



# POWERING FORWARD

## 2022 Annual Report



The Voice of the \$202 Billion Electrical Construction Industry



## VISION

Empowering Lives and Communities

## MISSION

- Deliver exceptional value for our members through relentless focus on their success
- Attract, develop and retain the best talent
- Collaborate with world-class partners to advance our industry
- Foster member relationships

## CORE VALUES


- **Customer Focused:** Our customers are our members
- **Leadership:** To be the driving force to shape our industry
- **Partnership:** NECA and its Chapters will collaborate to deliver optimal value for our members
- **Accountability:** We measure what we do with a commitment to continuous improvement, transparency and integrity
- **Excellence:** The standard by which individual and team performance is measured and rewarded
- **Innovative:** A declaration to be more effective through delivering creative solutions
- **Stewardship:** Invest in our people and industry to leave our world a safer and better place for future generations
- **Community:** To share experiences, ideas and have fun



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In 2022, the electrical construction industry saw unprecedented growth and momentum. We at the National Electrical Contractors Association continue to be motivated to take advantage of these opportunities and expand the essential work our contractors perform every single day. As our industry faces emerging challenges, our determination has paved the way for success. We are the face of electrical construction.

Our association will continue to grow, and we will not become complacent.

As our essential workers provide critical infrastructure across the country, NECA supports our contractors by providing current, relevant resources and setting the standard for the industry. As electrical contracting continues to rapidly change, so does the demand to offer services to our contractors. NECA is prepared with the resources and services to meet this urgent need and take the next step as industry visionaries.

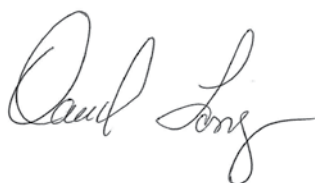
Therefore, we have continued to challenge ourselves and improve our offerings with a strong focus on improving labor relations across the industry. We are discussing how to utilize today's technology to provide state-of-the-art education, modernize workforce solutions, offer the best networking opportunities for our contractors, and remain the leading voice on Capitol Hill. These endeavors ensure that NECA contractors of all sizes are the pioneers in securing the business that bolsters America.

However, the inevitable truth is that the future of construction is here. Change is always on the horizon. Our processes and best practices have changed rapidly this century, and today's operations will look completely different in 20 years.

NECA is a full-service organization tailored to meet the needs of contractors and chapters of all sizes in all areas of the country. Whatever changes our industry may face, NECA is here to give you the tools to succeed. Each electrical contractor faces a different need, and each jobsite contains unique demands. It is our responsibility to recognize future challenges, prepare for them, and address them head-on with the proper resources to elevate your company.

Just as electrical contractors will grow and change, so will the association. Throughout the past few years, we have hit the ground running to respond immediately to serve the greater electrical construction industry. As we continue to come together for more events and meetings, let us grow to protect the importance of our work for generations.

We must continue powering forward into the future and performing the nation's best electrical work. We cannot wait to see your exciting projects and innovations, and NECA will be there to support you every step of the way.



**David Long**  
Chief Executive Officer



**Kirk Davis**  
President

# 2022 EXECUTIVE COMMITTEE



**Kirk Davis**  
President  
Bob Davis Electric Company Inc.



**David Long**  
Chief Executive Officer  
NECA Inc.



**Traci M Walker**  
CFO/Secretary-Treasurer  
NECA Inc.



**Stephen Gianotti**  
Vice President, District 1  
Arcadia Electrical Company Inc.



**Todd A Mikec**  
Vice President, District 2  
Lighthouse Electric Co. Inc.



**Terry J Lette**  
Vice President, District 3  
Preferred Electric Company Inc.



**David M. Washebek**  
Vice President, District 4  
Lemberg Electric Company



**Shawn P Smith**  
Vice President, District 5  
DL Smith Electric



**Scott Bringmann**  
Vice President, District 6  
Alcan Electrical & Eng Inc.



**Donald G Laffoon**  
Vice President, District 7  
Electrical Corporation of America



**Craig Clark**  
Vice President, District 8  
Dynalectric Colorado



**Gregory Long**  
Vice President, District 9  
Long Electric



**Jody Shea**  
Vice President, District 10  
Service Electric Company



**Mark Harasha**  
Vice President at Large  
Michels Power Inc.



# POWERING FORWARD

## 2022 IN REVIEW



Being a part of NECA means being a part of something greater than your company. A NECA membership puts you in the driver's seat to network and learn from a forward-thinking community of electrical contractors and solution providers across the United States.



