



NECA 2023: The Electrical Revolution

The Voice of the \$225 Billion
Electrical Construction Industry

Annual
Report
2023





Vision

- Empowering Lives and Communities

Mission

- Deliver exceptional value for our members through relentless focus on their success
- Attract, develop and retain the best talent
- Collaborate with world-class partners to advance our industry
- Foster member relationships

Core Values

- **Customer Focused:** Our customers are our members
- **Leadership:** To be the driving force to shape our industry
- **Partnership:** NECA and its Chapters will collaborate to deliver optimal value for our members
- **Accountability:** We measure what we do with a commitment to continuous improvement, transparency and integrity
- **Excellence:** The standard by which individual and team performance is measured and rewarded
- **Innovative:** A declaration to be more effective through delivering creative solutions
- **Stewardship:** Invest in our people and industry to leave our world a safer and better place for future generations
- **Community:** To share experiences, ideas and have fun

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Dear Members, Chapters, Partners and Staff,

We are pleased to present to you the National Electrical Contractors Association's Annual Report for the year 2023. This year's report is centered around the theme of the "Electrification Revolution," highlighting the remarkable strides our association has made in shaping the future of the electrical industry.

Electrical contractors are vital in keeping this world connected, both through powering information technology systems and installing operational technology. We find ourselves navigating the fourth industrial revolution, also referred to as Electricity 4.0.

Our focus areas for the year have revolved around several key aspects of this revolution, showcasing the pivotal role that contractors play in driving progress and innovation. From system integration to sustainability, infrastructure to SMART energy solutions, and beyond, NECA has been at the forefront of transforming the electrical landscape.

Throughout this Annual Report, we hope you realize how diligently NECA is working at every level to keep our members, and our industry as a whole, connected. Whether that be through cabling and building controls, safety updates or political advocacy. Our NECA professionals are dedicated to promoting new technology and improved methodologies in a way that doesn't disrupt our workforce.

In conclusion, the Electrification Revolution is well underway, and NECA is leading the charge. Our contractors' impact is undeniable, and our commitment to training, safety, innovation, and excellence remains steadfast. As we reflect on the past year's achievements, we look forward to the opportunities that lie ahead in shaping the future of the electrical industry.

Efficient and effective connectivity- that is what NECA persistently strives for.

Sincerely,



David Long
Chief Executive Officer



Kirk Davis
President





David Long
Chief Executive Officer
NECA Inc.



Kirk Davis
President
Bob Davis Electric Company Inc.



Traci Walker
Treasurer
NECA Inc.

2023 Executive Committee



Learn more about NECA's
Executive Committee



Stephen Gianotti
Vice President, District 1
Arcadia Electrical Company Inc.



Steven M. Petri Sr.
Vice President, District 2
Deca Inc.



Terry J. Lette
Vice President, District 3
Preferred Electric Company Inc.



David M. Washebek
Vice President, District 4
Lemberg Electric Company



Shawn P. Smith
Vice President, District 5
DL Smith Electric



Mark Walter
Vice President, District 6
Christenson Electric Inc.



Donald G. Laffoon
Vice President, District 7
Electrical Corporation of America



Craig Clark
Vice President, District 8
Dynalectric Colorado



Gregory D. Long
Vice President, District 9
Long Electric



Steve Lindley
Vice President, District 10
Hooper Cooperation



Mark Harasha
Vice President, At Large
Michels Power Inc.



Charles W. Fairchild II
Vice President, Integrated Systems
Fairchild Communications Systems Inc.



OVERVIEW:

Leading the Electrical Transformation

Our members have been instrumental in seamlessly incorporating complex electrical systems into diverse environments. Whether it's outdoor installations or indoor systems, NECA contractors have consistently demonstrated their expertise in ensuring flawless integration. Our members are a driving force who have put their life's work into the electrical industry and have worked their way up through the ranks with the hopes of leaving the field stronger than when they entered.

The construction industry, in general, has endured historic highs and lows throughout the last three years following a global pandemic. From nationwide lockdowns and supply chain shortages to workforce droughts and crippling inflation hikes, electrical contractors have faced these issues head on by adapting to new operational measures. Whether large or small, businesses of all sizes have been impacted and have reached the other side more dynamic.

NECA services continue to expand further into our contractors' workforces through increased safety and risk management communication, innovative discussion on new technology and streamlined management. More companies are understanding the value of becoming NECA members to gain the knowledge and resources necessary to excel in today's market. Between October 1, 2022 and September 18, 2023 NECA added a total of 173 new members.

118

New Members
in 2023

4,468
NECA Members

ELECTRIFYING Infrastructure

The NECA Members who Empower the Electrical Construction Workforce



There are many facets to the infrastructure our society relies so heavily on. The increased demand for power has forced NECA, and the nation as a whole, to re-think energy. From inside low voltage work to systems integration and strengthening the outside line stability, our members are critical for our country's future.

Through labor relations and field operation efforts, NECA has worked tirelessly with Chapters and IBEW partners to make 2023 the most collaborative year yet for our members.

