







RISK MANAGEMENT CULTURE

- Everyone should want a solid Risk Management Culture.
- But, what is it?
- What does it look like?
- How can you tell if it is in place in your business?
- How do you get it in place?



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RISK MANAGEMENT CULTURE

- "Risk culture encompasses the general awareness, attitudes, and behaviors of an organization's employees toward risk and how risk is managed within the organization. Risk culture is a key indicator of how widely an organization's risk management policies and practices have been adopted".
- So, what does that mean?



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RISK MANAGEMENT CULTURE

- Is managing and limiting risk a fundamental part of your business?
- Do your employees KNOW how important safety is in your business?
- Do your employees operate in a safe manner at all times?
- Does management set an example of how important safety and safe practices are in your business?
- Has the company invested in the tools and training that is necessary to prevent needless accidents and injuries, or death.
- Is the importance of risk management communicated throughout the business on an ongoing basis?
- Are employees challenged, and do they feel free to challenge each other to operate in a safe manner?

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RISK MANAGEMENT CULTURE

- If you can answer <u>all</u> of those questions positively then CONGRATULATIONS!
- If you are a little unsure, or not quite there yet...you are not alone.
- Having an awesome Risk Management Culture is hard work!
- And it is not "one and done". It is an ongoing process.
- Your Risk Management Culture is a living thing!
- So, if you are not there yet, but want to make positive change what is necessary?

LEADERSHIP

- What is leadership?
- Leadership is influence...nothing more, nothing less. John Maxwell¹ (#1 New York Times Best Selling Author on Leadership)
- How successful you are at *influencing* others will determine your *leadership effectiveness*.
- No matter your role or position in your company you can influence, or lead others.



LEADERSHIP VS MANAGEMENT

- John Maxwell also says that "Managers can maintain direction, but they can't change it. To move people in a new direction, you need influence."1
- Risk Management is important!
- But *leadership* is necessary first to change attitudes, behaviors, and direction in an organization.

Make sense?

¹John C. Maxwell, 21 Irrefutable Laws of Leadership – Five Myths about Leadership #1 The Management Myth

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WHERE SHOULD YOUR LEADERSHIP FOCUS BE?

- You can't do everything at once.
- Clearly communicating to your employees that improvement in your Risk Management Culture is paramount and great a first step.
- And, typically auto is your biggest exposure and where you could focus change first.
- But, no matter where you start you will need to lead or influence others!
- Changing culture and practices is tough work!
- So...how and where do we begin?

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KOTTER'S EIGHT STEP CHANGE MODEL

- I did some research to find the best methodology for leading change in an organization.
- The leading expert (no pun intended) on the topic is John Kotter.
- He is a respected author and a well known speaker on the topic of leading change.



KOTTER'S EIGHT STEP CHANGE MODEL

Three phases of Leading Change in an organization

- Create a climate of change
- Engage and enable the organization
- Implement and sustain the change

What does that look like?

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KOTTER'S EIGHT STEP CHANGE MODEL

- 8. Embed the change
- 7. Build on the change it takes time, don't revert back to old ways.
- 6. Create short-term wins
- 5. Empower others to act remove barriers or blockers
- 4. Communicate the vision be clear, win hearts and minds
- 3. Create a vision needs to be easily understood
- 2. Build a coalition with influential and respected people within the organization.
- 1. Create urgency and build a compelling case

John Kotter 1995 Whenever You are Starting a Change

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KOTTER'S EIGHT STEP CHANGE MODEL

- Make sense?
- · Pretty straight forward, right?
- It just takes someone to lead!
- · Someone who is willing to do the right thing!
- · Someone who gets it!
- I am hoping that someone is you folks in this room!



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IT TAKES SOMEONE WHO...

- Recognizes that a great Risk Culture is critical to the success of a business!
- Knows that there are really no "accidents".
- Knows that bad practices or carelessness can forever change someone's life for the worse
- Knows that "social inflation" is a real thing and that one of the best ways to fight it is
 to have a great risk management culture and solid practices in place to help
 prevent losses in the first place.
- Knows that distracted driving is an EPIDEMIC!
- Understands that PEOPLE ARE DYING NEEDLESSLY AND WE CAN DO SOMETHING TO STOP IT!



IS THAT SOMEONE YOU?

- I sure hope so!
- · Your employees sure hope so!
- Society hopes so!
- · Federated hopes so!
- I would go so far as to say that your own family hopes so!



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WHAT IS MY HOPE FOR EACH OF YOU AS YOU LEAVE HERE?

- · Be a leader!
- · Lead change!
- Create a vibrant, effective culture of safety and risk management in your business!
- · Change behaviors and practices!
- · Use proven practices and technology!
- SAVE LIVES!!



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IN SUMMARY

Don't hesitate!
Don't procrastinate!
Lead!