**TRACI M WALKER**  
Chief Financial  
Officer/Secretary-  
Treasurer

As NECA advances and reenergizes member offerings, we will do everything possible to cover every contractor's pressing need. But this is only part of the vast network of NECA services.

As our industry and contractors undergo daily change, NECA adapts with it to meet the demand in Powering Forward.

NECA services have evolved to reach further into our contractors' workforces. Taking this extra step helps companies embrace change from within their rank-and-file and accelerates strategy for succession planning.

Our association is incredibly excited about the future of our operations, and we are in shape to be three steps ahead before taking the first. We have had monumental success in the past year, and the industry's growth reflects NECA's response rate. We will continue having the necessary conversations to address the catalysts of change in our industry. We have ongoing initiatives to address workforce demands, technological breakthroughs, and streamlined operations. NECA has introduced and created new task forces that bring our industry together to meet these challenges as one electrical construction industry.

It is clearer than ever that a NECA membership is critical for electrical contractors' business and growth. Through pressing issues in the supply chain and manufacturing, more and more companies have joined NECA to respond effectively. Between October 2021 and August 2022, NECA added **142** domestic members.

# 142

**New Domestic Members**

# 520

**Ontario Chapter Members**



In January, NECA welcomed the Electrical Contractors Association of Ontario (ECAO) into the national association. The chapter extends our relationships beyond our borders to Canada, allowing our NECA family to mutually grow and learn best practices from other leading contractors. This expansion has led to **520** Ontario Chapter members joining the national organization, now totaling **4,418** NECA members.

NECA contractors have made significant strides in representing our nation and building key infrastructure projects. Contractors are expected to put in over **400 million manhours** on vast numbers of jobsites this year, on track to outpace figures from last year.

The **NECA headquarters in Washington, D.C.**, welcomes any member to make themselves at home, connect with NECA National, and witness the everyday action. The office has hosted various events and receptions, and we expect to host over 50 in-house events for industry leaders, chapters, legislators, and much more.

As we come together in Austin this year, we have redefined “normal.” Our vision this past year has been to go beyond expectations and discover new opportunities for growth and expansion.

NECA is powering forward to introduce new educational material, leadership priorities, growth strategies, and more. Join NECA to learn more about these developments and achievements as you navigate the 2022 Annual Report.

#### OFFICE OF THE CEO

Esther Sandel

#### OFFICE OF THE CFO

Brooke Berini

#### Operations

Garrison Lindsey

Diane Jacobson

Lina Jariri

Andre Willis

Rita Welch

#### Technology & Database

Cary Andres

Fawwaz Siddiqui

#### Accounting

Denise Bori

Vivian Hu

Lucia Johnson

Adrienne Whyte

Kaucia Gayle

Aileen Guyala

Shannon Houston-Smack



# 4,418

Total NECA Members

# 400

Million Manhours

# GOVERNMENT & PUBLIC AFFAIRS

## GOVERNMENT AFFAIRS

**Government Affairs** delivered significant legislative wins as your voice on Capitol Hill. The bipartisan Infrastructure Investment and Jobs Act invested \$1.2 trillion to upgrade our nation's infrastructure and energy grid sectors. As a result, contractors have participated in numerous initiatives to mobilize apprenticeships and train workforces in building 500,000 electric vehicle charging stations. The CHIPS and Science Act invested \$52 billion into America's domestic manufacturing of semiconductor chips. The legislation stimulates economic growth, national security, and supply chain reinforcement to maintain U.S. global economic competitiveness. CEO David Long was present at the White House as President Biden signed both bills into law.

NECA has worked closely with Labor Secretary Marty Walsh and Administrator Jessica Looman in reforming the Davis-Bacon Act to benefit NECA contractors competing in federal construction jobs. In March, NECA was present when President Biden signed an executive order requiring the use of Project Labor Agreements on federal construction jobs valued at over \$35 million. On these jobs, safety, quality, and timeliness are priorities—all areas in which NECA contractors outmatch the competition.

NECA remains active in electing members of Congress favorable to our policy priorities. **NECAPAC** has raised over \$500,000 this year, and 13 new members have joined the Political Leadership Committee.

In late March the NECA Legislative Conference hosted 145 NECA participants who engaged in 120 congressional meetings to advance industry-friendly legislation. Over 60 members of Congress joined NECA at this year's Congressional Reception.