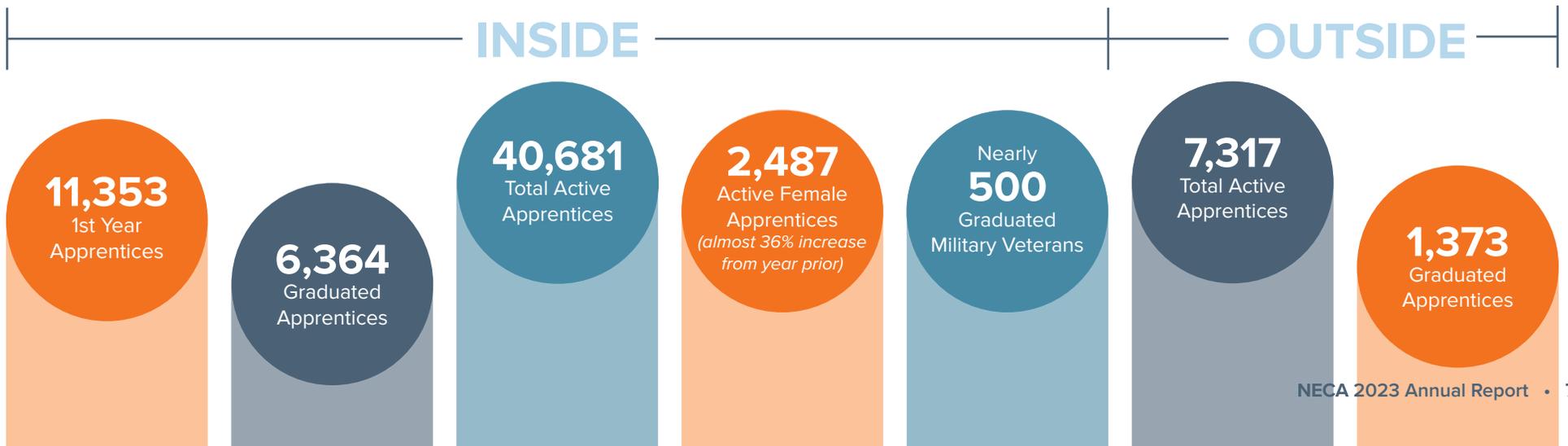
The finalization and launch of the new Online Wage and Agreement Database is now available to NECA members. The database consolidates and organizes current wage and benefits data and documents of NECA Chapters and their divisions, including Collective Bargaining Agreements and Local Wage Sheets. Most recently, the first NECA Workforce Attrition and Replacement Survey was finalized for all 262 Inside Local Unions. The Outside Survey is also complete and available to members.

NECA contractors have made significant strides in representing our nation and building key infrastructure projects. Contractors are expected to put in over **400 million construction wireman/construction electrician hours** on vast numbers of jobsites this year.



Labor Relations Resources

Building off of Nationwide 2022 Apprenticeship numbers according to Electrical Training ALLIANCE:



Electrifying the Nation

The NECA members who are the backbone of our nation's infrastructure through low voltage work, systems integration and outside line focus, continue to provide power to all of North America. This NECA District map highlights several association achievements and projects throughout 2023.

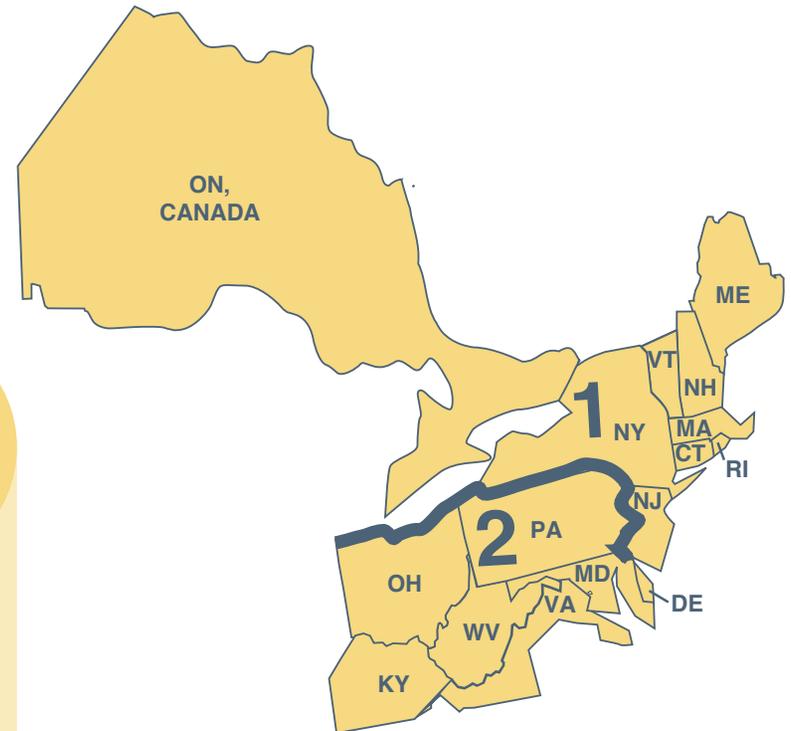


EASTERN REGION

Nearly all Eastern Region issues and negotiations have been resolved locally. The Eastern Region has worked more than **4.4 million** manhours so far in 2023.

District 1: NECA representatives along with IBEW partners attended an Offshore Wind Summit in Long Island, NY to learn about the burgeoning market. The addition of a new Chapter—Electrical Contractors Association of Ontario—to District 1 in 2022 has been terrific for the Region. More than **2.7 million** construction wireman/construction electrician hours so far in 2023.

District 2: Recognized by NECA Safety as the top District Participant in the 2023 NECA Recognition of Safety Achievement Program. More than **1.7 million** construction wireman/construction electrician hours so far in 2023.



Winners
of 2023
Recognition of
Achievement
in Safety
Excellence

SOUTHERN REGION

The Manpower Playbook was initiated, coupled with a Large Project Checklist to assist Chapters and Members. The Region maintained a report of Contract Settlements and a Wage & Benefit spreadsheet for Chapter use. Chapters brought in 16 Members and improved Labor Relations. Successful collaborative efforts include: The IBEW 10th District Recovery Agreement and Prefab Agreement with full Chapter support.

The IBEW 4th District Regional Agreement was negotiated and renewed. The IBEW 5th District Solar Agreement was rolled out, covering the entire District.

District 3: Providing support to many areas with large projects—such as the Blue Oval City Ford Truck and Battery Plants focused on electric-vehicle design and production, a \$5.6 billion project covering 3,600 acres, creating an estimated 5,800 jobs.

