

# ★★★NECAFutureLEADERS

## NECA Future Leaders Conference

May 17-19, 2017

The Hilton San Francisco Union Square

333 O' Farrell Street

San Francisco, CA 94102

### Meeting Agenda and Schedule of Events

#### Wednesday, May 17

2:00 pm – 5:00 pm      Registration

6:00 pm – 8:00 pm      **Welcome Reception at the hotel**

#### Thursday, May 18

7:00 am – 8:00 am      Full Breakfast      *Sponsored by Milwaukee Tool*

8:00 am – 8:30 am      **Welcome and introductions**  
*Chairs of Future Leaders Task Force*

8:30 am – 8:45 am      **Opening remarks**  
*David Hardt, NECA President*

8:45 am – 9:00 am      **The Future of Technology in Tool & Equipment Management**  
*Lindsey Miller, National Accounts Manager - JSS, Milwaukee Tool*

9:00 am – 12:00 pm      **Communicate in Full Color - Insights Discovery Personal Effectiveness Workshop**  
*Scott Schwefel, CEO, Discover Yourself*

12:00 pm – 1:00 pm      Lunch

1:30 pm – 5:00 pm      **Tour to Cupertino Electric, Inc.**  
*(Meet at lobby at 1:15 pm. Buses will leave promptly at 1:30 pm)*

6:00 pm – 9:00 pm      **Reception**      *Sponsored by Cupertino Electric, Inc.*  
**Dinner**      *Sponsored by Graybar*

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### Friday, May 19

7:00 am – 8:00 am	Full Breakfast
8:00 am – 8:10 am	<b>Announcements and Day-One Recap</b>
8:10 am – 8:30 am	<b>Change Orders Study</b> <i>Greg Long, Owner, Long Electric</i>
8:30 am – 8:45 am	<b>The Future of Supply Chain</b> <i>Ed Deems, Strategic Accounts National Sales Manager, Graybar</i> <i>Adam Ketterer, Strategic Account Manager, Graybar</i>
8:45 am – 10:15 am	<b>Self-Differentiated Leadership</b> <i>Greg McCann, Founder, Principal and Leader, McCann &amp; Associates</i>
10:15 am – 10:30 am	Break
10:30 am – 12:00 pm	<b>How to Build a Winning Engagement Strategy for a Distributed Workforce</b> <i>Santiago Jaramillo, CEO &amp; Founder of Emplify</i>
12:00 pm – 12:30 pm	<b>Wrap-up &amp; Adjournment</b>

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