**MARCO  
GIAMBERARDINO**  
Vice President,  
Government &  
Public Affairs

**\$500,000+**

**Raised by NECAPAC**

**18**

**Social Media Accounts**

**83,000+**

**ELECTRICAL CONTRACTOR  
Magazine Subscribers**

**15,000+**

**New Followers Across Social  
Media Accounts in the Past Year**



## PUBLIC RELATIONS

The **Public Relations** team has continued to expand NECA's reach across all channels on all sides of the day-to-day operations. Across its 18 social media accounts, NECA has grown its total followers in the past year by over 15,000, today reaching more than 86,000 users. Our presence on LinkedIn remains the most followed and engaging, amassing more than 36,000 followers and gaining over 10,000 in the past year. A LinkedIn post promoting normalizing the trades as a valuable career path became NECA's most viral, with more than 8,500 likes, 1,100 shares, and 200,000 impressions.

In December, **NECANet.org** relaunched as a new, revamped website. We succeeded in our vision of creating a user-focused experience with streamlined navigation to make browsing the website a seamless experience on both desktop and mobile devices. The transition complemented a robust database upgrade, providing greater accessibility, cleaner search capabilities, and the ability to pay dues virtually.

NECANet.org was named the 2022 Progress Sitefinity Website of the Year in the Graphic Design category. The award highlighted how the website creates a better digital experience for users, including a 37% increase in session duration. It has received over 95,000 visitors, 162,300 visits, and 427,968 page views in the past year.

The NECA Public Relations team powered this year's **Business Development Conference** in July, which brought together figures from all sides of the industry to discuss best practices to achieve common goals. Topics included workforce development, project development, market trends, industry partnerships, and more.

NECA will continue to deliver leading service, dedicate itself to growth, and respond to the demanding industry challenges in electrical construction.

## ELECTRICAL CONTRACTOR MAGAZINE

Our regular printed publications have been leaders in elevating pressing industry issues and demonstrating best practices across the country. **ELECTRICAL CONTRACTOR Magazine** remains the leading trade publication serving electrical construction. The magazine has over 83,000 subscribers and an estimated readership of more than 142,000. The biennial Profile of the Electrical Contractor research study, which evaluates the industry every two years, is a proven resource to contractors. Over 800 readers responded to the comprehensive survey, sharing information on revenue, firm size, and demographics, among many other details.

This year there are 12 published and printed editions of **ELECTRICAL CONTRACTOR Magazine**, including a monthly low-voltage section. Publications this year include four **SAFETY LEADER** magazines, four **LINE CONTRACTOR** magazines, one NECA-BICSI Conference supplement, and one NECA 2022 Austin Show Guide and map.

### GOVERNMENT & PUBLIC AFFAIRS

Stephanie Couch

#### Government Affairs

Jessica Cardenas  
Jared Karbowsky  
Raley Wright  
Hadlea Bothe

#### Public Relations

Elise Baker  
Jeff Lucas  
Ginger Wilson  
Mia Flowers  
Alexandra Palzkill  
Samantha McDonald  
Karina Forti  
Sarah O'Grady  
Rachel Dennis

### ELECTRICAL CONTRACTOR Magazine

Andrea Klee  
Dominique Minor  
Julie Mazur  
Holly Sauer  
Colleen Beaty  
Caroline Coppersmith



# EDUCATION, EVENTS & PARTNERSHIPS

## EDUCATION

In navigating unprecedented shifts, knowledge has proven fundamental for electrical contractors to quickly adapt to industry developments and succeed in the modern business landscape. The pandemic reinforced online training as an essential resource, and NECA members continue to see in-seat education as a cornerstone of NECA's **Education** offerings. Over 100 in-seat classes have been scheduled in 2022 to date, with 64 classes held through the end of August. Virtual classrooms provide in-depth education to members across the country. Twenty programs have trained over 400 individuals, with eight more currently scheduled and offerings regularly added to the curriculum. Webinars have proven successful to communicate timely, relevant updates to the NECA membership on new regulations, industry developments, and growth areas. Through August, over 500 NECA members participated in webinars.

**PETE MASTROCCO**  
Vice President,  
Education, Events  
& Partnerships

**100+**

**In-seat Classes Have Been Scheduled in 2022 to Date**

**500+**

**NECA Members Participated in Webinars**

**2,600+**

**Total Attendees as of August at all NECA Events**

**7,500+**

**Total Attendees Projected this Year at the NECA Convention**



## EVENTS

**Meetings, Events, & Convention** operations have been in full swing as NECA maintains its momentum for regular in-person events. We are advancing to introduce new events that promote and incorporate more of the industry, including the NECA-BICSI Summit, MEP Innovation Conference, and E2E Summit Powered by NECA. There are over 135 national events scheduled across the industry this year, with more than 2,600 total attendees as of August at all NECA events.