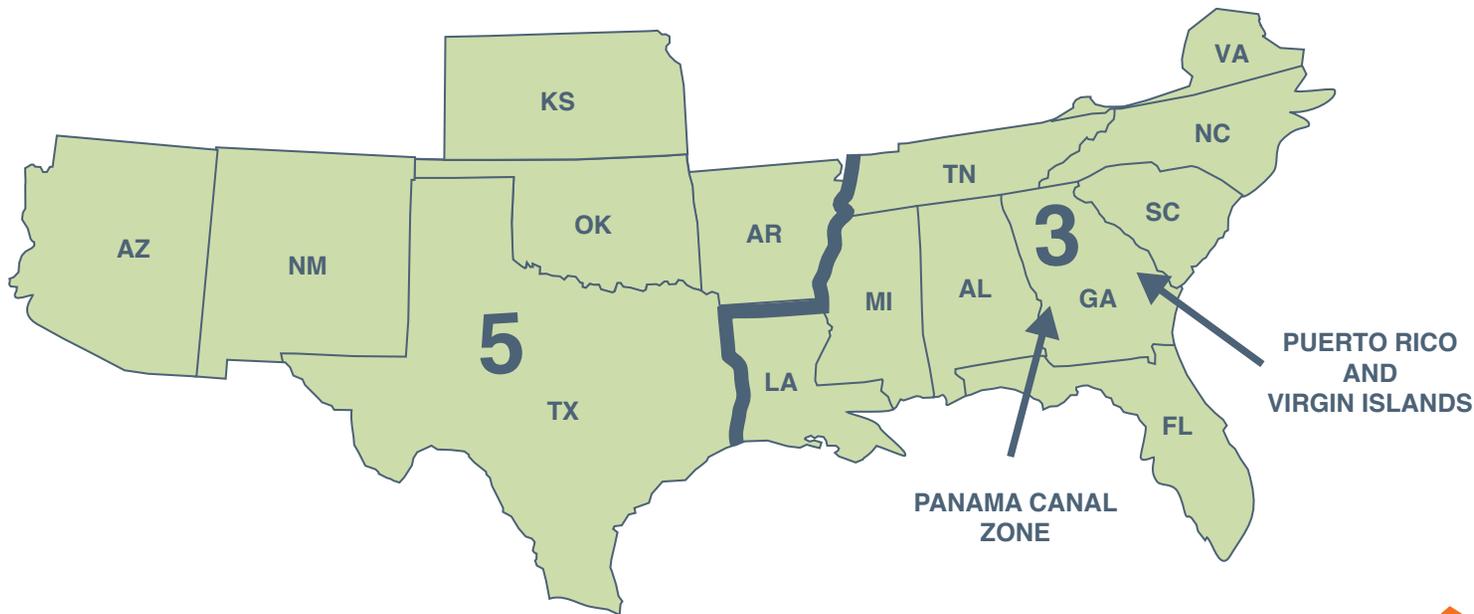
District 5: Alterman working on UHS Women and Children’s Hospital in San Antonio, TX. It will be the first hospital in South Texas exclusively focused on the unique needs of women and children.



**IBEW 10th
District Regional
Agreements**



**Alterman’s Latest
Project | UHS
Women and
Children’s Tower**



Electrifying the Nation

MIDWESTERN REGION

Built an internal strategic partnership with ELECTRI International, to better connect Members to ELECTRI benefits.

District 4: Area-wide Workforce Development planning has begun with a pilot program in Wisconsin with the IBEW.

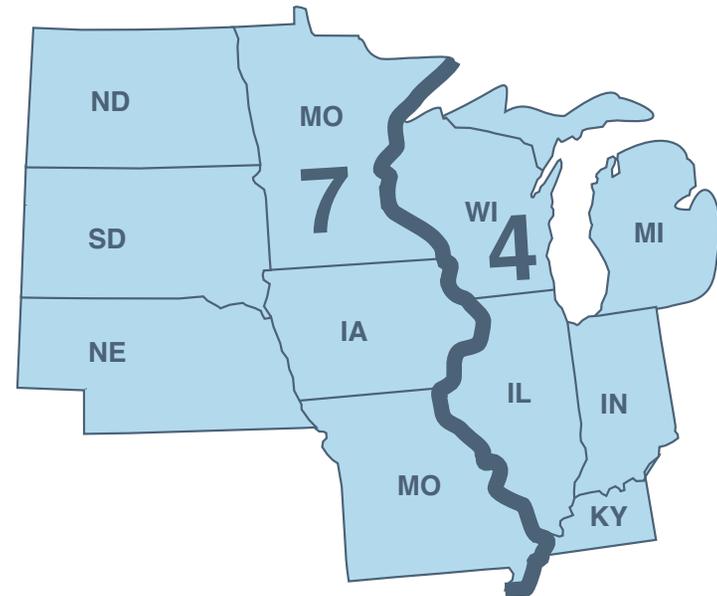
Spearheaded the partnership with GAN Human Resources, which has implemented a more efficient and fair system to expedite the apprentice-selection process.

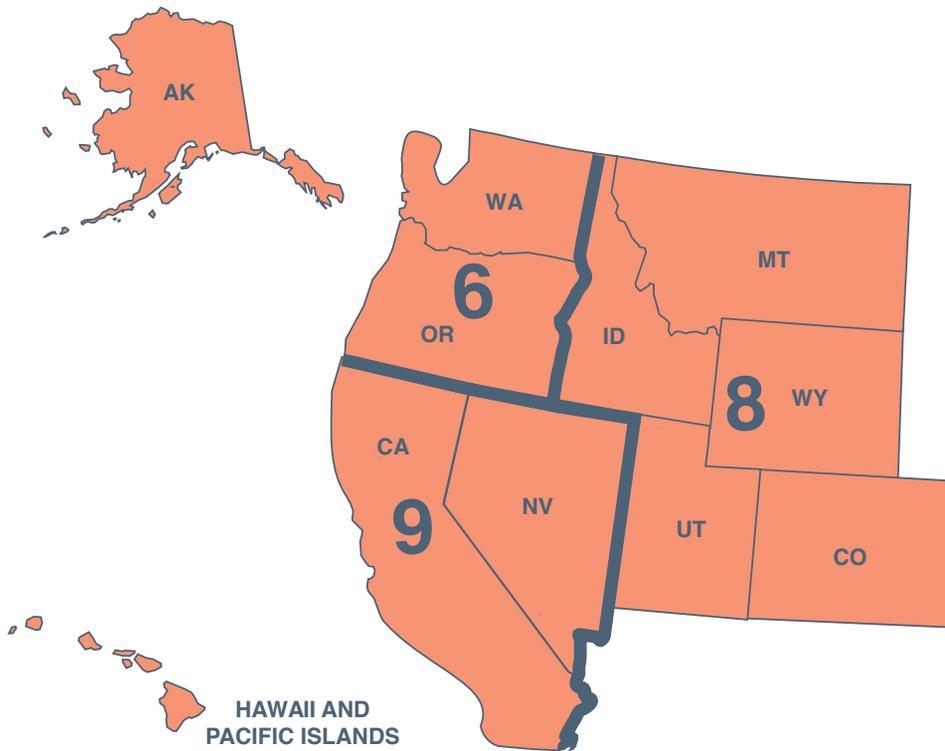
Multiple Chapters across the Midwestern Region have adopted this new service to maximize time and resources with great success.

