Conversations That Get Results!

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This session is eligible for  
2 Continuing Education Hours  
and 2 Contact Hours.

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Have you ever...

• Struggled with people not keeping agreements?
• Felt like people don’t take ownership of their job?
• Find it difficult to get consistent results?
• Have a hard time getting new systems to stick?

Would you like to...

• Know how to change all that?
Set Clear on Expectations

- Organization Chart
- Agreements vs. expectations

Get Aligned With Staff

- Clearly defined job descriptions
- Measurable objectives
- Get employee buy-in
Manage Agreements

- Track Agreements
- Manage results

Give Feedback

- Make it the norm
- Don't wait
Conversations that get results

• Set clear expectations
• Have job descriptions
• Give feedback
• Manage results

Questions?

What questions do you have?

Don’t forget...

• 10:15 - 11:30 am Special Session: Life on the Rock
• 11:30 am - 4:00 pm NECA Show Hours