This year's achievements and successes culminate in the premier industry event, **NECA 2022 Austin**. The NECA Convention and Trade Show will feature more education, networking, and connection than ever. There has been unprecedented growth and interest, featuring 36 sessions on contractor solutions, technology, and leadership and over 300 exhibitors on the renowned NECA Trade Show Floor. We project more than 7,500 total attendees this year, up over 10% compared to last year's attendance. There are a projected 3,200 rooms on peak, resulting in a 47% increase in seven years.

## PARTNERSHIPS

Having brought all the action in-house, the NECA **Sales and Partnerships** team continues to support the association's rapid growth, contributing a vast lineup of solutions at various events. The 2022 NECA Show exceeded expectations, having sold the entirety of the available exhibit space in Austin in a record amount of time. Exhibitors reserved 109,270 square feet for the Trade Show Floor, and there is a waitlist of exhibitors for space.

As our industry changes, demand increases for innovative products and services to help contractors secure their bottom lines. That is where the **Industry Alliance Network** comes in. NECA's sponsorship program is designed to connect contractors directly with industry-leading products and services and has expanded to 41 companies among the Premier Partner, Ambassador Sponsor, and Affiliate Sponsor tiers. All industry partners are available to NECA contractors at the NECA Show and other various events.

To combat the rising costs of office essentials and maintain the bottom line, the **NECA Value-Added Services** (VAS) program relaunched this summer. Members receive discounted rates on products and services from solution providers. These discounts help contractors save money and minimize administrative costs.

# 135

**National Events  
Scheduled Across the  
Industry this Year**

# 41

**Industry Alliance  
Network (IAN)  
Sponsorship Companies**

### EDUCATION, EVENTS & PARTNERSHIPS

Stephanie Couch

#### Partnerships

Beth Ellis  
Wanessa Alves  
Kristina Unger  
Katherine Carey  
Petra Sawyer

#### Education

Stephanie Adamec  
Bruce Haag  
Emily Huesman  
India Fersner  
Andrea Herrera Palma  
Alexandra Smith-Macias

#### Convention & Meetings

Katie McCormick  
Taylor Kershaw  
Claire Stirling  
Amani Jamall  
Emily Palm  
Julia Scarpello



# RISK MANAGEMENT

The Office of the General Counsel, along with the Safety and Code and Standards departments, form the Risk Management Team for NECA. This team is working on an overall risk assessment for the Association, trains employees, staff and contractors on workplace and travel safety, and the team is developing a Crisis Response Protocol for future incidents to support members when catastrophes affect their operations.

## LEGAL SERVICES AND GOVERNANCE

The Office of the General Counsel provides legal advice and representation to NECA, while often consulting with chapters and members at the local level. NECA created the Office in 2019, and the consistency and availability of legal counsel has increased value for members and the industry as a whole.

General Counsel Jef Fagan, who serves as legal counsel to the Executive Committee and the Board of Governors, attends all corporate meetings of the Association. At the beginning of the year, NECA created the **Bylaws Task Force**. This group has been actively editing the association's bylaws to reflect the contemporary concerns of contractors in all districts. The changes will be presented to the Executive Committee and the Board of Governors.



**JEF FAGAN**  
General Counsel  
and Vice President,  
Risk Management



## SAFETY

NECA is actively advancing the latest industry standards and regulations from **Risk Management**. **NECA Safety** developed new guides for the inside and outside line industries, including the NECA Guides to Protective Cover, Construction Forklifts, and ATVs.

## CODES & STANDARDS

The **Codes and Standards** Committee has remained steadfast to develop the 2023 National Electrical Code and continued to work on other NFPA electrical standards. NECA developed a new NFPA 70E training program, and the NECA Guides to Test Instruments and NFPA 70E Essentials also were released. The team developed two National Electrical Installation Standards: NECA-5 Recommended Practice for Prefabrication of Electrical Installations for Construction and NECA-91 Recommended Practices for Maintaining Electrical Equipment.

### RISK MANAGEMENT

Caitlin Mimnaugh

#### Safety

Wes Wheeler

Mike Starner

#### Codes & Standards

Michael Johnston

Kyle Krueger



# LABOR RELATIONS

NECA **Labor Relations** supports our members, chapters, and field staff and updating and is working to update and modernize our operations. Managing the NLMCC, improving communications and expectations are all priorities.

The development of the NECA collective bargaining database, which will allow all chapters and field staff to view, search, edit, and populate wage data locally and nationally, is nearing completion. The supporting documents for the VDV national agreement are also being updated.