On pace for a 3.1% increase of man hours in 2023 by two million (64 million to 68 million).

Microsoft Data Center project worth \$1 billion finds home in Racine, Wisconsin. Estimated to employ 13,000 people. Phase one of construction to start by 2026.

District 7: Had a 4.2% increase in apprentices in 2023 (3,407 to 3,551) On pace for a 27% increase of man hours in 2023 by 10 million (37 million to 47 million).





WESTERN REGION

Journeyman-to-apprenticeship ratios continue to improve, most areas having 3 to 1 usage, with the encouragement in attrition presentations delivered to all Chapters. Membership has increased by 9.5% since 2019. The Region has won the National Recruitment and Retention Award for the fourth consecutive year. More than **12 million** labor hours for the third consecutive year.

District 6: Successfully extended the current Washington State agreement and expanding portability in several areas in California.

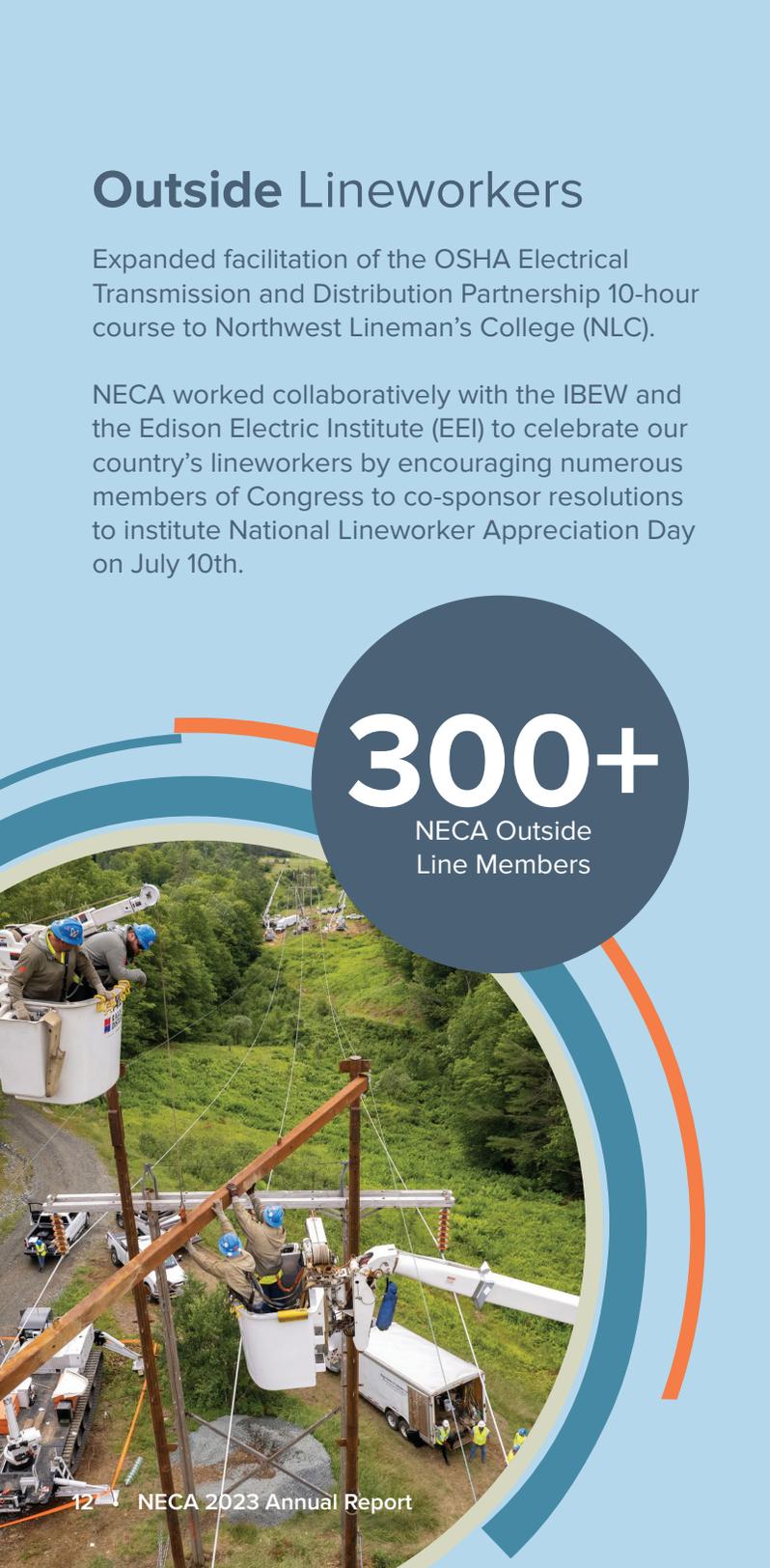
District 8: Contractors successful in recruiting many highly qualified journeymen from the non-union through joint initiatives with the IBEW. These programs are allowing the market to grow in ways that previously weren't possible in these markets.

District 9: Settled the SoCal Sound and Coms Agreement. Chapters expanded scope on Market Advancement Agreements and developed the highly innovative Program for Strategic Market Analysis which can be used by all NECA Chapters for Business Development.

Outside Lineworkers

Expanded facilitation of the OSHA Electrical Transmission and Distribution Partnership 10-hour course to Northwest Lineman's College (NLC).

NECA worked collaboratively with the IBEW and the Edison Electric Institute (EEI) to celebrate our country's lineworkers by encouraging numerous members of Congress to co-sponsor resolutions to institute National Lineworker Appreciation Day on July 10th.

An aerial photograph showing several lineworkers in safety gear working on a wooden power line tower. The tower is surrounded by green trees and a road. A large circular graphic with a dark blue background and white text is overlaid on the right side of the image. The text reads '300+' in a large font, with 'NECA Outside Line Members' in a smaller font below it. The graphic is partially framed by orange and blue curved lines.

300+

NECA Outside
Line Members

Network Integration & Services

The acceleration of digital electricity, intelligent buildings and broadband have opened up endless new business opportunities for NECA contractors.

