Disruptive Change Coming Your Way

Mark Crosier and Jake Kolojejchick

Bessemer Alliance, Presented by Southwire

This session is eligible for 1.5 Continuing Education Hours.

To earn these hours you must:

- Have your badge scanned in and out at the door
- Attend 90% of this presentation
- Fill out the online evaluation for this session: www.necanet.org/NNSurvey2017
Introduction

- Kathy Jo Van – Senior Vice President, Southwire
- Tom Feissle – VP Business Development, Southwire
- Richard Temblador – Director, Contractor Services & Field Research, Southwire
- Russ King – Manager Contractor Solutions Professionals, Southwire
- Russ Sabo – President, Bessemer Alliance
- Mark Crosier – Senior Consultant, Bessemer Alliance
- Jake Kolojejchick – Senior Consultant, Bessemer Alliance

Topics

- Impact of Solar Energy and D.C. Storage - Mark Crosier
- Impact of Digital Office Space (PoE) - Mark Crosier
- Data Security and Management (Cyber Security) - Jake Kolojejchick
Meeting Flow

- 3 Presentations
- Discussion/Q&A on Technology Disruptions
- Participant electronic voting on opportunities that have been identified and wrap up.

Impact of Solar Energy and D.C. Storage
Mark Crosier

Overview of solar market, evolution of D.C. storage and implications of these future changes in power generation and distribution in facilities
Impact of Digital Office Space
Mark Crosier

Building system connectivity, PoE and system interoperability

Impact of Digital Office Space
Jake Kolojejchick

Cyber security threat facing building owners and implications on systems
Questions

Up Next: Interactive Break in the Cibolo Canyon Ballroom
   – TravelFit
   – Workout Challenge
   – Tips & Tricks for Taming Your Inbox
   – 5 Ways to Keep Hackers Away From Your Personal Info

Don’t forget to fill out the online evaluation at www.necanet.org/NNSurvey2017