Addressing the workforce shortage is critical to the growth and success of the industry and receiving greater focus every day. As we continue to work with the electrical training ALLIANCE and the Workforce Development Committee, we are promoting and supporting quicker approval of new JATC and AJATC standards, expanding the utilization of the growing list of points of entry into our industry.

Market share reports have been distributed for both inside and outside jurisdictions through 2020, and the reports for 2021 are being developed currently.

Council on Industrial Relations (CIR) continues to be the cornerstone of our industries response to labor resolution. The CIR has averaged 10 cases per session in 2022, with most of the cases being grievance disputes. The vast majority of grievance and negotiation disputes continue to get settled locally, which is a reflection to the hard work done in each Chapter, with the continued support of the field staff.

The **Workforce Recruitment Task Force** has gained significant traction in 2022 by recruiting talent for NECA Chapter members and IBEW Local Unions. The task force has assisted local parties in developing a recruitment campaign to meet unfilled calls and conduct organizing efforts. In addition, the task force has 15 ongoing recruitment campaigns, with more coming into the fold in 2023.



**KEVIN TIGHE**  
Vice President,  
Labor Relations

**LABOR RELATIONS**  
Michael Bryant  
Germaine Wells



# FIELD OPERATIONS

The **Field Operations** team is transitioning to a new Field Services model to integrate best practices from all four regions. Regular team operations include undertaking manpower demands, combatting attrition, and encouraging local parties' additions to apprenticeship programs based on data collected.

The **Eastern Region** developed and maintained a wage and benefit spreadsheet for each local union to share with chapters. The region negotiated prefabrication language in three out of four IBEW 4th District Regional Agreements. They also organized and held a prefabrication presentation led by District 2 Vice President Todd Mikec at the IBEW 3rd District progress meeting.

To further enhance service to the membership and align closely with the IBEW, the **Southern Region** reorganized into Districts 3 (Southeast) and 5 (Southwest). They worked with the Workforce Recruitment Task Force to establish a pilot program launch in Nashville. The campaign resulted in 1,808 applicants, 2,034 calls filed, and 417 new union members organized. A majority of the Council on Industrial Relations cases were settled at home, and the region assisted with settling over 20 contract negotiations and numerous grievances. The region helped place Apprenticeship Interim Credentials in 23 Louisiana High Schools, where 587 graduates used the electrical training ALLIANCE curriculum.

The **Midwestern Region** continues to produce data-driven deliverables to assist with collective bargaining using negotiation settlement tracking and wage package comparisons. They have performed extensive work on attrition studies for the entire country to better analyze future workforce needs and market share growth opportunities. On a Chapter level, the Midwestern Managers Meeting was reimagined into a peer group setting, enhancing Chapter Executive education and networking.

The **Western Region** has won the National Recruitment Award over the previous three years, increasing the membership by 103 members since 2019. The Western Region exceeded 13 million labor hours in 2021 and expect even higher hours for 2022. The staff has assisted localities in improving multiple collective bargaining agreements, including the portability of the Construction Wireman and Construction Electrician program. These improvements have helped contractors be more competitive, leading to more work in the region.



**STEVE KRIEG**  
Vice President,  
Field Operations

## FIELD OPERATIONS

Melissa West  
Vivian Brown

**Eastern Region**  
Steve Chesley  
Jay Jones  
Jack Savage  
Rose Haensly  
Steve Allred

**Midwestern Region**  
Ian Andrews  
Laura Dayfield  
David Ward  
David Woodard  
Dave Orman  
Jill Clark

**Southern Region**  
Frank Piatt  
Scott Hopkins  
David Roberts  
Tracy Landers  
Cassy Anderson

**Western Region**  
Bill Orgill  
Bill Birkett  
R. Terry Hatch  
Tom McClean  
Ted Uppole

# INDUSTRY DEVELOPMENT

NECA has been a leader in promoting **Diversity, Equity, Inclusion, and Belonging** as organizational cornerstones. The **DEI&B Task Force** champions relationships with the IBEW and electrical training ALLIANCE. Ongoing developments are in place to help Chapter Managers incorporate DEI&B values for members on chapter and local levels.

**Industry Development** has partnered with Premier Partner 3M to participate in Adopt-a-School in Austin, TX. This endeavor provides resources to two disadvantaged schools to present the trades as a valuable career path and address the workforce shortage by reaching marginalized communities. NECA is working to provide resources to chapters to adopt local schools.