The Technology Systems and Integration Task Force has made great strides to help contractors enter or add services in the low-voltage and integration market. **Chuck Fairchild** began 2023 as NECA's first Vice President of Integrated Systems Contractors.

NECA Technology Systems and Integration Task Force Checklist:

- Collaborate with the electrical training ALLIANCE (etA) for early education and embracing of emerging technologies, including 5G and the broadband build out, cybersecurity and digital electricity.
- Introduce audio-visual and wireless solutions to small- and medium-sized contractors with help from NECA Premier Partners Graybar and Federated Insurance.
- Expand cybersecurity awareness and risk management best-practices for corporate policies & procedures and IT/OT convergence.
- Connect Chapters and training directors with Authorities Having Jurisdictions (fire marshals, electrical inspectors, right of way inspectors) to improve cross-communication.
- Successful NECA-BICSI Summit to showcase emerging technologies and project management best practices, digital electricity technology and Power over Ethernet.
 - Present the inventor of digital electricity and the CEO of the US's first net zero energy hotel.
- Partner with Sinclair Digital and other packaged solutions in warehouses, big box stores, and data centers for our members to add new services, increase margins, usher in new technologies and lead the way in the digital revolution.
- Increase low voltage and systems integration education and exhibitors at the NECA National Convention with notable companies such as PoE TX and the PoE Consortium, Sinclair Digital, Voltserver and the Light Brigade.

NAVIGATING Electrification

The Aid NECA gives its Members to Pursue a Stronger Industry Future

As the push to electrify the United States and territories continues, NECA provides many services to analyze policy, confirm operational validity and research market trends. Essentially, it's an Association priority to help navigate members through the ever-changing electrical construction climate.

One of the most impactful ways NECA can serve its members is through political advocacy. Every electrical contractor is affected by federal and local policies. For more than a century, **NECA Government Affairs** efforts have promoted the interests of the electrical contracting industry. As the Association continues to fight for better construction legislation on Capitol Hill, members are provided tools and resources to advocate on the local level.



120

contractors are members of the Political Leadership Council (PLC), with 11 new contractors joining in 2023.



167

contractors came to Washington, D.C. to advocate for the electrical construction industry this year.



439

letters were sent to Members of Congress through NECA's Legislative Action Center.



173

meetings were organized by NECA's Government Affairs team with Members of Congress to advance NECA's legislative priorities.



1.7 million

will be spent in the 2024 elections on contractor-friendly candidates and incumbents.

- **NECA CEO David Long testified before the House Education and Workforce Committee on misclassification of employees.**
- **NECA prevented proposed substantial business tax increases in the final version of the Inflation Reduction Act and secured guidance that was favorable to our industry in the Prevailing Wage and Apprenticeship Utilization requirements.**

In relation to government policy, **codes and standards** are enforced on electrical contractors and NECA is dedicated to keeping its members cognizant of regulations. In 2023, NECA updated several codes and standards resources, with agency approval, to better inform contractors of national expectations.



- NECA received Department of Energy renewed approval of its revised 70E Essentials Training Course based on NFPA 70E-2024 Standard for Electrical Safety in the Workplace.
- NECA Published a new NFPA 70E Essentials Compliance Guide and associated resource kit available in NECA inventory.
- NECA published with ANSI approval NECA 1 (Standard for Good Workmanship in Electrical Construction), NECA 5 (Recommended Practice for Prefabricated Electrical Installations for Construction) and NECA 91 (Recommended Practices for Maintaining Electrical Equipment).
- As requested by the Electrical Training ALLIANCE (etA), NECA provided six *Train the Trainer* (TTT) courses on 2023 NEC Changes including two TTT courses at NTI 2023 in Ann Arbor, MI.
- NECA completed its 5-year ANSI Audit and received reaccreditation as an ANSI Standards Development Organization (SDO) for its National Electrical Installation Standards program.
- NECA's Codes and Standards Committee held its annual meeting and has developed several official NECA proposed changes for the 2026 edition of the National Electrical Code (NEC) submitted in September 2023.

National Electrical
Installation
Standards Program
(NEIS) Resources



ELECTRI International works to help electrical contractors meet today's demands and navigate tomorrow's challenges by funding, conducting, coordinating and transforming research results into useful educational and consulting programs and practical publications. On the international scene, the Foundation conducts seminars, briefings and studies on cross-border relationships to encourage business and cultural exchanges among contractors.



ELECTRI has reached new heights in 2023 with many projects:

- Record attendance at the ELECTRI Summer meeting, with over 200 attendees.
- The ELECTRI Council has grown to include over 125 electrical contracting companies, over 70 NECA chapters and over 40 industry partners.
- ELECTRI received the most applications for the Wendt scholarship from NECA chapters in 2023 than in the history of the scholarship.
- ELECTRI International has funded more research projects in 2023 than any other year in its' 35-year history.
- ELECTRI's research has reached more people than ever before with a 70% increase in downloads of research reports online.
- Released the **ELECTRI Internship Toolkit** to support contractors through the full lifecycle of an internship program.
- Released the **NECA Student Chapter Toolkit** to support NECA Student Chapters in all aspects of development and growth.
- Received National Guideline Standards approval from the Department of Labor (DOL) for a Project Management Apprenticeship to encourage and support the advancement of the electrical construction workforce.



ELECTRI
International's
Research Reports



ELECTRI
International's
Internship Toolkit



NECA Student
Chapter Toolkit



NECA encourages a proactive approach for members to stay ahead of the market curve and to stay profitable. Through guidance from **NECA's Industry Innovation** team, members embrace troubleshooting skills, learn how to implement succession plans and navigate operational obstacles.

NECA
Innovation
Institute



The NECA Innovation Institute (NII) has grown into a premier course for executive-level development. In 2023, NII received an influx of applicants where 20 total contractors were selected and enrolled in this year's cohorts. The Institute Alumni Association grew to 20 active NECA members who have completed the program.

In January 2023, the **MEP Innovation Conference** was held in Austin, TX and united over 600 subject matter experts from NECA, MCAA, and SMANCA. Planning is underway for MEP Innovation 2024 in Orlando, FL, which is on track to exceed expectations as members come together to proactively address challenges, reduce uncertainties, and optimize results.

The Innovation & Strategy Task Force is developing a Construction Project Lifecycle map and a technology market map, conducting R&D trials with industry manufacturers to optimize electrical construction software and hardware, and crafting educational content for major NECA programs like MEP Innovation, the NECA Convention, and ELECTRI International.

