CALL TO ORDER
Chairman Ferry called the meeting to order at 8:06 a.m. Wally Hook (’12) offered an invocation and Howard Hughes (’93) led the Pledge of Allegiance.

WELCOME TO NEW FELLOWS
The following Fellows were attending their first annual meeting and were welcomed:

Orvil M Anthony, Jr (’13)  Traci M Pickus (’13)
Eric D Aschinger (’13)       B David Roberts (’13)
Brad Butler (’13)            Clayton M Scharff (’13)
Darrell G Gossett (’13)      Frank E Schetter (’13)
Leonard E Lynch (’13)        Jody Shea (’13)
Michael McPhee (’13)         Donald L Turner (’13)
Marvin Nelson (’13)          Bradley R Weir (’13)

MINUTES
Upon motion duly made and seconded, the minutes of the June 15, 2013 General Meeting held in Colonial Williamsburg, Virginia were approved as distributed.

SECRETARY’S REPORT
Secretary Thompson requested a moment of silence for those Fellows deceased since the last meeting:

Frank H Bertke (’76)          James D Mitchell (’97)
Norman J Houde (’89)          George E Sumrow, Jr (’94)
Stanley D Kahn (’88)          Joseph A (Jack) Verrett, Jr (’88)
William “Mickey” McGuire (’88)

Thompson reported that NECA’s Board of Governors approved the 2013 recommendation from the Academy’s Board of Directors to revise the Rules of the Academy. A copy of the current Rules was given to each Fellow in attendance.

Thompson also reported on the action by the Board of Directors in approving Fellows for the transfer from Active to Emeritus status:

Gregg Eisenhardt (’08)        Daniel F Palmer (’11)

He also reported on the approval of requests to transfer the following Fellows from Emeritus back to Active status:

Richard Nogleberg (’02)       Frederic B Sargent (’81)

All changes are effective immediately.
JURY REPORT

Rex Ferry (‘02), Acting Chairman of the Jury of Fellows, reported on the election of the following fifteen candidates for Fellowship in the Academy by the Board of Directors as a result of their unanimous approval at two consecutive reviews by the Jury of Fellows:

Craig Clark
Dynalectric-Colorado
Lakewood, Colorado

Johnny Dyke
D C Electric Company
Benton, Kentucky

Paul Guarrancino
J M Electrical Company Inc
Lynnfield, Massachusetts

Tim Homer
Wasatch Electric
Salt Lake City, Utah

Mark Huston
Lone Star Electric
Fort Worth, Texas

Michael Joyce
Zenith Systems LLC
Bedford Heights, Ohio

Blair Mahan
Benson Electric Company
Superior, Wisconsin

Thomas McClure
McClure Electric Inc
San Francisco, California

Todd Mikec
Lighthouse Electric Company
Canonsburg, Pennsylvania

Mark Nemshick
Chicago & Cook County Chapter, NECA
Westchester, Illinois

Jeff Ohman
Minneapolis Chapter, NECA
St Louis Park, Minnesota

Rocky Sharp
Madsen Electric
Tacoma, Washington

Edward Shikany
Sweney Electric Company Inc
Merrillville, Indiana

Thomas F Thierheimer
Britain Electric Company
Houston, Texas

Jim Willson
Los Angeles County Chapter, NECA
Pasadena, California

Letters of notification and congratulation from Chairman Ferry were mailed immediately following the Board of Directors meeting. The mailing included an invitation to attend the NECA Convention in Chicago, IL for their installation ceremony into the Academy on September 28, 2014 at the Opening General Session.

NECA ACTIVITY REPORT

Dennis Quebe (‘06), President of NECA, discussed current activities and initiatives at NECA.
ELECTION OF DIRECTORS
As Chairman of the Nominating Committee, Quebe reported on the proposed slate of candidates for three-year terms on the Board of Directors (from 2015 through 2017).

Chairman Ferry thanked the following Fellows for their service to the Board of Directors from 2012 to 2014: Jim Abbott ('06); Gloria Ashford ('07); Jim McGlynn ('98) and Walter Parkes ('91).

Stan Lazarian ('05)  Greg Rick ('12)
Tony Maloney ('12)  Dan Schaeffer ('09)

There being no additional nominations from the floor, the above slate was elected upon motion duly made and seconded.

INTERNATIONAL STUDY MISSION
Geoff Robertson provided some background on NECA’s International Study Mission program and discussed how the Academy might “partner” with this program. Academy Fellows will be asked to participate in a survey this summer.

PRESENTATION OF PAPERS
The following papers were presented and are available on the Academy’s website:

What Do We Really Sell In Today’s Business World by Greg Stewart ('08)
Welcome Gentlemen . . . And Lady: A Look at Our Industry Through A Woman’s Eye by Gloria Ashford ('07)

FUTURE MEETINGS
Chairman Ferry announced that the next gathering of the Academy is a reception during the NECA Convention in Chicago, IL. It is scheduled for Sunday September 28, 2014 at the Union League Club. He also announced that the next Annual meeting of the Academy is June 11-13, 2015 at the Stowe Mountain Lodge in Stowe, Vermont.

David MacKay ('05) presented information about opportunities in the Stowe area.

SPEAKER
Chairman Ferry introduced the guest speaker, Monty Roberts, (the man who listens to horses) who has authored a number of best-selling books based upon his life with horses. He was appalled at the method used to “break” horses and developed a method whereby horses will accept saddle and rider. He calls his technique “Join Up”.

Roberts’ message was: “Trust and commitment work; when fear and force don’t work”.

With no further business, the meeting was adjourned at 10:55 a.m.

J. Michael Thompson
Secretary