March saw the in-person return of the **Women in NECA (WIN) and Future Leaders Conference**. 170 diverse leadership figures and industry pioneers joined for networking opportunities and best practices discussions. Conversations centered around company culture, work-life balance, and leadership opportunities to uplift the industry, integrate inclusive values, and foster a nationwide shift.



**RONALD BAILEY**  
Vice President,  
Industry  
Development





## INNOVATION

The inaugural class of the **NECA Innovation Institute** held its first graduation commencement in August. Dubbed the Edison Cohort, executive pioneers across the country unified in the year-long program to execute innovative solutions to elevate their contractors' business. The year culminated in final capstone presentations, where the future leaders presented their implementation and growth plans for workforce training and development. The Clarke Cohort is still at work on their projects and set to graduate this December.

NECA is connecting contractors closer with universities through the unveiling of the **Student Chapter Internship Program**. Introducing internships as an operational pathway provides an opportunity to bolster workforces with motivated students of relevant disciplinary studies. Contractors will share valuable insights with successful students to jumpstart their careers in the prosperous electrical construction industry.

## NETWORK INTEGRATION & SERVICES

Achievements in 5G and fiber optics have opened up endless new business opportunities for NECA contractors. The **Technology Systems and Integration Task Force** has made great strides to help contractors enter or add services in the low-voltage and integration market. Preparations are underway with the electrical training ALLIANCE for early education and embracing emerging technologies, including Li-Fi, rural broadband, and digital electricity. Premier Partner Graybar collaborated with NECA to introduce audio-visual and wireless solutions to small- and medium-sized contractors.

To prepare electrical contractors for the digital revolution, NECA partnered with BICSI and unveiled the NECA-BICSI Summit. With over 200 attendees, the summit showcased best practices in digital electricity technology and power over ethernet. Credential holders earned 8 BICSI Continuing Education Credits, and positive feedback from the education and networking has propelled us to plan for further summits.

# 170

**Diverse Leadership Figures and Industry Pioneers Attended WINFL**

# 200+

**NECA-BICSI Summit Attendees**

### INDUSTRY DEVELOPMENT

Alana Hyman

### Innovation & Research

Tauhira Ali  
Amanda Harbison  
Jason Thurner

### Network Integration & Services

Jeff Beavers



# ELECTRI INTERNATIONAL



**JOSH BONE**  
Executive Director,  
ELECTRI  
International

**ELECTRI International** delivers diverse, extensive research for the electrical contracting industry to equip us for the challenges of tomorrow and remain cutting-edge. There are currently nine ongoing research projects funded by the Council. All 2022 ELECTRI research projects will be completed by year end and will include:

- Tracking Progress of Electrical Construction with Reality Capture
- How Electrical Contractors Can Address a Changing Trade Workforce
- CMMC and Cybersecurity Education
- Determine the Impact of Support and Culture on a Contractor's Bottom Line
- Growing Trade Partner Use of Lean Construction Methods
- Pre-Development of an Electrical Contracting Industry Career-Mapping Tool
- OUTGAM3E – Outside the Gate Materials Management Model for Electrical Contractors
- Change Order Guide Update
- Contracting Benchmarks and Analysis with Document Crunch

With 27 new research reports released since 2019, the website has remained an important tool, gaining almost 2,000 new users since the Pandemic Report release, with 5,746 report downloads since 2020.



The Council has grown by 28 members since 2019 and there has been a massive surge of over 200 volunteers looking to participate in ELECTRI research task forces and focus groups. The dedicated volunteers on our ELECTRI Program Review Committee, Talent Initiative Committee, Development and Engagement Committee, Audit Committee, and Investment Committee continue to work together to bring the industry forward.

ELECTRI Council meetings continue to be a great opportunity for education and networking. One focus of our July Council meeting was a town hall on supply chain challenges in the industry. NECA CEO David Long moderated the discussion, featuring panelists from Schneider Electric, Graybar, Sonenpar, and ABB, who shared experiences in chip manufacturing and the materials required for creation. More than 100 Council members were in attendance, and over 500 people joined the live session on LinkedIn.

The ELECTRI Innovation Summit in Paris was another highlight for Council members this year. This meeting included contractors from twenty countries across Europe, allowing us to learn about the industry in new ways.

ELECTRI International looks forward to another year of research and education to move the industry forward, together.