The **Innovation Overload** podcast reveals how industry leaders revolutionize their businesses through innovation. With over 16,000 downloads, it has earned recognition from Autodesk, TopPodcasts.com and most recently by ListenNotes as one of the top 10% most popular podcasts worldwide.

SMART Electrification

How NECA is Helping its Members Consume Industry Updates

As the workforce that's dedicated to transforming our nation's infrastructure, NECA members rely on the Association for its teaching and networking resources. NECA's **Education** team researches and collects relevant topics for contractors dependent on member input and industry trends.

As of July 2023, NECA Education has worked with NECA Chapters to schedule more than 115 education classes. Within that time, there have been more than 3,000 registrants, more than 1,800 of which being in online programs. So far this year, 83% of NECA Chapters have been represented in educational programs. These classes range from project management and business financials to leadership and estimating training and have already trained more than 1,100 individuals.

In 2023 NECA launched the NECA Safety Professionals Institute, an in-depth program for new and emerging safety leaders. This program, along with NECA's other two institutes, the Innovation Institute and Executive Management Institute offer NECA members an opportunity to delve deep into their role in a collaborative, educational environment.

The 100th Anniversary Edition of the NECA Manual of Labor Units is being released in fall 2023. First released in 1923 as the Electragist's Data Book, the MLU has been the estimating resource of choice for the electrical contracting industry.





NECA's Meetings, Events and Convention team has provided more than 120 event opportunities for members to network amongst industry peers, suppliers and subject-matter experts. NECA introduced the Service & Maintenance Conference to great success in 2023.

The NECA staff is proud to showcase the NECA National headquarters in Washington, D.C. with events for legislators, chapters, industry leaders or hosting member tours. With a total of 36 events at the D.C. headquarters in 2023, NECA National welcomes any and all members, guests and partners to connect with national staff and witness the everyday action.

An Electric Future: NECA plans to streamline meetings in 2024

The new NECA EMERGE 2024: A Specialty Work & Emerging Opportunities Conference will consolidate the NECA-BICSI Summit, Service and Maintenance Conference and Business Development Conference as well as provide an opportunity for new developments and emerging technologies.



Within the first half of 2023, nearly **3,000** people attended NECA gatherings.



Total Attendees Projected at NECA Philly 2023 Convention: **8,000+**



Projected Apprenticeship Attendees at 2023 Apprenticeship Day: **2,000**

ELECTRICAL CONTRACTOR magazine published 12 issues in 2023 delivered to more than 82,000 subscribers. Every month, the magazine introduces our members and others interested in the construction industry, to what is prevalent in the market at any given time. This publication is a lifeline of information and perspective.

Industry hot topics focused on include:

- Innovation
- Building controls
- Smart lighting
- Renovation
- Workforce development
- Fiber optics and security

The newly relaunched **ELECTRICAL CONTRACTOR** magazine website features news highlights, easy access to the product library and a new Apprentice Center designed to direct electrical apprentices and trainees to valuable resources such as quizzes, National Electrical Code articles, integrated systems updates and the biennial Profile of the Electrical Contractor research study.

The magazine's Construction Outlook issues in January and July included:

- Extensive research on building trends
- Supply and demand
- New developments in the residential, industrial and commercial sectors

ELECTRICAL CONTRACTOR's new contracted economist, Chris Kuehl, will help provide electrical-construction-specific data for the 2024 Construction Outlook.

Other 2023 publications by the magazine staff:

1. Four **SAFETY LEADER** magazines centered on jobsite and workplace practices, mental health and safety culture
2. Four **LINE CONTRACTOR** magazines covering outside line projects and industry developments
3. Weekly E-newsletters & The Official NECA Show E-newsletters

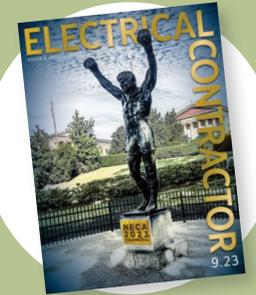


ELECTRICAL CONTRACTOR's
New Magazine
website

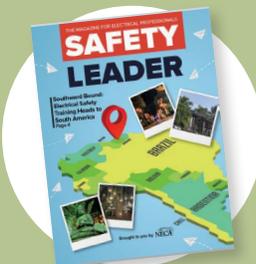


ELECTRICAL CONTRACTOR's
Weekly e-newsletters
Sign-up

The magazine's estimated readership is more than **142,000**.



ELECTRICAL CONTRACTOR magazine won a **2023 Tabbie Award** with the Golden Design Award in Special Section or Issue category, beating out competition from across the globe!



The **NECA Safety** team strives to discover innovative ways to inform member contractors, and the electrical construction community as a whole, about new health and safety measures.

Targeting numerous platforms in 2023 to release relevant safety information, NECA has developed the NECA Crisis Protocol and Crisis Resource Center and the NECA Safety Professionals Institute (NSPI).

The NECA Safety Executive Directors host a monthly 'NECA Safety Round Up' podcast where they welcome special guests to embolden the discussion on workplace health and safety. (QR Code to 'NECA Safety Round Up' podcast).



NECA Safety Round Up
podcast

A top priority for NECA Safety in 2023 has been raising awareness and support of Construction Suicide Prevention, Mental Health, and Crisis Lifeline resources. In a joint effort with SMACNA, MCAA and TAUC, NECA recognizes September as National Suicide Prevention Awareness Month with #988 Chips to connect individuals with treatment services.



NECA Disaster Relief Fund and Crisis Resource Center

In order to represent electrical contractor interests, the NECA Safety team has maintained a relationship with:

- American Society of Safety Professionals (ASSP)
- National Safety Council (NSC)
- NIOSH NORA Workgroups and OSHA ET&D Partnership
- Edison Electric Institute (EII) Contractor Safety Task Force
- Helicopter Association International (HAI)
- Utility Patrol and Construction (UPAC) Workgroup



BUILDING Networks

How NECA is Connecting Members and Industry Allies

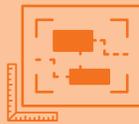
The NECA Convention and Trade Show is the number one event in the electrical industry and has grown to attract thousands of people every year. The **NECA Sales & Partnerships** team is a huge part of that annual success and prosperity.

