



**MINUTES OF MEETING
OF
EXECUTIVE COMMITTEE
NATIONAL ELECTRICAL CONTRACTORS ASSOCIATION, INC.**

Kimpton Seafire Resort

January 9-11, 2018

Grand Cayman

David Long
Chairman

Traci M. Walker
Secretary-Treasurer

Chairman Long called the meeting to order at 9:00 a.m. on January 9 by welcoming the members of the Committee. Long reviewed the meeting tasks and discussed the conduct of the meeting. He reminded committee members about NECA's Conflict of Interest and Disclosure Policy.

ROLL CALL

The roll call indicated the following Executive Committee members were present:

David Long, President, NECA, Jacksonville, Florida
Michael McPhee, Vice President District 1, NECA, Farmington, Connecticut
Dan Walsh, Vice President District 2, NECA, Louisville, Kentucky
Kirk Davis, Vice President District 3, Shreveport, Louisiana
Wes Anderson, Vice President District 4, NECA, Springfield, Illinois
Vince Real, Vice President District 5, NECA, San Antonio, Texas
Gloria Ashford, Vice President District 6, Kirkland, Washington
Gregory Rick, Vice President District 7, NECA, Moorhead, Minnesota
Jim McDonald, Vice President District 8, NECA, Missoula, Montana
Earl Restine, Jr, Vice President District 9, NECA, San Diego, California
Tom Halpin, Vice President District 10, Boston, Massachusetts
Larry Beltramo, Vice President At Large, NECA, San Jose, California
John M. Grau, Chief Executive Officer, NECA, Bethesda, Maryland
Daniel G. Walter, Vice President & COO, NECA, Bethesda, Maryland
Traci M. Walker, Secretary-Treasurer, NECA, Bethesda, Maryland
Geary M. Higgins, Vice President Labor Relations, NECA, Bethesda, Maryland

ACTION ON MINUTES OF PREVIOUS MEETINGS

Upon motion duly made and seconded, minutes were approved as submitted for the meeting in Seattle, WA on October 5-6, 2017.

CONFIRMATION OF INTERIM ACTION

The following action was taken by mail ballot vote since the last meeting:

Approved Standing Committee appointments for 2018 made by President Hardt on November 27, 2017.

NECA VISION 2020

Skip Perley, Chairman of the Vision 2020 Task Force reviewed a draft whitepaper which included the findings of the Task Force, including the proposed Vision, Mission and Core Values.

Upon motion duly made and seconded, the proposed Vision, Mission and Core Values were adopted.

STRATEGIC PLANNING SESSION

CEO Grau and President Long led the Executive Committee in a strategic planning session. Discussion focused on the Critical Success Factor – Improve market share by 10 percentage points by 2025.

MEMBERSHIP AND FINANCIAL REPORT

Secretary-Treasurer Walker reported on the 2017 financial highlights and statistics. Walker mentioned that the audit committee and investment committees met via conference call and referenced minutes that were included in the meeting materials.

Walker reported that seven candidates have been submitted for Veteran Membership and meet the qualifications.

Upon motion duly made and seconded, the request for seven Veteran Memberships were approved, as follows:

Joseph F. Klein, Dnesco Electric, Inc. - requested by the Milwaukee Chapter

Gordon E. Gaeth, Gaeth Electric, Inc. - requested by the Milwaukee Chapter

Thomas A. Swift, Rickard Electric, Inc. - requested by the Dakotas Chapter

Leon Comeau, Comeau Electric, Inc. - requested by the Dakotas Chapter

William Kuhle, Electric Construction Company, Inc. - requested by the Dakotas Chapter

Randy Wagner, Dynalectric Company - requested by the Oregon-Columbia Chapter

Steve Collier, Rosendin Electric, Inc. - requested by the Oregon-Columbia Chapter

REPORT OF THE PRESIDENT

President Long reported on recent meetings and his plans for the year. Long discussed plans and goals for the newly formed Strategy & Innovation Committee.

REPORT OF THE CHIEF EXECUTIVE OFFICER

CEO Grau reviewed upcoming staffing changes and additions and discussed how they will relate to the future programs and activities of the association. Grau reviewed the organizational charts for NECA National with the Committee.

REPORT OF THE CHIEF OPERATING OFFICER

COO Walter reported on operational matters including the following:

Premier Partner Program; Education, including an update on online learning; Standards & Safety; Content & Communications; ELECTRICAL CONTRACTOR Magazine; Government Affairs; Business Development; Convention; and Member Relations.

REPORT OF VICE PRESIDENT, LABOR RELATIONS

Vice President Higgins reported on recent activities in labor relations including the following:

Labor Relations Task Force; IBEW update; CLRC settlement trends; CIR Update; Family Medical Care Plan; Workforce Development & Recruiting; Labor Relations Conference; and The Electrical Training Alliance Update.

CONSIDERATION OF 2018 BUDGET

The Association's Bylaws [11.2 (c) 2] require that the Chief Executive Officer submit a detailed budget of the financial operation of the Association to the Executive Committee at its first meeting each year. The Bylaws further require that the Executive Committee give detailed consideration to the proposed budget at that time.

CEO Grau submitted a detailed budget to the Committee. Secretary-Treasurer Walker reviewed the budget, including programs and activities of the Association, both as completed in 2017 and requested for 2018.

ESTABLISHMENT OF THE BUDGETS FOR 2018

A thorough discussion was held on the NECA and NECAPAC budgets for the calendar year 2018, including the individual items within each function.

Upon motions duly made and seconded, the NECA and NECAPAC budgets were approved.

The ELECTRI International budget for the calendar year 2018 was reviewed~ this budget had been previously approved by the ELECTRI Board of Trustees.

CONSIDERATION OF CONVENTION CITY FOR 2022

COO Walter proposed convention cities for the 2022 convention.

Upon motions duly made and seconded, the Committee approved Austin as the convention city for 2022.

REPORT OF OTHER COMMITTEES AND TASK FORCES

Districts and Vice President at Large

Reports from each Vice President were presented.

NEXT MEETING OF THE EXECUTIVE COMMITTEE

The next regularly scheduled meeting of the Executive Committee will be at NECA Headquarters in Bethesda, Maryland on May 17, 2018.

OTHER BUSINESS

Walker provided a recap of all the motions approved at the meeting.

There being no further business to come before the Executive Committee, Chairman Long thanked the members for their presence and cooperation and adjourned the meeting at 11:15 am on January 11. An Executive Session followed.



Traci M. Walker
Secretary-Treasurer