**27**

**New ELECTRI  
Research Reports  
Released Since 2019**

**28**

**New ELECTRI  
International  
Council Members**

**ELECTRI  
INTERNATIONAL**

Laura Holmes  
Jessica Cardenas  
Jared Christman  
Anna Trapane  
Amanda Harbison



# RECOGNITION

The National Electrical Contractors Association recognizes exceptional performances within our membership. Each year, NECA presents a group of national awards to members who have made significant contributions both to the association and our industry. Additionally, the Project Excellence Awards celebrate the most outstanding projects taken on by NECA Member companies. The Academy of Electrical Contracting also celebrates and salutes contractors for their extraordinary work over their careers.

## 2022 NATIONAL AWARD WINNERS



### Coggeshall Award

**Rick Jarvis**

Morrow-Meadows Corporation  
Los Angeles County Chapter, NECA



### Comstock Award

**Michael B. Joyce**

Zenith Systems  
Greater Cleveland Chapter, NECA



### McGraw Award

**Joseph Kaluhiokalani**

Aloha Communications  
Contractors Inc.  
Penn-Del-Jersey Chapter, NECA



### Abraham Lincoln Leadership Award

**Robert J. Bruce**

Bruce & Merrilees Electric Company  
Western Pennsylvania Chapter, NECA



### Robert L. Higgins Association Executive

### Distinguished Service Award

**Don B. Kanetzky**

Central Texas Chapter, NECA



### Industry Partner Award

**Greenlee**

Rockford, IL

# 2022 PROJECT EXCELLENCE AWARD WINNERS



TRI-CITY ELECTRIC COMPANY OF IOWA

## HEALTHCARE – OVER \$1 MILLION

VCU Adult Outpatient Pavilion  
Chewning & Wilmer Inc.  
Atlantic Coast Chapter, NECA

## HEALTHCARE – UNDER \$1 MILLION

Northside Hospital Cardiovascular Institute  
Mayberry Electric Inc.  
Atlanta Chapter, NECA

## COMMERCIAL/INSTITUTIONAL – OVER \$1 MILLION

Shamrock Foods Project Peak  
Sturgeon Electric  
Rocky Mountain Chapter, NECA

## COMMERCIAL/INSTITUTIONAL – UNDER \$1 MILLION

UHY & Building Conference Center  
Mayberry Electric Inc.  
Atlanta Chapter, NECA

## ENERGY SOLUTIONS/GREEN BUILDINGS – OVER \$1 MILLION

CARB (The California Air Resource Board)  
Morrow-Meadows Corporation  
Southern Sierras Chapter, NECA

## ENERGY SOLUTIONS/GREEN BUILDINGS – UNDER \$1 MILLION

SoCalGas – North Visalia Biogas Interconnection – Renewable Natural Gas (RNG)  
Johnson-Peltier Inc.  
Los Angeles County Chapter, NECA

## SUBSTATION/INTERCONNECTION

Harrisburg NER Hub 69KV Substation  
I.B. Abel, Inc.  
Penn-Del-Jersey Chapter, NECA

## STREETLIGHTING/TRAFFIC SIGNALS – OVER \$1 MILLION

Walt Whitman Bridge Corridor Rehabilitation  
PA Approach  
Carr & Duff  
Penn-Del-Jersey Chapter, NECA

## STREETLIGHTING/TRAFFIC SIGNALS – UNDER \$1 MILLION

Project: Howard Country LED Conversion  
Contractor: Riggs Distler  
Penn-Del-Jersey Chapter, NECA

## LOW-VOLTAGE/TECHNOLOGY

Boston Beer Company Nationwide Integrated Security System Project  
Spectrum Integrated Technologies, Division of J. & M. Brown Company  
Boston Chapter, NECA

## DESIGN-BUILD – OVER \$1 MILLION

Benson Hill Crop Accelerator  
Guarantee Electrical Company  
St. Louis Chapter, NECA

## DESIGN-BUILD – UNDER \$1 MILLION

Geiger & Peters Addition  
Electric Plus Inc.  
Central Indiana Chapter, NECA

## OVERHEAD TRANSMISSION

Gateway to Roxford 345 kV Transmission Line  
The L.E. Myers Company  
Illinois Chapter, NECA

## RESIDENTIAL

The Summit to Bettendorf  
Tri-City Electric Company of Iowa Inc.  
Iowa Chapter, NECA

## ELECTRIC VEHICLE (EV)

Laketrans Transit Authority Zero Emissions Bus Fleet Charging Infrastructure  
V L Chapman Electric Inc.  
Greater Cleveland Chapter, NECA

## EDUCATIONAL – OVER \$1 MILLION

Smith College Neilson Library  
Collins Electric Company Inc.  
Western Massachusetts Chapter, NECA

## EDUCATIONAL – UNDER \$1 MILLION

Centinela Valley Center for the Arts Control Integration  
Pro-Cal Lighting Inc.  
San Diego Chapter, NECA