In 2023, additional hall space was added to the Philadelphia trade show floor to accommodate the more than 350 exhibitors excited to form relationships with NECA members and convention attendees. These connections are intended to ease the daily operations and supply chain access for NECA members. With the largest number of exhibitors participating in the 2023 NECA show than ever before, attendees gained unprecedented access to representatives and monumental professional exposure. The Best Booth Design Contest was an exciting new exhibitor program introduced at the NECA Show. The goal was to recognize the work that goes into setting up top-notch booths to therefore make the NECA Show floor an amazing experience.

NECA 2023 Philadelphia



371
Exhibitors



121,000 sq. ft.
Square footage sold

The National Electrical Contractor's Association has seen another productive year involving the **Industry Alliance Network (IAN)**. The Premier Partners level of IAN is in its fifteenth year of collaboration.

NECA is working to enhance member value with the Chapter Outreach Program, offering over 85 educational programs available to all chapters and members at no cost.



NECA Chapter
Outreach
Program



12

Premier
Partners

18

Ambassadors
Sponsors

8

Affiliate
Sponsors

11

New Value
Added Services
Providers



Leadership training, strategic planning programs and veteran recruitment information have all been the focus of **NECA's Industry Development** efforts in 2023.

Industry partners and contractors have shown tremendous generosity towards **NECA's Adopt-A-School** program –donating time, funds and resources to the vocational Mercy School in Philly which have totaled more than \$66,000 to date. A special thanks to NECA contractors, Carr & Duff and Battaglia, for their work and service to make Mercy School safer and more functional. Through the NECA Gives Back initiative, Mercy School was also the site of NECA's annual "beautification day" where members and partners spruced up the school's exterior.

Our efforts affect not just the school, but communities and families, and promote the electrical contracting industry as a strong career option. NECA Chapters are provided guidance on how to organize their own Adopt-a-School enterprises.

The **Diversity, Equity, Inclusion and Belong** Task Force continues to make strides toward a strong and equitable future for all. NECA has championed relationships between the IBEW and electrical training ALLIANCE, working to improve understanding and strengthen our industry.

The 2023 **Women in NECA and Future Leaders Conference** attracted nearly 200 participants from across the industry to discuss workplace insights, personal influence, and mental health.

The **Public Relations** efforts from NECA are all encompassing from marketing, social media strategy, video production and information dissemination to creative graphics, association publications, website management and media relations.

In 2023, the NECA Creative Team Won an American In-house Design Award for the Austin Convention poster.

NECA members and staff are kept up-to-date weekly with NECA This Week e-newsletters regarding association and industry news.

As of August 2023, NECA press releases have been picked up by a total of 1,066 media outlets throughout the year. The Association's most recent release regarding the new Davis-Bacon final ruling was digitally published by AP News, Reuter, Chicago Tribune, Huff Post, TIME, NY Daily News, US News & World Report, Yahoo! Finance, MarketWatch, etc. with the potential audience totaling more than 280 million viewers.

NECA representatives received interview requests from The Wall Street Journal, Forbes, The Colorado Sun, Engineering News-Record, CBS Denver, E&E News- POLITICO, Real Simple Magazine, CNBC, WorkingNation, Financial Times and The Baltimore Sun.

The Public Relations team has worked tirelessly to promote the NECA Network platform to encourage easy communication amongst all membership and staff. The community has grown to include nearly 40,000 participants.

To gain access to NECA's Branding Guidelines and Media Kit, please visit our website.

The NECA Podcast Network is edited, published and promoted by the public relations team with numerous podcasts to choose from.



NECA
This Week
e-newsletters



NECA
Network:
Reconnected



NECA's
Media
Resources



The NECA
Podcast
Network



21 social media accounts are managed, totaling over **103,000** followers



A record-breaking **110** Project Excellence Awards applications, an increase from 2022



A record-breaking **100+** attendees at 2023 Business Development Conference

Recognition

2023 National Award Winners

The National Electrical Contractors Association recognizes exceptional performances within our membership. Each year, NECA presents a group of national awards to members who have made significant contributions both to the association and our industry. Additionally, the Project Excellence Awards celebrate the most outstanding projects taken on by NECA Member companies. The Academy of Electrical Contracting also celebrates and salutes contractors for their extraordinary work over their careers.



Industry Partner Award
United Rentals
Stamford, CT



Comstock Award
Alan C. Scharfe
John A. Penney Company, Inc.
Boston Chapter, NECA



Abraham Lincoln Leadership Award
Marco A. Giamberardino
NECA National



Robert L. Higgins Association Executive Distinguished Service Award
Greg E. Armstrong
Northern California Chapter, NECA



McGraw Award
Michael Parkes
O'Connell Electric Company
Northeastern Line Constructors Chapter, NECA

2023 Project Excellence Award Winners

Healthcare – Over \$1 million

Project: Broad Ripple Park Family Center
Contractor: ERMCO Inc.
Central Indiana Chapter, NECA

Commercial/Institutional – Over \$1 million

Project: Metropolitan Park 6,7,8 Core & Shell
Contractor: JE Richards, Inc.
Washington DC Chapter, NECA

Healthcare – Under \$1 million

Project: St. Joseph Medical Center Tower
Contractor: Thompson Electrical Constructors
Southwest Washington Chapter, NECA

Educational – Over \$1 million

Project: Maine West High School
Contractor: HY-POWER ELECTRIC CO.
Chicago & Cook County Chapter, NECA

Transportation & Infrastructure

Project: SEPTA Substation Rehabilitation
Project, Contract 2
Contractor: Vanalt Electrical Construction Inc.
Penn-Del-Jersey Chapter, NECA

Energy Solutions/Green Buildings – Over \$1 million

Project: Bay View
Contractor: ArchKey/Sprig Electric
Santa Clara Valley Chapter NECA

Commercial/Institutional – Under \$1 million

Project: Constellation Center for Excellence
HOFRECO Headquarters
Contractor: First Choice Electrical Solutions
North Central Ohio Chapter, NECA

Substation/Interconnection

Project: Big Tree Substation
Contractor: O’Connell Electric
Company Inc.
Rochester New York Chapter, NECA

Streetlighting/Traffic Signals – Under \$1 million

Project: The Bakowski Bridge of
Lights
Contractor: Feazel Electrical
Contracting Inc
North Louisiana Chapter, NECA

Low-Voltage/Technology

Project: Gainbridge Fieldhouse Phase 2
Renovations
Contractor: ERMCO Inc.
Central Indiana Chapter, NECA

Design-Build – Under \$1 million

Project: Treffert Studios
Contractor: Shea Electric
& Communications LLC
Wisconsin Chapter, NECA

Overhead Transmission

Project: X116/Z119/S188/R187 Transmission
Structure Replacements
Contractor: Harlan Electric Company
Northeastern Line Constructors

Residential

Project: Mily on Green
Contractor: J.W. Carrigan LLC
Penn-Del-Jersey Chapter, NECA



Electric Vehicle (EV)

Project: Toronto Transit Commission -
Birchmount Garage
Contractor: Ramco Electric Ltd.
Canadian Electrical Contractors Association Inc.

