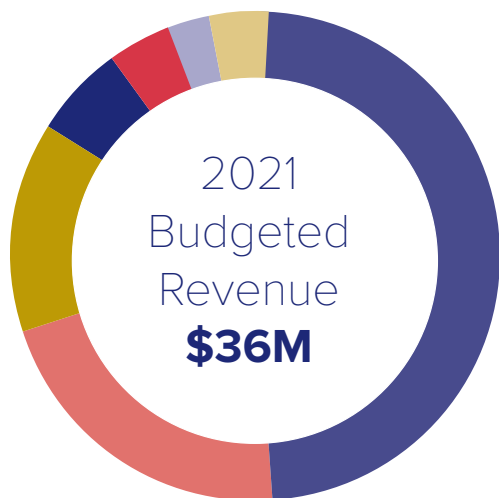
### Robert Van Ert

Van Ert Electric Company, Inc.  
Wausau, WI  
Wisconsin Chapter

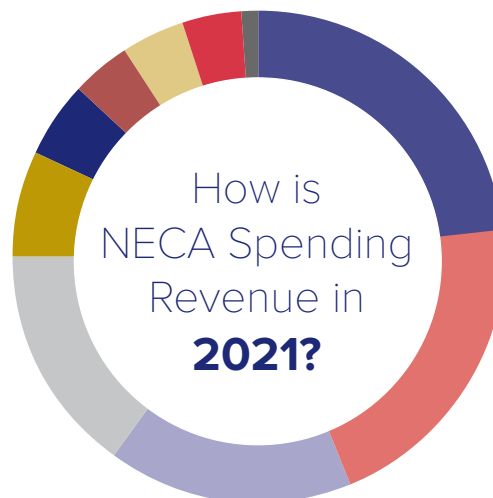
### Michael P. Weaver

M & W Electric, Inc.  
Albany, OR  
Oregon Pacific-Cascade Chapter

# FINANCIALS



■ Dues & Service Charges	49%
■ Sponsorship & Royalty	6%
■ Advertising	14%
■ Conferences & Meeting	20%
■ Education	2%
■ Reserve Fund	4%
■ Other	5%



■ Labor Relations & Field Services	23%
■ Member Development & Innovation	5%
■ Education	7%
■ Convention, Meetings & Partnerships	20%
■ Magazines	15%
■ Government Affairs	5%
■ Standards & Safety	4%
■ Contribution to ELECTRI	1%
■ Public Affairs	5%
■ Governance and G&A	15%

## Finance and Membership July 31 Update

	<u>7/31/21</u>	<u>7/31/20</u>	
<b>Financial Position</b>			
Assets	\$49,480,778	\$38,804,521	+28%
Liabilities	8,792,827	7,903,960	+11%
Net Assets	\$40,687,951	\$30,900,561	

<b>Activities (7 months)</b>			
Revenue	\$19,520,173	\$16,928,467	+15%
Expenses	16,943,878	16,804,066	+1%
Net Revenue	\$2,576,295	\$124,401	

<b>Membership Activity (7 months)</b>			
January 1 membership count	3,859	3,830	
New members	99	88	+13%
Member terminations	64	72	-11%
June 31 membership count	3,894	3,846	

## 2021 Executive Committee

### Larry Beltramo

President  
Rosendin Electric Inc.  
San Jose, CA

### David Long

Chief Executive Officer  
NECA Inc.  
Washington, D.C.

### Traci M. Walker

Chief Financial Officer  
NECA Inc.  
Washington, D.C.

### Michael E. McPhee

Vice President District 1  
McPhee Electric Ltd.  
Farmington, CT

### Todd A. Mikec

Vice President District 2  
Lighthouse Electric Co Inc.  
Canonsburg, PA

### Kirk Davis

Vice President District 3  
Bob Davis Electric Company Inc.  
Shreveport, LA

### David M. Washebek

Vice President District 4  
Lemberg Electric Company  
Milwaukee, WI

### Vincent Real

Vice President District 5  
Big State Electric Ltd.  
San Antonio, TX

### Scott Bringmann

Vice President District 6  
Alcan Electrical & Eng Inc.  
Anchorage, AK

### Gregory A. Rick

Vice President District 7  
Rick Electric Inc.  
Moorhead, MN

### Craig Clark

Vice President District 8  
Dynalectric Colorado  
Denver, CO

### Earl Restine Jr.

Vice President District 9  
Fuller Electric Corporation  
San Diego, CA

### Jody Shea

Vice President District 10  
Service Electric Company  
Chattanooga, TN

### Dave Nielsen

Vice President At Large  
Parsons Electric LLC  
Minneapolis, MN

## NECA National Staff

### OFFICE OF THE CEO

David Long  
Esther Sandel

### OFFICE OF THE CFO

Traci Walker  
Vivian Brown

### OPERATIONS

Garrison Lindsey  
Lina Jariri  
Diane Jacobson  
Phil Hosea  
Rita Welch  
Stephanie Couch

### Technology & Database

Cary Andres  
Joe Ersek

### Accounting

Denise Bori  
Vivian Hu  
Lucia Johnson  
Adrienne Whyte  
Kaucia Gayle  
Aileen Guyala  
Dale Robinson

### INDUSTRY DEVELOPMENT

Ron Bailey  
Jessica Pray

### ELECTRI INTERNATIONAL

Josh Bone  
Laura Holmes

### EDUCATION, EVENTS & PARTNERSHIPS

Pete Mastrorocco

#### Partnerships

Beth Ellis  
Wanessa Alves  
Taylor McKinley  
Katherine Carey

#### Education

Stephanie Adamec  
Bruce Haag  
India Fersner  
Dana Jorns  
Andrea Herrera

#### Convention and Meetings

Katie McCormick  
Claire Marfyak  
Taylor Kershaw  
Amani Jamall  
Emily Palm

### RISK MANAGEMENT

Jef Fagan  
Caitlin Mimnaugh

#### Codes and Standards

Michael Johnston  
Aga Golriz

#### Safety

Wes Wheeler  
Mike Starner

### GOVERNMENT & PUBLIC AFFAIRS

Marco Giamberardino

#### Government Affairs

James Farrell  
Jessica Cardenas  
Jared Karbowsky  
Hadlea Bothe

#### Public Affairs

Elise Baker  
Matt Kraus  
Jeff Lucas  
Ginger Wilson  
Mia Flowers  
Taylor Gouterman  
Alexandra Palzkill  
Samantha McDonald  
Karina Forti

#### Electrical Contractor Magazine

Andrea Klee  
Julie Mazur  
Dominique Minor  
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