## TRANSPORTATION & INFRASTRUCTURE

North Gate Link Extension Rail Tunnel Transit, Cell Phone Distributed Antenna System, and Station Art  
NW Signal Maintenance, LLC  
Puget Sound Chapter, NECA

## INDUSTRIAL

Ultium Cells  
Lighthouse Electric VEC, Inc., a Joint Venture  
Mahoning Valley Chapter NECA and Western Pennsylvania Chapter, NECA



# 2022 ACADEMY OF ELECTRICAL CONTRACTING INDUCTEES



**Anthony (Tony) Cook**  
UpTime Electric Company  
Atlanta Chapter, NECA



**Christopher M. Foster**  
Whitehead Electric Company  
Atlanta Chapter, NECA



**Mark Harasha**  
Michels Power, Inc.  
Missouri Valley Line Constructors  
Chapter, NECA



**Duane J. Hendricks**  
Egan Company  
Minneapolis Chapter, NECA



**James R. Hess**  
Pacific Electrical Contractors, Inc.  
Oregon Pacific-Cascade  
Chapter, NECA



**Rick Jarvis**  
Morrow-Meadows Corporation  
Los Angeles County Chapter, NECA



**Joseph Kaluhiokalani**  
Aloha Communications  
Contractors, Inc.  
Penn-Del-Jersey Chapter, NECA



**Don B. Kanetzky**  
Central Texas Chapter, NECA



**Paul Kosmides**  
OlympiaTech Electric  
Minneapolis Chapter, NECA



**Steve Lindley**  
Hooper Corporation  
Missouri Valley Line  
Constructors Chapter, NECA



**Edwin Lopez**  
New York City Chapter, NECA

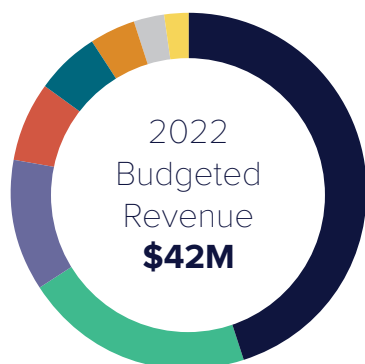


**Steven M. Petri, Sr.**  
Deca, Inc.  
Maryland Chapter, NECA

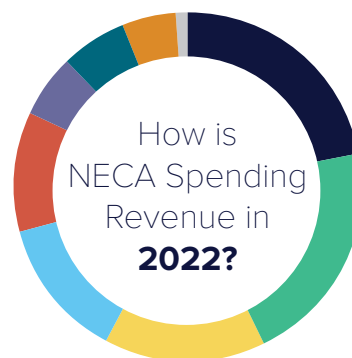


**Bruce D. Shelly**  
Shelly Electric Company, Inc.  
Penn-Del-Jersey Chapter, NECA

# FINANCIALS



■ Dues & Service Charges	45%
■ Sponsorship & Royalty	6%
■ Advertising	12%
■ Conferences & Meeting	21%
■ Education	2%
■ General Fund	7%
■ Reserve Fund	4%
■ Other	3%



■ Labor Relations & Field Services	21%
■ Member Development & Innovation	6%
■ Education	6%
■ Convention, Meetings & Partnerships	22%
■ Magazines	13%
■ Government & Public Affairs	11%
■ Standards & Safety	5%
■ Contribution to ELECTRI	1%
■ Governance & G&A	15%

## Finance and Membership July 31 Update

	<u>7/31/22</u>	<u>7/31/21</u>
<b>Financial Position</b>		
Assets	\$66,186,630	\$50,979,130
Liabilities	29,649,699	10,291,179
Net Assets	\$36,536,931	\$40,687,951

<b>Activities (7 months)</b>		
Revenue	\$24,722,311	\$19,720,173
Expenses	22,941,265	16,743,878
Net Revenue	\$1,781,046	\$2,976,295

<b>Membership Activity (7 months)</b>		
January 1 membership count	3,921	3,859
New members	629	114
Member terminations	130	70
July 31 membership count	4,420	3,903

<b>Reserve Fund Investment Activity (7 months)</b>		
January 1 investment balance	\$24,530,957	\$23,542,167
Realized gains/losses	281,306	506,558
Unrealized gains/losses	(3,047,322)	1,219,109
Transfer to general fund	—	(500,000)
July 31 investment balance	\$21,764,941	\$24,767,834



1201 Pennsylvania Ave., NW, Suite 1200  
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NEAL ELECTRIC