Design-Build – Over \$1 million

Project: Gaskell West 2 & 3
Contractor: Rosendin Electric, Inc.
Santa Clara Valley Chapter, NECA

Industrial

Project: Power Distribution for MCC Project
Columbia River Electric Maintenance
Chapter: Inland Empire Chapter NECA

Energy Solutions/Green Buildings – Under \$1 million

Project: Young Electric Solar Canopy Project
Contractor: Young Electric Co.
San Francisco Chapter, NECA

2023 Academy of Electrical Contracting Inductees



Greg E. Armstrong
Northern California Chapter, NECA
Pleasanton, CA



Ricky Ellington
J.M. Clayton Construction
Company
Thomaston, GA
Georgia Chapter, NECA



Charles W. Fairchild II
Fairchild Communication
Systems, Inc.
Indianapolis, IN
Central Indiana Chapter, NECA



James J. Ferry II
Ferry Electric Company
Pittsburgh, PA
Western Pennsylvania Chapter, NECA



Marco A. Giamberardino
NECA National
Washington, DC



Michael J. Holmes
Holmes Electric Co
Kent, WA
Puget Sound Chapter, NECA



Ryan M. Landon
McCoy Electric Company
North Plains, OR
Oregon-Columbia Chapter, NECA



Anthony (Tony) B. Mulizio
Preferred Electric
Naples, FL
Northeastern Illinois Chapter, NECA



Gregory L. Outsen
Outsen Electric, Inc.
Kankakee, IL
Eastern Illinois Chapter, NECA



Michael Parkes
O'Connell Electric Company
Rochester, NY
Northeastern Line Constructors
Chapter, NECA



Chase Pendergraft
Tennessee Chapter, NECA
Chattanooga, TN

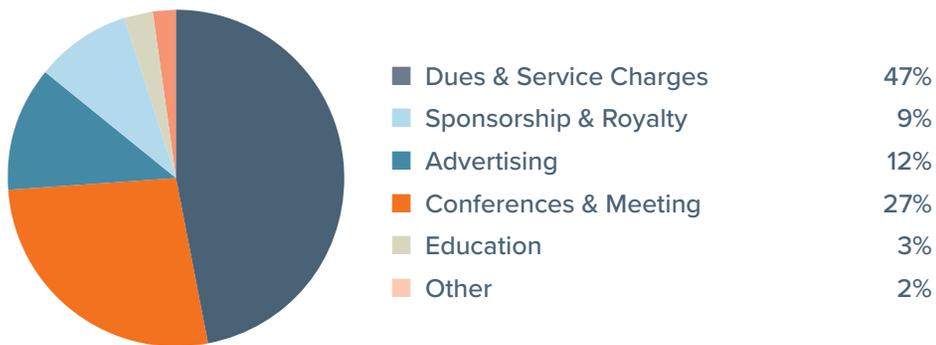


Alan C. Scharfe
John A. Penney Company, Inc.
Cambridge, MA
Boston Chapter, NECA

Financials

Finance and Membership through June 30, 2023

2023 Budgeted Revenue \$43M



How is NECA Spending Revenue in 2023?

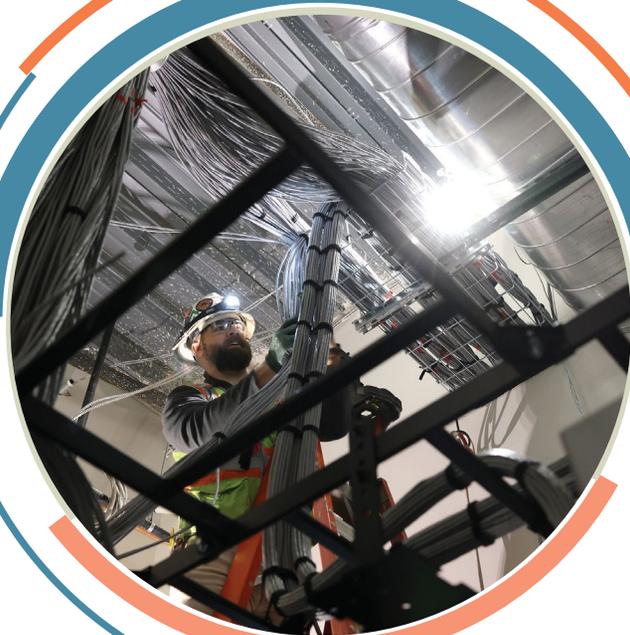


	6/30/2023	6/30/2022
Financial Position		
Assets	\$59,060,010	\$64,391,510
Liabilities	27,575,052	28,587,990
Net Assets	\$31,484,958	\$35,803,520

Revenue & Expenses from Operations (6 months)		
Revenue	\$21,447,591	\$18,691,037
Expenses	21,216,747	19,375,937
Net Revenue	\$230,844	\$(684,900)

Membership Activity (6 months)		
January 1 membership count (Domestic)	3,897	3,870
New members (Domestic)	88	93
Member terminations (Domestic)	96	101
June 30 domestic membership count	3,889	3,862
June 30 international membership count	563	561
June 30 TOTAL membership count	4,452	4,423

Reserve Fund Investment Activity (6 months)		
January 1 investment balance	\$19,210,612	\$24,530,957
Realized gains/losses	593,405	265,116
Unrealized gains/losses	1,057,214	(4,091,974)
Transfer to general fund	(1,000,000)	-
June 30 investment balance	\$19,861,231	\$20,704,099



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