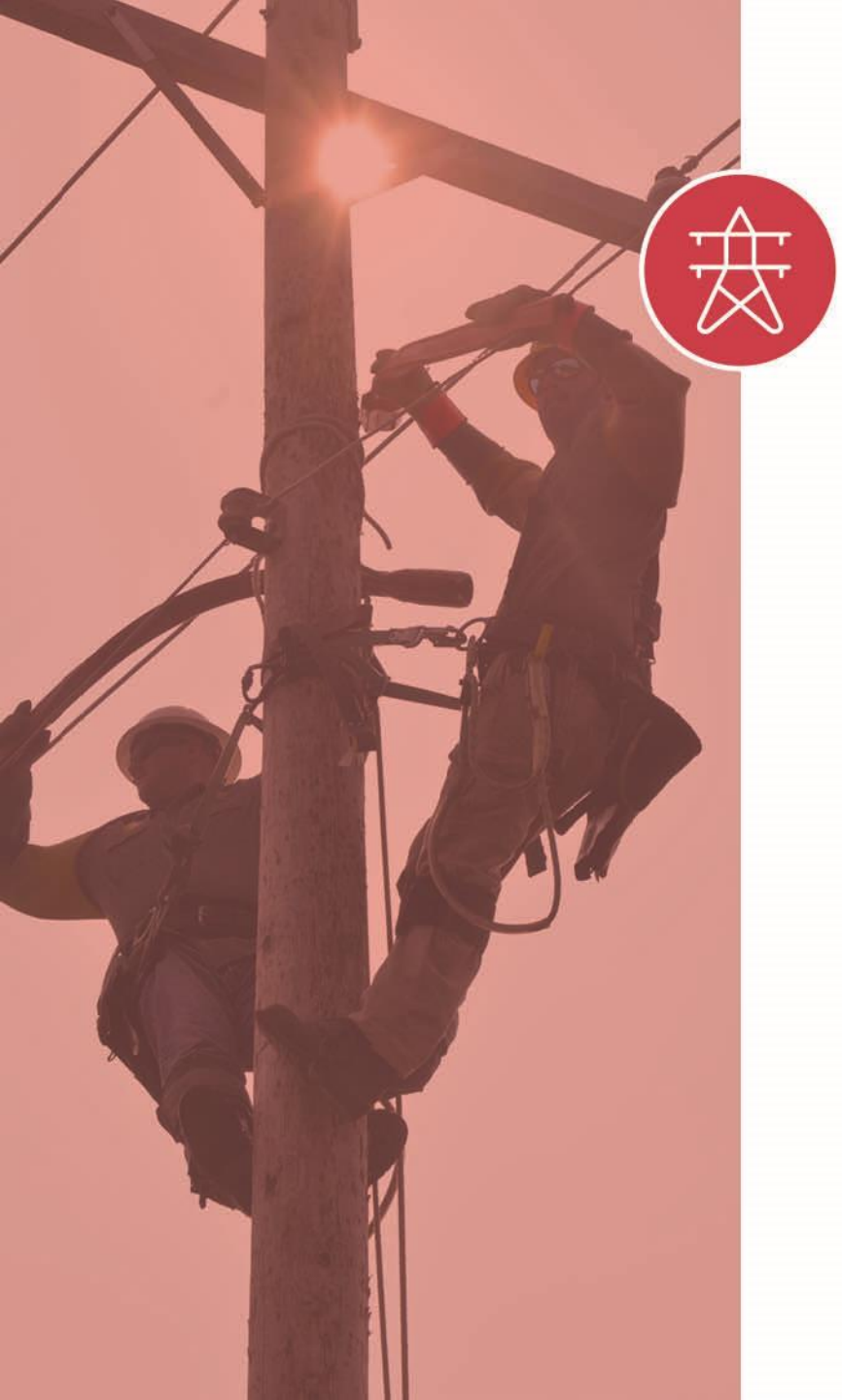


# District 10 Membership & Council Meeting



Pete Mastrorocco  
Sr. Vice President, Education,  
Events & Partnerships





# Today's Business Challenges

- Safety
- Leadership
- Communications
- Strategic Planning
- Problem Solving
- Driving Efficiency

# Delivery of NECA's Educational Offerings

- In-Seat Education
- Virtual Classroom Events
- Educational Webinars
- Online, On-Demand
- Industry Publications





# New Program: NECA Safety Professionals Institute

- Safety is integral to the success of every NECA member
- Training program for new safety professionals to ensure they can fulfil the responsibilities of their new role
- Program includes:
  - Online training in advance of the program
  - A multi-day program with inside and outside line breakouts
  - A capstone project with regular check-ins
- Outside Line-specific focus
- Application will open at the 2023 NSPC



# Leadership Development Programs

- Line Foremanship Fundamentals
- Project Management
- Innovation Institute
- Executive Management Institute

# Line Foreman Fundamentals

**Role of the  
Foreman**

**Responsibility to  
the Crew**

**Responsibility to  
the Company**

**Responsibility for  
the Management  
of the Job**

# Project Management Program

- Online, on-demand program
- 25 Modules completed, 5 currently underway
- Broken out into 4 key learning disciplines
  1. **Productivity Management**
  2. **Leadership & Communication**
  3. **Document Management**
  4. **Cost Management**

# NECA Innovation Institute

## The Innovation Cycle



One-year executive innovation program designed to strengthen the core skills of existing pioneers within your organization.

### Outperform your personal best through:

- Foundational executive training
- One-on-one coaching in strategic problem solving
- Intimate peer group discussions
- Capstone Project tailored to company needs
- Recognition as an innovative pioneer



### Ideal Candidate:

- High Potential Future Executive
- Positioned to Accelerate Your Company
- Nominated by Executive Sponsors

**Join an elite group of innovators poised to take electrical construction to the next level.**





# Executive Management Institute

- Four-day program for new and upcoming electrical construction executives
- Topics Include:
  - The Effective Executive: Vision and Leadership
  - Financial Analysis and Management
  - Strategic Management
  - Identifying and Analyzing Business Opportunities
  - Process Design and Management
  - Measuring Firm Performance
- November 15-19, 2023- Washington, DC

# Publications

2023 will provide updates to the following:

- NECA Manual of Labor Units,
- Tool & Equipment Rental Guide w/ SMACNA & MCAA
- Financial Benchmark- in conjunction with CFMA
  - Data collection is underway... we need your help to service your industry

Your Feedback is  
Important to us!



# Questions??

“The only thing worse than training your employees and having them leave is not training them and having them stay”

Henry Ford

